

Missile attack on tanker ends Gulf ceasefire

Iranian gunboat fires on Norwegian-operated ship

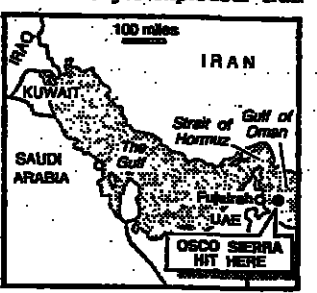
From Marie Colvin, Dubai

A tanker was hit by a missile fired by an Iranian gunboat outside the mouth of the Gulf, about 45 miles east of Fujairah, shipping sources said here last night.

The attack breaks a month-long ceasefire in the Gulf "tanker war".

Shipping sources said the Iranian boat, named by Revolutionary Guards, fired two missiles at the Liberian registered tanker, the *Oso Sierra*. Only one of the pair hit their intended target.

The tanker, managed by a Norwegian company and which operates out of Göteborg, Sweden, anchored at Fujairah last night after the incident. Shipping sources



Saudis quit Riviera holidays

From A Correspondent Cannes

Saudi Arabians, including members of the royal family, have been ordered to leave their holiday homes at Cannes and return to Riyadh because of mounting tension in the Gulf and the threat of terrorist attack.

According to French police sources, King Fahd had ordered the return.

The Saudis took the Riviera by surprise. No official reason was given, but it is assumed the King wants his immediate family around him as Iranians whip up anti-Saudi feelings in the wake of the Mecca killings.

Fears for the Saudis' safety have also been mounting in France, embroiled in its own diplomatic war with Iran.

French police stepped up their vigil on Saudi holiday-makers last week, fearing Iranian terrorist attacks. The evacuation, under a shroud of secrecy, was monitored by three different arms of the security services.

More than 30 dignitaries and members of the royal family boarded a chartered Airbus at Nice airport on Monday.

Britain seeks more European action

By Robin Oakley, Political Editor

Britain is to press for more European nations to become involved in the Gulf crisis, both diplomatically and by co-operating in the sending of more minesweepers.

Amid signs that more countries are prepared to become involved in Gulf initiatives, officials from a number are to meet tomorrow under the auspices of the Western European Union to discuss what can be done. But Britain will seek individual action by the nations concerned rather than the sending of any joint task force under a formal umbrella. The Government is anxious to avoid the impression of an allied initiative against Iran.

The Foreign Office is expected to use previously unrevealed figures demonstrating the extent of the use of the Gulf waters to emphasize the need for an international response to the problem and to counter claims that Britain is being dragged along on the coattails of the United States.

Mr David Mellor, the Foreign Office Minister of State, said yesterday that that idea "simply doesn't merit serious consideration".

Mr Mellor agreed that warships protecting British vessels could be drawn into fighting in the Gulf by supporting US vessels which

Telephone joy for escaped hostage and his wife



Mr Charles Glass, the escaped American hostage, free in Damascus yesterday and, right, his delighted wife Fiona talks to him on the telephone from their London home for the first time since he was kidnapped two months ago.

Guards may have relaxed to order

By Andrew McEwen
Diplomatic Correspondent

Mr Charles Glass, the American journalist kidnapped two months ago in Beirut was preparing to return to his London home yesterday after making a dramatic escape.

He told his British wife Fiona by telephone that he got away by locking his sleeping guards into the apartment where he was held, throwing away the keys, and slipping through a window and down an external staircase.

He arrived at a Beirut hotel at 3.30 am and was later driven to Damascus where Syria's Foreign Minister, Mr Farouk Shara handed him over to the American Embassy.

But amid celebrations over his freedom, suggestions arose that his escape may have suited the interests of both his kidnappers - widely believed to be Iranian - and Syria.

Hess tried to strangle himself

From John England Bonn

Rudolf Hess, Hitler's former deputy who died in West Berlin on Monday aged 93, tried to commit suicide in the garden of Spandau jail before he was rushed to hospital, the British Military Government disclosed yesterday.

Hess went to a small summerhouse in the garden escorted by a guard who left him alone for a few minutes, a statement said. When the guard came back he found Hess with an electrical cord around his neck.

Attempts were made to resuscitate him and he was then taken to the British Military Hospital where he died at 4.10pm local time.

"Whether the suicide attempt was the actual cause of death is the subject of a continuing investigation and a thorough autopsy," the brief statement added.

A British pathologist was believed to have flown to West Berlin yesterday to perform the autopsy.

It was understood that Hess's body would be flown in a British military aircraft to West Germany where it would be buried in the family plot.

Doctor condemned as judge returns children

By Peter Davenport

Two young sisters and their brother, taken from their home in Cleveland 14 weeks ago because of suspicions that they had been sexually abused, were back with their parents last night after a judge severely criticized a doctor and social workers.

Judge Hall, sitting in the family division of the High Court in Middlesbrough, ordered that the children, aged five, six and seven, be allowed to go home immediately after he had ruled that there was no evidence that they had been abused or that they were at any risk.

He said that Dr Geoffrey Wyatt, one of the two consultant paediatricians at the Middlesbrough General Hospital at the centre of the sex abuse controversy and whose findings led to the children being taken into care, had only four days' experience of such cases before examining the children.

The judge said: "A positive diagnosis of child sex abuse is a very serious matter indeed, because the child concerned is almost inevitably removed from his home and family and Dr Wyatt agreed with me that taking a child from his family and home can have, and indeed is likely to have, serious and harmful effects on the child."

"It is in these circumstances that I can only express surprise that Dr Wyatt, with what I can fairly describe as virtually no experience of this diagnostic procedure, was prepared to accept the heavy responsibility of making a positive diagnosis of sexual abuse without taking the precaution of obtaining a second opinion from someone of suitably lengthy experience."

The judge said that he found Dr Wyatt an "unimpressive witness" persistently refusing to address his mind to the questions being asked. Sometimes, he said, he had to be asked questions up to four times before giving an answer.

Judge Hall also said that he found "very disturbing" the way Dr Wyatt had summarily dismissed the opinions of Dr David Paul, a Harley Street specialist, on methods of diagnosing child sexual abuse.

The judge also criticized social workers who, although they had the power to submit the children for medical second opinion, had not done so.

They were "obviously imbued with the concept of the infallibility of Dr Wyatt," although they at least had the suspicion of his lack of experience in such cases.

Photographs 6

Remaining hostages 6

Without throwing doubt on his resourcefulness, Beirut sources implied that the kidnappers relaxed their guard deliberately. An escape which convinced everyone - including Mr Glass - would involve less loss of face than overtly buckling to strong pressure from Damascus.

Mr Glass, aged 36, former correspondent of ABC Television in Beirut, was known to be irritated by these suggestions. Mrs Glass said that he was "a bit disgruntled" about the theory.

But the signs were too compelling to be ignored. It confirmed, they could have far wider implications, suggesting that Syria's determination to recover from its international disgrace following the Nezar Hindawi affair last year is beginning to bear fruit, and possibly lifting the veil on hidden American diplomacy.

Mr Glass was the first and only foreigner kidnapped in west Beirut since February, when an estimated 8,000 Syrian troops moved in to restore order. It was huge a blow to their prestige, not least because Mr Glass was a house guest of the family of Mr Adel Ossirin, the Lebanese Minister of National Defence, while researching a book on the Middle East.

He was with Mr Osseiran's son Ali when both men were

Sri Lankan assassination attempt

President in grenade blasts

From Vijitha Yapa, Colombo

Others injured included Mr Montague Jayawickreme, the Minister of Plantation Industries; Mr Vincent Perera, the Minister of Parliamentary Affairs and Sports; Mr Gamini Jayasuriya, the Minister of Agriculture and Mr E.L.B. Hurulle, Cultural Affairs Minister.

Assassins tried to kill President Junius Jayawardene of Sri Lanka in Parliament yesterday. He was unhurt, but one district minister was killed and the Prime Minister and 15 others were injured in two grenade explosions.

Officials said a shot was fired at the President as he chaired a meeting of United National Party MPs. It missed him, but struck a clerk. Two grenades were then thrown into the room.

One bounced off Mr Jayawardene's desk and exploded near Mr Lalith Athulthumudali, the Minister of National Security. He was treated at Sri Jayawardene Hospital, a few miles from Parliament, and by late yesterday was out of danger.

Mr Jayawardene had blood splattered over his tunic, but was not hurt. Prime Minister Ranasinghe Premadasa had a knee injury.

Mr Jayawardene: Grenade bounced off his desk



Mr Jayawardene: Grenade bounced off his desk

Auction hammer falls on hoard of a bygone age

By Craig Seton

A boy's passion for hoarding second-hand articles that nobody else wanted led to an extraordinary collection of two million items which are now regarded as being a social chronicle of a bygone age.

The boy, now a shy man aged in his seventies, of Newark, Nottinghamshire, gathered his collection from shops, businesses, homes and farms in the Newark area for more than 50 years.

The collection, which is to be sold at auction because a permanent home cannot be found for it, is so vast that a seven-ton truck had to make 30 trips to carry it from storage in chickens sheds on a farm on the Lincolnshire border.

Friends said that the anonymous collector could identify each item and what it had been used for. Most dated from the nineteenth century.

A friend said yesterday: "They are not junk, but they are not really antiques. When they were collected most of them were without value and nobody wanted them."

"It was just his boyhood hobby that grew into a passion. He would clear out shops when they closed or people would bring him objects to find out what they were", the friends said.

Attempts by the collector to find a permanent museum home for his hoard failed. The collection now fills a Lincolnshire warehouse where it is expected to be sold for between £50,000 and 100,000 on September 15.

Buyers are expected from the United States for what is likely to be Britain's biggest sale of items from a bygone age. The collection is believed to include almost every device, invention and artefact that was in common in the Nottinghamshire area between 1800 and 1950.

It includes the entire contents of a blacksmith's smithy, bone-shaker bicycles, medical instruments, photographs, old documents, toys, shop signs, radios, spectacles, tools, machinery, whistles and even a wooden leg.

Mr Clinton Slingsby, a senior partner at Thomas Mawer and Son, the Lincoln auctioneers, said yesterday that most of the items were from the nineteenth century.

He said: "The owner is selling with great reluctance and is very upset that he is having to let everything go. But it is a huge collection. I have never seen anything like it before. I just could not take it in, but it is fascinating and absorbing."

"He was an ordinary working man who had a lifetime passion for collecting the unusual. It is not a valuable collection and he has not spent much money on it."

The owner, who asked not to be identified, said yesterday: "All my life I sought to try and get a bit of recognition, but now I have no comment to make."

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Gala Performance September 16th in the presence of **H.R.H. THE DUCHESS OF YORK**

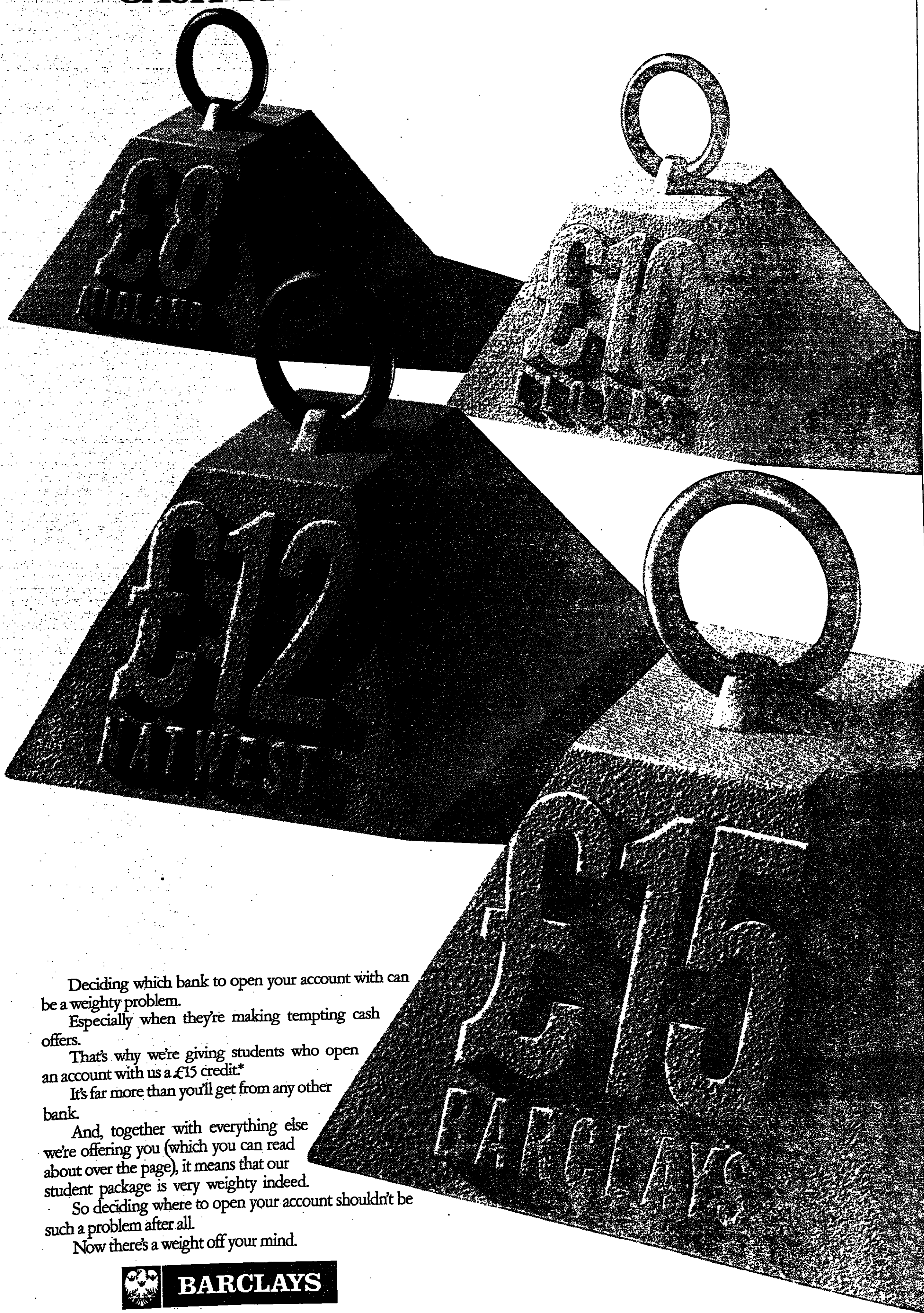
PREVIEWS FROM SEPTEMBER 17th
OPENS SEPTEMBER 22nd

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TV chiefs learn to view a woman's way

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WORLD SUMMARY

Four held on spy charges in Poland

Warsaw (Reuters) — Two Polish journalists and two Danes have been charged in separate cases with spying and could face the death penalty if convicted, the government spokesman Mr Jerzy Urban, said yesterday. He identified the journalists as Mariusz Dastyk, aged 46, and Tadeusz Podwysoki, aged 56, both of the official government daily *Rzeczpospolita*. The Danes are Jens Ellekaer, a businessman aged 36, and Niels Hemmingsen, a student aged 23.

Mr Urban claimed that the journalists had supplied foreign intelligence services with information on Polish-Soviet economic ties, underground movements and Church-state relations. The Danes are alleged to have photographed military installations on the Baltic Sea coast.

Danish diplomatic sources declined official comment, saying they had not been officially informed, but said that they expected a closed military trial "perhaps within a fortnight".

Alert after bombings kills 14

Dhaka — Bangladesh police were put on alert in the capital yesterday after a pro-Libyan Islamic organization was blamed for bomb explosions in which at least seven people were killed. (Our Correspondent writes.)

Eleven members of the New Freedom Party, an ultra-religious group, were detained, the authorities said.

Three members of the party were killed and five others injured when a bomb exploded through a four-storey residential building in north Dhaka on Monday. Police believe the explosive went off while it was being made.

Three others died after bomb attacks on Sunday at Awami League rallies. An motorcycle rider carrying a bomb was also killed when he hit a wall.

China to take refugees

Hong Kong (Reuters) — China has agreed to take back all Vietnamese refugees who left their temporary homes in China for Hong Kong, the *New Evening Post* said yesterday. The newspaper quoted senior officials in Canton as saying China had told Hong Kong officials this yesterday during a meeting in Canton. A dozen boats carrying nearly 500 Vietnamese arrived in Hong Kong this week, bringing the total to about 7,000 in the last seven weeks. The influx has strained Hong Kong's resources and ties with China. Hong Kong considers these "boat people" illegal immigrants.

Waldheim Order for petition UK ships

Vienna — Several thousand Austrians, including a former minister, have signed a petition demanding to be placed on the US Justice Department's "watch list" with President Waldheim (Richard Bassett writes).

The signatories are all members of the 70,000-strong Styrian War Veterans' Society. Their petition says: "I served in the German Wehrmacht during the war like President Waldheim with no personal blame or guilt. Like the President, I should be placed on the watch list." The US Justice Department placed Dr Waldheim on the list earlier this year because of his wartime activities.

Brazil's poetic farewell

Rio de Janeiro — Brazil's most celebrated poet of this century, Carlos Drummond de Andrade, was buried yesterday in a simple funeral ceremony without religious rites but with poetic eulogies by the country's leading authors, artists, and politicians (Mac Margolis writes). Senhor Drummond, aged 84, died of heart failure and respiratory complications. He published his first poem at the age of 15 and went on to become a leading voice of Brazilian modernism.

Tunis militants admit to tourist bombings

Tunis (Reuters) — Six young Tunisian Islamic militants have confessed on television to planting hotel bombs which injured 12 British and Italian tourists and a Tunisian.

The six, aged between 25 and 30, appeared last night and said they belonged to the Islamic Tendency Movement, a fundamentalist group.

Tunisian authorities have accused the group of being responsible for the explosions in four east-coast hotels at Monastir and Sousse on August 2, at the height of the tourist season.

Mehrez Boudegua, who

confessed to making the bombs, said he was not connected with the Islamic Jihad, the shadowy group which had claimed responsibility for the attacks in communiqués issued in Paris. He said that the aim was to damage the Tunisian economy, which is heavily dependent on tourism.

Officials say most of those directly involved in the attacks have been arrested and added that police are still seeking the Islamic Tendency Movement leaders who ordered the bombings as well as 14 other suspects.

Trail of car crashes as Russians drive to the sun

From Mary Dejevsky Moscow

The Soviet Union has its own autoroutes to the sun and they are every bit as lethal as their West European counterparts.

Although the volume of traffic they carry is lighter — most Soviet citizens aspire to, but do not own a private car — the annual rush from northern climes to the traditional holiday resorts in the Crimea claims more casualties every year.

The state of the roads to the south and their annual cost in terms of human lives and shattered vehicles was brought to the notice of Russian newspaper readers yesterday by *Pravda*, which gave details of some

of the most horrific fatal crashes on the roads this summer.

One man exceeded the speed limit in his Moskvich, lost control of the steering and the car overturned. His wife was killed. A driver of a Zhiguli, a small, popular car, pulled out to overtake and hit an oncoming motorcyclist, who was killed.

Last year, the deputy head of the state traffic directorate, Mr V. Ishutin, told *Pravda* there were nearly 250,000 reported accidents, 39,000 people were killed and about 260,000 people injured.

The reporting of road accidents and casualty figures is another way in which the Soviet public is now being confronted with the less pleasant aspects of 20th century life.

Mr Ishutin said that in his view, 80 per cent of accidents were the fault of the driver. Twenty per cent were caused by drunken driving, despite severe restrictions on alcohol sales. Some accidents, however, were caused directly by the state of the road, its potholed surface, unpredictable camber and poor visibility.

The scarcity of elementary roadside facilities like cafés meant that people often continued driving when they should take a break, and fell asleep at the wheel.

The popularity of private motor-ing appears to have taken the Soviet authorities almost by surprise. This year, 20 per cent more people than last have forsaken the customary summer holiday package organized

by their workplace and taken the road south. For the past month, however, few of them have had sight of the sea. Road blocks have been set up at the city of Simferopol, the "gateway" to the Crimea, and no one without pre-booked accommodation is allowed further.

The authorities in the Crimea say the Black Sea resorts are full to overflowing. There is no spare accommodation, tents fill all the available space and sanitary facilities are at full stretch. They deny reports of infectious diseases, saying that an anti-epidemic commission has been established only as a precaution, though isolated outbreaks of cholera and hepatitis in the region are not unheard of in the summer months.

This year's rush to the south is

explained by a combination of factors. Partly there are more private cars on the road; many holiday-makers cancelled holidays in the south last year after Chernobyl and were determined to find the sun this year even if they could not obtain an official booking; and the weather in northern and western Russia this summer has been as unpredictable as a bad English summer.

There are also fewer roads open. Avalanches this spring closed a number of mountain roads in the south which have still not been reopened, so more traffic is concentrated on fewer routes.

The summer accident figures will not be released for some months, but the prognosis from Russian motor-ing correspondents is not good.

Pilot's curse last word on crash jet recorder

From Charles Bremner, New York

The crew of Flight 255 from Detroit apparently had no warning of an engine malfunction before their McDonnell Douglas MD80 aircraft stalled and crashed into the ground, killing up to 162 people, investigators said yesterday.

As the first investigation results from America's second-worst air disaster were leaked to the press, authorities confirmed that the same Northwest Airlines aircraft had a history of engine failures.

Only one passenger survived the disaster — a girl, aged four, whose mother's embrace saved her life as the twin-engine jet plunged into a motorway flyover.

The girl, Cecilia Cichan of Arizona, was identified by her grandfather on Monday night from a chipped front tooth and purple nail varnish. Her parents and brother, aged six, were killed.

Officials said up to 155 people may have been on board the plane, rather than 153 as first thought. The devastation of the crash fire also made it difficult to determine how many had died on the ground. The figure could be as high as eight.

According to a transcript of the cockpit voice recorder, the two pilots were unaware of flight problems until a computerized voice warned of an imminent stall. Until that moment, they were following normal take-off procedures and the plane had just left the ground. The only comment from a pilot before the plane clipped buildings and hit the flyover was a curse.

Investigators said their initial impression was that there had been no obvious breakdown in the Pratt and Whitney JT8D engines.

Attention has focused on the engines and the maintenance of the aircraft.

Northwest Airlines had suffered vandalism to its planes on the ground and go-slow tactics by mechanics and other ground staff over a pay dispute in recent months.

Northwest spokesmen denied that this could have contributed to the crash, but government records showed that the same MD80 airliner had suffered engine failures on take-off twice in 1986 and once in 1985.

Last January the plane had to return to Memphis after take-off because of low oil pressure. In January 1986 it flew for 18 minutes on only one engine after turbine blades sheared.

Experts said the engines were only one possible cause of the crash. Faults in the automatic guidance or computer control systems, pilot error or overloading could also have played a part.

Pratt and Whitney defended the record of the JT8D engine, which is in service in hundreds of aircraft around the world. A turbine failure in a Pratt and Whitney engine was responsible for the 1985 disaster at Manchester airport involving a British Airways jet.

The disaster has directed fresh criticism against the Federal Aviation Administration, the equivalent of the British Civil Aviation Authority. Critics say the FAA has failed to cope with the huge expansion in the airline business since the industry was deregulated in 1978.

A virtual free-for-all among airlines has generated a chain of mergers, a rise of 50 per cent in air travel and a state of near permanent chaos at the country's biggest airports.

Senator Frank Lautenberg, a prominent FAA critic, said yesterday that the agency was failing to ensure adequate maintenance of aircraft. "The maintenance programme is grossly deficient," he alleged.

In the most publicized dispute over maintenance, the pilots of Eastern Airlines protested publicly over what they said was frequent pressure from their employers to take off in sub-standard aircraft.

The civil rights organizations are also alarmed at a lack of sufficient judicial review in some states and at the fact that many convicts are being executed without having had a lawyer.

The civil liberties union thinks that the only route to scrapping the death penalty is through public opinion. "Once you give people the facts, once they hear that it is unfair, racist and doesn't work, they change their mind about the penalty," Mrs Rust-Tierney said.

Amnesty International, based in London, is also shortly to launch a campaign to focus attention on American capital punishment.



Charles Glass, left, the American journalist who walked to freedom in Beirut after being held hostage for two months, meeting Mr Farouk al-Shara, the Syrian Foreign Minister.

The 27 hostages in Lebanon

The 27 foreigners still missing in Lebanon are:

BRITISH

Alec Collett, aged 64, writer with the United Nations. Kidnapped at Khaleel south of Beirut, March 25, 1985. "Revolutionary Organization of Socialist Muslims" claimed his murder on April 23, 1986.

John McCarthy, aged 30, cameraman for Worldwide Television, kidnapped west Beirut, April 17, 1986. No group claimed responsibility.

Terry Waite, aged 48, special envoy of the Archbishop of Canterbury, missing in west Beirut, January 20, 1987.

AMERICAN

William Buckley, aged 59, CIA station chief at US Embassy in Beirut. Kidnapped west Beirut, March 16, 1984. Islamic Jihad announced his "execution" on October 4, 1985.

Terry Anderson, aged 39, Associated Press bureau chief in Beirut. Kidnapped west Beirut, March 16, 1985. The Islamic Jihad claimed responsibility.

Thomas Sutherland, aged 55, acting Dean of Agriculture at the American University of Beirut. Kidnapped west Beirut, June 9, 1985. Islamic Jihad claimed responsibility.

Frank Reed, aged 53, director of Lebanese International School, kidnapped west Beirut, September 9, 1986. "Arab Revolutionary Cells Omar Mukhtar Forces" claimed responsibility.

Joseph Cicippio, aged 66, acting comptroller American University of Beirut. Kidnapped west Beirut, September 1986. "Arab Revolutionary Cells Omar Mukhtar Forces" claimed responsibility.

Edward Tracy, aged 56, story writer. Kidnapped west Beirut, October 21, 1986.

FRENCH

Marcel Fontaine, aged 46, vice consul at French Embassy in Beirut. Kidnapped west Beirut, March 22, 1985. Islamic Jihad claimed responsibility.

Marcel Carton, aged 63, French Embassy protocol officer. Kidnapped west Beirut, March 22, 1985. Islamic Jihad claimed responsibility.

Jean-Paul Kaufmann, aged 42, journalist on *L'Evenement du Jeudi*. Kidnapped west Beirut, May 22, 1985. Islamic Jihad claimed responsibility.

Michel Semat, aged 39, researcher at French Centre for Study and Research of Contemporary Middle East. Kidnapped west Beirut, May 22, 1985. Islamic Jihad said it had murdered him on March 5, 1986.

GERMAN

Radolf Cordes, aged 53, Beirut manager for Hoechst AG. Kidnapped west Beirut, January 1987.

Alfred Schmidt, aged 46, engineer for Siemens. Kidnapped west Beirut, January 20, 1987.

INDIAN

Mithileshwar Singh, aged 60, visiting professor of finance at Beirut University College. Kidnapped west Beirut, January 24, 1987. Islamic Jihad for the Liberation of Palestine claimed responsibility.

Jesse Turner, aged 39, visiting professor at Beirut University College. Kidnapped west Beirut, January 24, 1987. The Islamic Jihad for the Liberation of Palestine claimed responsibility.

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ITALIAN

Alberto Molinari, aged 67, insurance agent. Kidnapped west Beirut, September 11, 1985.

SOUTH KOREAN

Do Chae Sang, aged 33, second secretary and consul South Korean Embassy in Beirut. Kidnapped west Beirut, January 31, 1986. "Green Brigade" and "Revolutionary Cells" variously claimed responsibility.

Foreign hostages whose bodies have been found total five.

Robert Polhill, aged 53, lecturer in accounting at Beirut University College. Kidnapped west Beirut, January 24, 1987. Islamic Jihad for the Liberation of Palestine claimed responsibility.

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Khomeini heir's ex-aide to die

By Hazhir Teimourian

Ayatollah Khomeini's accident-prone chosen successor, Ayatollah Montazeri, has received another blow to his authority with the conviction in Tehran of his former right-hand man on the most serious charge in the book of an Islamic judge: being "corrupt on Earth".

A special clerical court was sitting in Tehran yesterday to sentence Mehdi Hashemi, the man who until October was in charge of Ayatollah Montazeri's office in the holy city of Qum and had special responsibility for the funding of Shia militants in Lebanon.

The court had earlier heard confessions from Hashemi that he had been engaged in abductions, torturing, murders, possession of classified information and setting up a private militia.

It was expected in Tehran yesterday that Hashemi would be sentenced in the afternoon and executed at dawn today, barring an intervention from Ayatollah Khomeini. That would, however, be out of character, even though the accused is a clergyman. In the past, only clergymen who had co-operated with the former monarchical regime have been executed.

No death sentences are announced in Iran before execution has taken place.

Hashemi's criminal history dates back to 1973, when he was found guilty of personally strangling to death a pro-Shah cleric, Ayatollah Shamsabadi, in the desert outside the city of Isfahan. He was sentenced to life imprisonment, but was subsequently freed during the 1979 revolution.

As he had been a long-time associate of Ayatollah Montazeri, coming from the same village, Najafabad, near Isfahan, he made rapid progress in the new regime and became one of the most powerful men in the country.

His problems started last October, when his men abducted a senior diplomat at the Syrian embassy and leaked to the Lebanese press the secret visit which Mr Robert McFarlane, President Reagan's former National Security Adviser, made to Tehran the previous spring.

It is generally believed that his main aim had been to weaken the political standing of the other important contender for power after Ayatollah Khomeini, Hojatollah Hashemi Rafsanjani, Speaker of the Iranian Parliament.

But the Speaker apparently had obtained Ayatollah Khomeini's prior approval for the contacts with the United States. Hashemi found himself in prison and a rare journey to Tehran by Ayatollah Montazeri to intervene on his behalf failed to gain his release.

His brother, Hadi, who is Montazeri's son-in-law, together with three members of the Majlis (Parliament), were also arrested. No comment has been made regarding their fates.

Electrocution becomes a routine way of death

From Charles Bremner Angola, Louisiana

The Coca-Cola machine looks out of place at the entrance to America's busiest execution chamber. Since June, seven men have died in the old oak electric chair at the prison here, as the state of Louisiana catches up on a backlog of cases.

The next condemned man will be led to the small, green-walled room a few minutes after midnight on Monday.

He will have a chance to say a few words through a microphone to witnesses on the other side of a soundproof glass panel. Then he will be restrained with leather straps in the chair, with electrodes attached to his head and body.

"It takes about a minute," says Mr Hilton Butler, the prison governor. "There are four surges up to 2,400 volts. Of course, after the first jolt he doesn't know what's going on." The executioner throws the switch from inside a closed booth and a doctor certifies death.

It's becoming routine, Mr Butler says. That also goes for the American public, which largely believes murderers should be put to death and has lost interest in the procedure.

In the years after the Supreme Court reaffirmed the right of states to kill criminals, journalists flocked to the executions and protesters demonstrated. Now they rarely bother.

Since 1977 — the end of the four-year hiatus in sentencing — 85 men and one woman have been electrocuted, shot, gassed or injected in the United States, 18 of them this year. A total of 1,911 people are waiting for execution or for last-minute appeals.

At the Louisiana prison, 38 men are awaiting their fate in the death cells. While the other prisoners work in the cotton and corn fields, they stay in solitary confinement in an isolated block known officially as Death Row.

Some of them have been there for years. Nearby, little white crosses mark the graveyard where deceased prisoners — executed or otherwise — are buried if their relatives do not claim their bodies.

According to prison officers, the inmates pay little attention to executions taking place. "Most of them don't even know," one officer said.

US judges are passing death sentences at an increasing rate, now about 200 a month, according to the American Civil Liberties Union,

which is fighting to turn public opinion.

According to a recent Gallup Poll, 75 per cent of Americans favour capital punishment. The figure in 1966 was 42 per cent.

The reason behind the rush of executions in Louisiana and elsewhere was a Supreme Court ruling in April which rejected a broad challenge to the death penalty from Warren McCleskey, who was convicted of killing a policeman in Georgia. His lawyers and civil rights organizations produced statistics to show that people who murder whites are put to death at 11 times the rate of those who kill blacks.

In the executions since 1977, 75 of the 86 convicts had killed whites although half the country's murder victims are black. Of the 86, 33 were black and 41 per cent of those on Death Row are also black.

The court ruled by five to four that the Georgia law was not unconstitutional and the states began catching up on the backlog that had built up after they suspended executions during the Georgia challenge.

Opponents of the death penalty were incensed by the McCleskey ruling. Another statistic that they say con-

firms their case is a telling geographic bias in executions carried out.

Though 36 states have brought in the death penalty, all but three executions have taken place in southern states, led by Texas, Florida, Louisiana and Georgia. The three northern executions were requested by the convicts.

"It's a relic of slavery," said Mrs Diane Rust-Tierney of the American Civil Liberties Union in Washington. She says the predilection for the penalty in the south reflects old laws which decreed heavier sentences for the murders of whites than for blacks.

The civil rights organizations are also alarmed at a lack of sufficient judicial review in some states and at the fact that many convicts are being executed without having had a lawyer.

The civil liberties union thinks that the only route to scrapping the death penalty is through public opinion. "Once you give people the facts, once they hear that it is unfair, racist and doesn't work, they change their mind about the penalty," Mrs Rust-Tierney said.

Amnesty International, based in London, is also shortly to launch a campaign to focus attention on American capital punishment.

Party purge in China

Intellectuals face expulsion

From Robert Grieve, Peking

As many as seven liberal intellectuals may face expulsion from the Chinese Communist Party only two months before the important 13th party congress.

Mr Wu Zuguang, a prominent playwright, has told foreign journalists that on August 1 Mr Hu Qiaomu, a member of the Politburo and a leading orthodox ideologue, came to his home and told him to resign from the party, which he joined in 1981, or else face expulsion.

Mr Hu reportedly read out a document issued by the party's Central Commission for Discipline Inspection that accused Mr Wu of opposing the party leadership in the 1950s and during the anti-spiritual pollution campaign of 1983.

Another intellectual, Mr Wang Ruoshui, fired from his job as deputy editor of the *People's Daily* in 1983, was

also visited by Mr Hu. But Mr Wang refused to resign, choosing instead to be expelled.

Among those given the same ultimatum and opting for expulsion, according to Mr Wu, are: Mr Su Shaozhi, director of the Research Institute of Marxism-Leninism-Stalinism of the Chinese Academy of Social Sciences; Mr Zhang Xianying, an institute member; Mr Sun Changbiao, deputy editor of *Science News*; and Mr Ge Yang, editor of *New Observer* magazine.

The expulsions would follow those of Mr Fang Lizhi, the outspoken astrophysicist, Mr Wang Ruowang, a writer, and Mr Liu Binyan, an investigative journalist. They were expelled earlier this year at the start of a campaign against Western influences.

The expulsions, if they occur, are expected to be a blow to the prestige of China's senior leader, Mr Deng Xiaoping. His leading lieutenant, Mr

Zhao Ziyang, the Prime Minister and acting General Secretary of the party, had said earlier this year that no more expulsions would take place.

In January, after almost two months of nationwide student demonstrations in support of democratic reforms, Mr Hu Yaobang, the liberal General Secretary of the party, who had been expected to succeed Mr Deng as chairman of the powerful Central Military Commission, was forced to resign his post.

Chinese sources then said that Mr Deng was displeased with Mr Hu for having allowed the demonstrations to threaten the party's authority.

In the past week, some sources have said that Mr Deng may be trying to woo conservatives so his ambitious programme of party staff changes and political reform will be approved at October's congress.

APRIL 1985

Wave of strikes hits more than 200 South Korean firms

100,000 rally for workers in pay battle

Ulsan (Reuter) — A crowd of 100,000 workers and supporters held a rally in this South Korean industrial city, for higher pay and free unions at South Korea's leading export yesterday as the Government sent a senior official to mediate in the dispute.

Some 25,000 staff from the Hyundai industrial group were led by two company fire engines, a forklift and a crane as they paraded through Ulsan, Hyundai's industrial base. The parade, raucous but mostly peaceful, was cheered by 75,000 supporters. The protest ended with a rally of 40,000 workers and supporters in a stadium.

It was the second day of demonstrations against Hyundai, which closed six plants in the face of a union strike threat. Two other Hyundai factories here had been closed earlier by strikes.

The Government sent the Labour Vice-Minister, Mr Han Jin Hee, to Ulsan, in the south of the country, and a Ministry spokesman said he would arrange a meeting between labour and management today.

SEOUL: The recent labour strife that has closed shipyards, car factories, bus lines and mines reflects the strains of democratization rather than a threat to national stability, according to observers (A Correspondent writes).

New strikes sprout each day, but disputes are settled as fast as they begin. On Sunday, for example, stoppages were settled at 74 plants while new disputes broke out at 35 others. "Beneath the headlines, a lot of agreements have been reached," said a Western labour expert. "And 99.9 per cent of the time, issues have been limited to those that affect workers. They haven't broadened to political issues."

The Hyundai strikes, affecting some 70,000 workers at subsidiaries of Korea's largest conglomerate, have caused special concern because of their ripple effect, threatening jobs at more than 4,000 parts suppliers. The workers are demanding a unified trade union for all the striking affiliates, a demand the management rejects as illegal. Under South Korean law,



Tens of thousands rallying yesterday in Ulsan against Hyundai's decision to shut six plants after union threats to strike for recognition and higher pay.

trade unions can only represent single enterprises.

Mr Kim Jong Soo, a Hyundai spokesman, commented: "Money is not a big factor now. But their insistence on negotiating with all the companies is something like nonsense."

Many strikes centre on the

question of who should represent workers. One problem, observers agree, is that unions have been repressed for so long that their leaders have minimal negotiating experience — while managements are not used to handling militant workers without government help.

Mr Chang Hyun Joon, of the Government-financed Korea Development Institute, said: "They have done business in a very friendly environment. That kind of environment led entrepreneurs to misjudge the situation."

More than 200 companies were still affected by strikes

yesterday. The country's three main car makers — Hyundai, Daewoo and Kia — remained idle through lack of parts. The Ministry of Trade and Industry said strikes have already cost Korea more than £185 million in lost production.

South Korea's export-ori-

ented economy fared well because of low oil and interest costs and the soaring value of Japan's yen. South Korea's main competitor, But those factors have begun to subside, and the prospect of higher wages leads many businessmen to fear that their boom will go bust.

First vote settles Wellington Cabinet

From Richard Long
Wellington

The New Zealand Labour Party caucus, meeting for the first time since winning a 15-seat majority in Saturday's general election, yesterday elected four new Cabinet ministers to replace retiring ministers but otherwise basically left unchanged the pre-election Cabinet.

Apart from retirements, the only change was the surprise switch of Mr Kerry Burke, the Immigration Minister, to the role of Speaker after speculation that he could lose selection because of dissatisfaction with his performance.

While the Labour Party caucus selects the Cabinet, the Prime Minister, Mr David Lange, allocates the portfolios and will do this on Friday. He said that the new Cabinet was selected on the first ballot, which he believed to be a record in party history.

Much attention has centred on the Cabinet selection of the popular Auckland MP Ms Helen Clark, who is widely expected to be appointed Minister of Disarmament.

Other selections were Dr Michael Cullen, aged 42, the Chief Whip, Mr Bill Jeffries, 41, the Under-Secretary for Works and Transport, and Mr David Butcher, 38, Under-Secretary for Agriculture.

Elections in Denmark

Schluter's call for early poll takes MPs by surprise

From Christopher Follett, Copenhagen

Mr Poul Schluter, Denmark's Conservative Prime Minister yesterday announced a snap election to be held on September 8, four months before the end of the ruling centre-right four-party coalition Government's normal term of office.

Although there had been a certain amount of election fever in the Prime Minister's announcement took parliamentarians by surprise. It came at the opening of an emergency four-day session of Parliament, which had been called during the middle of the summer recess to pass legislation to end a four-month-old strike by 600 state-employed computer programmers. This strike has paralysed state

every potential have been exacerbated by gloomy forecasts of stagnating world markets.

Predictions of another poor year for Danish agricultural and industrial exports in 1987 have added to the fiscal gloom, which has been further compounded by an Organization for Economic Co-operation and Development report on Denmark's economy, published earlier this month. This gave a warning of zero economic growth, rising unemployment, flagging exports and serious balance of payments deficits in the coming two years.

Although Denmark had a record £3,000 million balance of payments shortfall last year, the country's 24th consecutive year of external current account deficit, Mr Palle Simonsen, the Finance Minister, announcing the draft state budget for 1988 on Monday was optimistic about the economy. He forecast a halving of the balance of payments deficit this year and big cuts in the state budget shortfall.

Some commentators feel, though, that the Government was forced to call a September election by forecasts of a further deterioration in the economy by the end of the year.

The ruling centre-right coalition, which came to power in 1982 and was re-elected in 1984, is generally expected to have its mandate renewed.

The result of the election could be close, though, as the opposition Social Democrats, the biggest political party in Denmark, which has been in government for much of the past half century, and the anti-



Mr Poul Schluter: Took Parliament by surprise.

administration in Denmark, affecting statistics, the payment of state employees, pensions and student grants, and the collection of tax.

A prolonged dispute between specialist doctors and the local authorities is also to be stopped. This has hit the national health service.

The announcement of a September poll, which ends weeks of speculation about an early election, was welcomed by all the nine parties represented in the current Folketing (Parliament). It comes at a time when Denmark holds the six-month presidency of the European Council of Ministers for the fourth time, meaning that a quick election will help Mr Uffe Ellemann-Jensen, the Foreign Minister, to get back to the job of leading the European Community by mid-September if the Conservative-Liberal coalition wins.

It also comes at a time when Danes are preoccupied with mounting economic problems. The EEC country with the highest standard of living, Denmark is in the throes of an acute economic crisis which could threaten the streamlined cradle-to-grave welfare system it has built up and nurtured on credit.

Denmark had a total foreign debt of £24 billion, 40 per cent of the gross domestic product at the end of 1986, the equivalent of almost £5,000 for every inhabitant and one of the highest levels in the world. Doubts about Denmark's rec-



Mr Uffe Ellemann-Jensen: Leading the EEC.

Nato, anti-EEC. Socialist People's Party could together muster enough votes to form a left-wing majority in the new Parliament — an event which some commentators think would lead to Denmark being placed under the administration of the International Monetary Fund.

"The atmosphere in Denmark today is very much like it was in Britain just before the IMF intervention there in 1976," a senior EEC diplomat told *The Times*.

STATE OF THE PARTIES

The ruling four-party centre-right minority coalition has a total of 80 seats in the 179-seat Folketing in Copenhagen. The government parties have the following representation: Conservatives 43 seats, Venstre Liberals 24, Centre-Democrats eight, Christian Peoples Party five.

The opposition Social Democrats are the biggest single party, with 57 seats; the Socialist People's Party holds 21 and the Socialists five. The centre Radical Liberals have 10 seats and the right-wing Progress Party four. The North Atlantic territories of Greenland and the Faroe Islands each have one MP.

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SPECTRUM

Which path leads to paradise?

The one million Muslims in our midst cannot simply remain as they are: the numbers are too great, the disparities too many, the racial tensions already too stressed. By the year 2001, they will be more numerous in these islands, but by then they will be either practically invisible or dangerously isolated, associated in the public consciousness with the troublemakers of the Gulf.

This despite, as one Muslim leader reasonably remarked: "Iran is no more the face of Islam than was the Spanish Inquisition that of Christianity."

The apparent choice facing the followers of Islam in Britain over the coming decades is fascinating: within their community battlelines are being drawn, alliances formulated and armories of argument and resources assembled.

The softer scenario has a vision of the great, unseen phalanx of Muslims following the path trodden earlier by Britain's Jews and Roman Catholics — towards virtually complete assimilation for those who do not demand that they be set apart.

It projects that within 20 years Muslims will have percolated into every level of our society. Muslims will be accepted as our lawyers or our in-laws, as governors of British banks... and as Bradford City goalkeepers. It will only be by the hour they pray, the day they pray and to whom they pray that they will be set apart.

There are even those who argue that what will be forged here, British Islam, will serve as a model for the rest of the world, an interface where the East/West conflict which began with the Crusades will find an accommodation. Such a prospect has little appeal for the second faction of Islamic thought. They see the examples of the assimilated Jews and the swallowed-up Catholics as an awful warning rather than a useful signpost.

A need to preserve a cherished identity, a proselytizing zeal, a fierce obedience to the Qur'an's every letter determines their stance. Instead of the cosy list of similarities with Christian beliefs, they prefer to cite the ways in which their robust moral values are superior: they will live in the West, but they will ensure it ends at their doorstep.

Even British law would not cross the threshold of this faction. Dr Syed Pasha, secretary of the Union of Muslim Organizations (with Saudi

ISLAM



IN BRITAIN

Muslims in Britain face

a crucial choice: to be absorbed into the dominant culture or cling to tradition and become isolated.

Brian James reports on a question of faith

backing, the most wealthy of the competing Islamic blocs, argues that Muslims here should not be subject to our domestic laws on marriage, divorce, death and inheritance, but those of the Qur'an.

Whichever path is chosen, it will be beset with difficulties for those of the religion over and beyond those problems which are a function of their race: unemployment, housing, prejudice. Dr Stephen Poulter, author of the standard work on English law and ethnic customs, and senior lecturer in law at Southampton University, said: "I foresee a great many problems for Muslims, and therefore a great deal of scope for doing something about them. For example, Muslims can sever a marriage by unilateral declaration."

"We can ban that here, but what should we do if such 'divorce' occurred abroad? And what about polygamy, with its obvious implications for our immigration laws? We cannot afford to be little Englanders; we must ask on every instance what does natural, human, justice dictate. Thus we might conclude that female circumcision ought to be prohibited, but that Muslim insistence on single-sex schooling must be permitted."

"On merely administrative matters, such as burial, we remain narrow-minded. Muslims want coffins so aligned that the heads face Mecca. Why should a civilized nation find it difficult to be generous about a matter like that?"

Britain's "generosity" — or simple common sense — will be tested on many, many matters. From science to the arts, in business houses and sports halls, there will moments requiring explanation on one side, tolerance on the other.

It is in schools and the doctors' surgeries that the two cultures most severely collide.

Middle-class Muslims may well take all the medicine they can get, joining BUPA; but practitioners like Dr Riyaz Ahmed in Birmingham's deprived Lozells district tell heartbreaking stories of women seen with serious illnesses long since developed who had been kept from life-saving treatment by fear of their menfolk's reaction. Even now they sit down-cast and unwilling to detail their symptoms via their children, who often have to act as interpreter.

Given the range of the difficulties, does it not seem against nature to believe that Islam, in its more rigorous form, can survive; that in the next generation a young British Muslim will not be more likely to put down his jacket for a goalpost than his mat for prayer?

Not according to a senior official of the Commission for Racial Equality: "Those who retain the Islamic faith will only do so by great personal effort, finding the opportunity to pray five times a day, for example, from their youngest days. They will not easily surrender what has been so hard won."

That is rather the view, too, of Dr Farhan Nizami, director of the Centre for Islamic Studies at Oxford. "Studies have shown that second-generation followers of our faith are often more strict in their observance than their parents. There is evidence, also, that many young Muslims, having looked at the 'Hollywood' aspects of Western life, have recoiled. Even those exposed to a modern Western education feel a need to return to their Muslim roots."

But, Dr Nizami says, there is no need for Muslims to feel uncomfortable in Britain. The values of

Christianity and Islam are not so different as to invite conflict.

Is this the right time to be talking about closer contacts? Do you mean the problems of the Gulf, the sending of minesweepers and so on? Islam equals Iran... equals Jihad... equals bloodshed?

"This may not be the right time for the two religions to seek understanding but it is certainly a most important time. It was not the right time at the Crusades. It was not the right time in the centuries of colonialism. Why should this not be the best moment to try to remove the stereotyped views each has of the other?"

The most optimistic view of the developing shape of Islam in Britain comes from Dr Zaki Badawi, chairman of the Council of Mosques. "Our adjustment is inevitable. The first sacrifice we shall make is parts of the individual cultures within the faith — Nigerians, Egyptians, Pakistanis all carrying bits of their culture around their necks like a dead weight, slowing down progress. That will be shed, allowing a return to the basics of our religion."

Here, too, he says, there must be changes. "The position of women will become different, more liberalized. We shall lose our suspicion of science and technology, fears which hold back so many Muslim nations. We shall acquire the idea of democracy, the clever balance of responsibility and freedom: we shall learn such skills, the lack of which means most of our world is governed by dictators."

"As the greater divisions will be not between Britain and its Muslims, but between the two factions within the faith. This will not be entirely generation-defined, yet it will be the younger people who will decide. They see their parents besieged, more rigid in their religion than they would have been even in their old homeland, and they will see that they cling to the conservatism for comfort, from fear."

Dr Badawi lists with equal ease the benefits he insists may accrue for Britain. First, collectivism: "Muslims do not turn away, shut the windows, when they hear the screams of someone being mugged in the street." Then there is the responsibility accepted for the extended family: "Vital, I think, with the ageing population of this island." Finally, the Muslim regard for the authority of parents: "The cult of the young, the sanctifying of the wishes of teenagers, is dying," he says. "Our presence here will help the pendulum swing back."



Into the future: two Bengali Muslim girls stroll arm in arm down Brick Lane in east London

THE STAR WHO BECAME A CONVERT

6 People say Muslim schools divide society. But by teaching respect and love for parents, they are mending society 9

Yusuf Islam enters his cluttered office almost diffidently. Religious obligations have delayed him, and he is late for our meeting at the Islamia Schools Trust he runs from a former leather factory in north London.

Yusuf is apologetic and clearly apprehensive. He declines to be photographed, but later relents. Tall, well built, with a dark bushy beard, he is conventionally dressed in a well pressed cotton shirt and stylish blue-black trousers, though normally these days he wears the long robe or *jalabiya* of a Muslim. It is difficult to imagine that this serious 39-year-old man with large plastic-rimmed glasses used to be Cat Stevens, one of the biggest selling pop stars of the early 1970s.

That is exactly as he wants it. Since converting to Islam in

December 1977, he has turned his back on his former career (in the same way, it seems, that Cat was a repudiation of Steven Georgiou, born down the road in Holborn, the son of a Greek Cypriot restaurant owner).

The way he tells it, the process was inevitable. Having converted to Islam, marriage was the highly recommended next step. When his Central Asian wife gave birth to a daughter, Hasanah, in 1980, he was forced to think about his child's education. Finding nothing which met his standards, he channelled part of his fortune into founding the Islamia Schools Trust (IST), which in 1983 paid £150,000 to buy a spacious Edwardian house in Brondesbury, Brent, and kit it out as a Muslim primary school. The Islamia



New harmonies: Yusuf Islam, formerly singer Cat Stevens, picture. It fulfils all aspects of human life.

School now has around 100 pupils, and a waiting list of 600.

Yusuf's quiet activism has been widely recognized. Downstairs his video company, complete with 16-track recording studio, makes educational tapes and films about Islam. He is chairman of Muslim Aid, which provides relief for the needy at home and abroad; in his role as an Islamic Bob Geldof, he has travelled to Sudan, Pakistan, Bangladesh and Malawi.

Doodling nervously on a note-pad, Yusuf explains why it was necessary to set up a separate Muslim school, where 20 per cent of the curriculum is devoted to Islamic studies. "There are great pressures on Muslim children in Britain. There is a tendency for them to be forced into the precepts and general behaviour of the crowd. That wouldn't be a problem if this was more of a Christian society. But it isn't. It's immoral and godless."

"People say separate Muslim schools divide society. But look at that society. How many children are regularly leaving their homes? By teaching respect and love for parents, Muslim schools are mending society. You have to begin somewhere."

Yusuf, brought up a Catholic, recalls his first encounter with Islam. In 1970, after recovering from tuberculosis, he went to Morocco on holiday. "I heard some chanting. I asked what it was. I was told, 'That's music for God.' I said 'I'd never heard of that. I just knew of music for people, for gain, for applause.'"

"I'd been interested in religions like Buddhism. Now I found these had been internal affairs. They offered no real harmony. Islam completes the

Two years ago, through IST, he made a recording of an unaccompanied religious song, "A for Allah". His eyes light up when he reveals that this is Number One in Turkey. One feels there is part of him which, despite his sense of mission, misses the frivolity of the music business. But no one would question Yusuf Islam's sincerity and dedication. He wants Islam to make a positive contribution to British society. He looks forward to a time when "Jerusalem is built in England's green and pleasant land, with these divinely inspired religions living side by side with each other."

Andrew Lycett
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AND THE WOMAN WHO IS RECONCILING TRADITION

Zarina Kanter is the first woman in her devout Muslim family to go out to work — let alone join a trade union.

As the eldest of six children in the Bashir family, it was vital she became a sewing machine operator at the Connaughts factory in her home town of Brierfield, near Blackburn in Lancashire, to earn the dowry for her recent marriage. Her father, aged 38, has been unemployed for three years.

Zarina, aged 19, joined the National Union of Tailors and Garment Workers immediately she started work at the sportswear firm two and a half years ago.

She contributed to running the family's terraced home in Halifax Road, but most of her earnings of several thousand pounds helped to buy a house and furniture with her husband. "I don't know much about unions, but I do know they help you if you get sacked or anything," she said, shyly.

Zarina left Mansfield High School, in Brierfield, with several CSEs. Half of Mansfield's pupils were Muslim, and therefore she more easily avoided pressures towards pop music and fashion, and she doesn't go to pubs and discos. "It's not in our family. I just don't want to because it's not natural," she says.

Muslims, who began emigrating in the 1960s to work in the mills of Brierfield and nearby Nelson, Colne and Rossendale, take pride in retaining the strongly religious traditions of rural Pakistan and Bangladesh.

6 I don't go out to pubs or to discos. It's not in our family. I just don't want to go there, it's not natural 9

According to Mohammad Ramzan, the 34-year-old area representative for the Transport and General Workers' Union textile group, most still believe it is undignified for Muslim wives to work outside the home. Of the 1,500 textile workers affiliated to his branch, about 40 per cent of

them Muslim, only three or four are Muslim women. Yet Western influences are inevitable. Despite great resistance from families, more young Muslim girls now insist on working or going to college. Mohammad is shop steward at Brierfield's largest mill, bandage-makers Smith and

Nephew. About a quarter of the 650 workforce are Muslim Pakistanis or Bangladeshis. Almost all are union members.

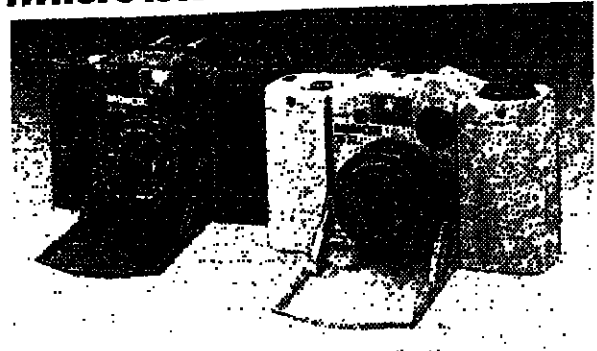
His biggest problem is getting firms to allow extended leave for visits to sick relatives abroad. It is "absolutely impossible" to visit Mecca, which causes heartbreak.

Firms are slowly allowing facilities for Muslims, however. India Mill, Blackburn, for example, has a small mosque and Smith and Nephew allows half-hour visits to a nearby mosque during special celebrations.

Paul Eastham

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BAD SIGNS FROM SRI LANKA

Yesterday's bomb attack in Sri Lanka's parliament has drawn attention to the fragility of the peace accord signed last month to resolve the island's ethnic conflict. Even at the outset, the settlement was greeted with considerable caution. It was rightly seen as a justifiable but somewhat desperate attempt to solve the decades-old dispute between Sri Lanka's Sinhalese majority and Tamil minority. Now there is cause for still stronger concern for its survival.

There are three critical issues which this latest incident has placed in sharp relief. First, it seems clear that the Sri Lankan security forces cannot fully be trusted by the government. Last month, when the settlement was signed, a Sinhalese naval rating attacked the Indian Prime Minister during a ceremonial guard of honour. That was the first ominous sign although both the Indian and Sri Lankan governments sought to explain it away.

Yesterday's attack in parliament confirms those suspicions. The fact that its parliament, where security should have been at its tightest, should be susceptible in this way is an indication of the government's vulnerability. Such dangers arise from the infiltration by Sinhalese extremists of the island's army and police. They have already made known their determination to overthrow the settlement. How successful they are may now depend upon the depth and comprehensiveness of this penetration.

Secondly, initial reports from Colombo suggest that the assassins' target was President Junius Jayawardene himself. For the last decade, he has dominated his government and his party. When the peace accord with Mr Gandhi was signed, it was widely interpreted as another indication of the President's political strength. The fact that it was concluded despite his Prime Minister's well-known reservations corroborates the popular impression that the President is the main force behind the pact.

FROM BLACKBOARD TO JUNGLE

This is the time of the year when a growing number of students get an unexpected first taste of adult life. Those who have failed to achieve the A-level grades demanded for their chosen course of higher education find that no longer can they rely on the comfortable bureaucratic system which gave them their "conditional" offers. This has been left behind, along with the desks, blackboard dusters and debating societies. In its place is a jungle where candidates anxious for places and academics anxious about vacancies jostle for selfish advantage, where the artificial profit and the slow may be left with the scraps.

The university and polytechnic entry system is relatively efficient at matching candidates to places in the spring, prior to the announcement of A-level results. It offers places in physics for a B and two Cs, places in history for an A and two Bs and so on. Once the results are declared, however, it annually gives way under the strain.

A proportion of students will have to forgo the offer made to them, having failed to meet the standard set; but they may still be sufficiently qualified for another course elsewhere. Some courses are thus now short of students. Some students are short of courses. There suddenly exists an almost perfect market place in which supply and demand grope towards each other by telephone. It works, after a fashion, but many a student and a parent may be left wondering after this week whether there ought to be a better way of organizing it.

Currently it is a big help to be instructed in advance in the mysteries of the clearing system. For not all is what it seems. Some admissions tutors are reputed to announce bogus vacancies for popular subjects at this time; these draw telephone calls from unwary candidates who are then persuaded to apply for similar but less popular courses on which there are genuine vacancies. Candidates with cunning, on the other hand, have been known to accept a variety of offers, known in the trade as "bids", so that they can choose which they prefer at leisure.

Meanwhile the official clearing-house sys-

This raises the question of whether the agreement would survive the President. Mr Jayawardene cannot feel entirely safe in Colombo today. Since he is 81, it would be unrealistic not to consider this question even if the climate for security were more favourable.

Although Sri Lanka's Finance Minister yesterday repeated the government's continued commitment to the settlements, the opposition within the ruling United National Party has been strengthened. In the absence of President Jayawardene, it may not be prepared to continue with the settlement.

The third and perhaps the most important question highlighted by yesterday's incident is just what future there can be for a settlement that is so deeply resented by both sides. Sections of the Sinhalese community have left little doubt of their determination to fight it. The Tamil guerrilla groups, who have so far been coerced by India into a reluctant acceptance, are also unhappy. The Tamil Tigers' leader, Mr Prabhakaran, has continued to maintain his group's commitment to securing an independent Tamil state in the future.

The political risk for President Jayawardene's party is not just the possibility of defeat in the 1989 elections but the virtual elimination of his cause. In Mr Gandhi's case, it is the danger of his soldiers having to enforce Tamil compliance with the settlement at the same time as the Sinhalese seem determined to pull out.

If President Jayawardene cannot take the necessarily harsh steps to ensure that he can trust his own troops he may well have to call on Mr Gandhi for help again. That would embolden India even more deeply without any guarantee of the settlement's eventual acceptance. It is far from clear that either President Jayawardene or Prime Minister Gandhi are prepared for this.

tems, run by the Universities Central Council on Admissions (UCCA) and the Polytechnics Central Admissions System (PCAS), find their tidy arrangements defeated by the opportunism and enterprise of candidates and the refusal of admissions tutors to play according to the rules. In the official version of the game, candidates are asked to make their needs known by post through UCCA and PCAS and then wait patiently; in the unofficial version, they start telephoning as soon, as persistently, and as persuasively as possible, until they have a place.

Some players would like to end the August free-for-all, notably UCCA, PCAS and a few admissions tutors. But they are up against the fact that a university's, or college's, academic status (and its grants from public funds) can ultimately depend on its being seen to run full and popular courses. As long as admissions tutors have this responsibility they have an incentive to take telephone calls from candidates, bypassing the official system. As long as candidates know this, they have an incentive to call.

Accepting that the free-for-all is going to happen anyway, UCCA and PCAS have realistically but reluctantly agreed to improve the way it works by telling enquirers what they know about vacancies in the system. So has *The Times* through its vacancy lists, now being published daily. Markets need information, and that is the right way forward.

The central admissions services would do even better if they could do more to see that no one was left behind either through misleading advice from schools or career services, or by lack of access to the necessary information and a telephone. If, in the longer term, they want to replace the unofficial system, they will have both to convince everybody that their computerized matching service is capable of doing a more efficient job and extract from more than 70 academic institutions in Britain binding undertakings that they will no longer accept independent inquiries from would-be students. Knowing the pressure on them, and how much they value their freedom, that is an unlikely prospect.

NO RESPITE FOR SPANDAU

The imminent demolition of Spandau prison looks like being less controversial than it should be. Even the Russians have acquiesced in its destruction, on the death of its last prisoner, Rudolf Hess.

It was often assumed that the Soviets might be difficult about Spandau. They were said to have regarded Hess as a living visa; to have thought that the great-coated Soviet guards, high-stepping like clockwork dolls around the bleak red-brick Prussian walls, could be in West Berlin only by courtesy of the solitary captive.

In fact, the Russians have had no such need. Under the quadripartite agreements on Berlin their soldiers have the right to come and go. Official "flag patrols", mounted by troops from all the occupying powers, cruise in civilian cars on either side of the Berlin Wall. Soldiers in uniform can pass through Checkpoint Charlie without even showing a pass. It seems likely that the significance of the Spandau guard as a symbol of Soviet rights has always been exaggerated in the West.

Moscow has certainly seemed to accept without objection the loss of this vestigial right. Spandau now reverts to the status of any other official building in the British sector — and in fact is about to be pulled down. The arguments for doing this are severely practical. The prison is part of an old barracks complex which already houses part of the 4,000-strong British brigade. Bounded on one side by a main road and on the other three sides by the barracks, the site is not ideal for civil development.

Meanwhile, British families have to travel to another part of the city to reach the Nazi shop

and other facilities which are housed in converted buildings. The official argument is that it makes sense to build a new supermarket and leisure centre at Spandau and release the old Nazi complex for civilian housing development. As the costs are met by the government in Bonn, the decision is not an expensive one for Britain.

The stated reasoning by the authorities for the demolition of Spandau is to prevent it from being turned into an unifying shrine. The candle-lit vigil mounted on the night of Hess's death will be seen to justify this latent fear, though Spandau would hardly seem any neo-Nazi's first choice of inspiration.

Should Spandau be so precipitately pulled down? While it hardly represents one of the happier periods of Berlin's 750-year history, it is part of that history none the less. To destroy it so completely in the city's anniversary year should surely be a matter for some debate.

Spandau would certainly need expensive attention. It was built for 600 prisoners in a different age and for the last 21 years has housed no more than one. Vast areas have now fallen into misuse and disrepair. But there is an argument for retaining at least a part of it — in the interests of conservation and continuing education.

Curiously the East Germans recently disclosed their intention to build a leisure centre on top of where once lay Hitler's bunker. It is an odd coincidence that the last "homes" of the Nazi leader and his deputy should make way for such similar schemes. But the obliteration of the past is a soft option favoured by Eastern Europe. It might seem preferable for the West to preserve a part of it.

Oil for wheels of justice

From Mr Donald Keating, QC
Sir, I would think it somewhat unusual to have the immediately retired Lord Chancellor writing an article criticizing the Lord Chief Justice ("Breaking the legal log jam", August 13). My recollection (I write on holiday) is that Lord Lane was referring specifically to the suggestion in a report (details, July 25) of the civil justice review body that judicial sitting hours might be increased.

That suggestion has to be considered in the light of the many other suggestions referred to by Lord Hailsham for speeding up civil proceedings. Practitioners in heavy civil matters, particularly in construction cases, have welcomed many ways of reducing time spent in court.

The move today is towards putting things in writing in advance of trial — experts' reports, witness statements even when solely of fact, written submissions of contentions on both law and fact and identification of specific passages in documents actually to be relied on.

These moves in the courts have been pioneered by the official referees and in English arbitrations by many of the more forward-looking arbitrators. In international arbitrations they have become virtually standard practice.

By these methods there is brought about a substantial saving in hearing time. But to achieve real saving it is necessary for the tribunal to have had adequate opportunity to read, cross-reference and consider the documents before the hearing.

Far from it being helpful for the judge to sit longer hours he should have more time to read, either by shortening the working day or by giving him more reading days.

If these time and cost-saving methods are to be more widely adopted, they may well require more judges if days unacceptable to litigants are to be avoided.

Yours faithfully,
DONALD KEATING,
Church Farm Cottage,
Parsons Lane,
Ewelme, Oxfordshire,
August 13.

Student labour

From Mr R. J. Gander
Sir, Your Spectrum article, "Kiss of life for an old mill town" (August 4), reported that the new industries of Lowell, Massachusetts, "found no difficulty in getting skilled labour from Lowell University and other nearby educational institutions". How different we are!

The State, and many parents, pay huge sums each year on subsidising students at universities and polytechnics not merely to live but to live away from home. Consequently there is no tradition of the university or polytechnic being an integral part of the local community and no chance that a flow of skilled labour is therefore possible with which to attract new industrial investment.

Perhaps a scheme for positive discrimination in favour of "local" students, through the grant scheme and even through tax concessions, could be devised to encourage the university in the locality to become the local university.

Yours etc.
MR. R. J. GANDER,
20 The Avenue,
Durham,
August 4.

Coping with disaster

From the Director of Army Psychiatry
Sir, In Victoria McKee's interesting article on coping with catastrophe (August 13) it was suggested that it was important to contact survivors of disasters like the sinking of the Herald of Free Enterprise.

To do this after the passengers have dispersed to their homes requires an effective organisation as well as a substantial effort. The Army Psychiatric Service was able to do this for the Service-linked personnel.

We saw this as a worthwhile endeavour to reduce the impact of post-traumatic stress disorder. Most students of the effects of disaster would, however, advocate intervention at a very early stage, between 12 and 72 hours after the event, by prepared professionals.

Yours faithfully,
P. ABRAHAM,
Director of Army Psychiatry,
Ministry of Defence,
First Avenue House,
High Holborn, WC1,
August 17.

Verdict on Burt

From Professor Emeritus Leslie S. Hearnshaw
Sir, I must take exception to the statement in Professor Ronald Fletcher's letter (August 12), that "the testimony levelled against [Sir Cyril] Burt is demonstrably every bit as scandalous as anything of which Burt stood accused, being deliberately distorted and misleading".

In the five years that I spent compiling my biography (*Cyril Burt: Psychologist, 1891-1971*) I read almost everything that Burt published and, in addition, a huge mass of correspondence, diaries and other documents. Despite my initial admiration of his work I came regretfully to the conclusion that the case for fraud, first

Value of collaboration in space

From Mr A. G. D. Forbes
Sir, Russia's tremendous ambitions and achievements in the development of power supplies from satellites (Spectrum, August 10-12) clearly present us with both potential threats and boundless opportunities.

The obvious dangers are that laser beams of very great intensity could be switched without warning from their normal commercial use to any target in some distant continent, where they might wreak untold death and destruction; and also that by giving the space race a further course to run, just when we had been led to hope that its finish was in sight, this ostensibly commercial competition might still further escalate the existing polarisation between eastern and western blocs.

We must surely set against this the shining possibilities of the total integration of development work in space by both Russia and the West. The USA should see that Russian satellites could well destroy its space defence weapons, and the Russians may fear that

America will be ready to launch Star Wars before they themselves are ready to reply. But if the Americans would abandon space defence, in exchange for Russian cooperation in the joint development of satellite power supplies to industry, then the most appalling military and political dangers to both sides could be avoided.

By combining the scientific and industrial power of all the countries that are developing space technology, the development cost would be shared between them instead of being multiplied by the numbers of agencies in competition. Far more significantly, the worldwide technical collaboration that must be forced on us all to avoid the terrifying risks of continued confrontation might eventually bring us closer to an international understanding that everyone wants, but that power alone cannot achieve.

Yours faithfully,
A. G. D. FORBES,
Snagsmount,
Pluckly,
Ashford, Kent.

'Spycatcher' ruling

From Sir John Rawlinson
Sir, One of the many disturbing aspects of the *Spycatcher* affair is the readiness of people to ascribe the basest of motives (treachery, greed, revenge upon the system) to Mr Peter Wright, although none has met him and few have read his book. To whom or what is loyalty due: to the State, to the current government, to the Establishment, whatever it might be — or to one's own self, which is to say to conscience?

Most people who have had a career in one of the learned professions, in Government service, or in a major industrial concern will know of instances of injustice, illegality, personal injury, or even loss of life which resulted from decisions which were incompetent, callous, or even frankly malicious. Yet most have kept silence, sheltering behind a conventional concept of loyalty. It is easier that way and, in the case of the Secret Service, no doubt a good deal safer.

The law lords are divided on the issue of publication. It would be interesting to hear their opinions on loyalty. Morally the position is simple — loyalty needs to be earned; it should not be merely the Establishment's defence against discovery of its own incompetence.

Yours faithfully,
JOHN RAWLINSON,
Wey House, Standford Lane,
Headley, Bordon, Hampshire,
August 13.

Benefits of clergy

From Mr D. O. Bridgeman-Sutton
Sir, Your leading article "Sons and sinners" (August 13) comments on an aspect of Church finance that is, unfortunately, studiously ignored when clergy incomes are discussed.

Help with unwise debts is by no means the limit of assistance to incumbents of the Church of England. Although no publicity is given to the matter, every clergyman of this status receives an allowance, well over £1,000 p.a., tax-free, to help with such items as heating and lighting. It is customary for many, if not all, diocesan boards of finance to provide their clergy with free life insurance to a level of about £5,000 and low-interest loans for car purchase form a further benefit.

Clergy who seek to educate their

children privately receive considerable assistance. Many independent schools offer very substantial reductions (not infrequently of 50 per cent or more) in fees for clergy children and a number of funds, both diocesan and national, provide further assistance. Other charities make grants toward the cost of holidays, which parishioners less fortunately placed have to include in their budget or else forgo.

For clergymen who fall sick and are unable to continue to work both housing and pension are provided — as is a non-contributory retirement pension. It is customary for those who have reached incumbent status (vicar, rector, etc.) to continue to receive both stipend and house if they cease work, even if this is due to inability to manage the work. Retiring clergymen receive very substantial help, at very low cost, with the purchase of a house.

Such benefits, in total, are extremely valuable and, together with other kinds of help, extend the real income far beyond the nominal £8,000 per annum. At the higher levels bishops still live in almost medieval splendour.

Yours faithfully,
DAVID BRIDGEMAN-SUTTON,
4 Clive Cottages,
Dinham,
Ludlow, Shropshire,
August 13.

Piling it on

From Professor R. G. Gregory
Sir, To add to Mr H. L. Alexander's list (August 14), is there ever "a range" that is not "a whole", or "a part" that is not "integral"? Yours faithfully,
ROY GREGORY,
University of Reading,
Department of Politics,
Whiteknights, PO Box 218,
Reading, Berkshire,
August 14.

From Mr Gerald Hanson
Sir, At least, recently, we have been spared Arabs who are oil-rich! Yours truly,
G. HANSON,
Longwood,
Bangors Road North, Iwer Heath,
Iwer, Buckinghamshire,
August 14.

From Mr J. H. G. Foley
Sir, Are there any halts which are not ground to? Yours faithfully,
J. H. G. FOLEY,
The Chalet,
Loddon Drive,
Wargrave, Berkshire,
August 14.

From Mr D. Edgar
Sir, Or any times which are not at this moment in? Yours faithfully,
D. EDGAR,
346 Grange Road, SE19,
August 14.

Dangerous work in Gulf waters

From Vice-Admiral Sir Louis Le Bailly

Sir, The Armilla Patrol has been doing a very useful job for seven years and is now being reinforced to deal, as far as possible, with the difficult mining threat to British ships. This is an entirely different set of circumstances to sending minesweepers to assist an allied navy in escorting ships of rather doubtful parentage. The climatic conditions will be hard on both personnel and perhaps even more on delicate electronic equipment.

All violence is apt to be dangerous. But the old naval seamanship manual started with the words: "Remember that your vocation deliberately chosen is war. War as a means of peace, but still war..."

The provision of minesweepers will reduce the dangers to the royal and merchant navies. That is what the crews are paid and have trained for, and there can be no doubt that is what they will seek to achieve. Let us wish them luck.

Yours etc.
LOUIS LE BAILLY,
Gairlands House,
St Tudy,
Bodmin, Cornwall.

ON THIS DAY

AUGUST 19 1987

The account below, based on Timothy Hackworth and the Locomotive, written by Robert Young, commemorated the centenary of Russia's first locomotive railway

THE FIRST RUSSIAN RAILWAY

TROMBONES AND TAPERS

FROM A CORRESPONDENT
The first railway in Russia was opened from St. Petersburg to Tsarskoe-Selo on October 30, 1836, and to Pavlovsk — with locomotive haulage — on October 30, 1837. This was only seven years after the public inauguration of the Liverpool and Manchester line.

The Grand Duke Nicholas I of Russia had, while on a visit to England in 1816, seen one of Blenkinsop's locomotive steam engines working on the Leeds-Middletown Colliery Line. This type of engine, of which the first was tried in 1812, derived its motion from a central cog or toothed wheel which engaged with a rack forming part of the rail. Thus friction was not relied upon and the carrying wheels merely rolled and took no drive. Heavy loads were hauled and the system excited the future Tsar's interest. A model of one of the engines was sent out to him in Russia by the makers. His interest did not evaporate. Joseph Sandars, who took a leading part in the promotion of the earliest public railways in England, Scotland, and Ireland, and particularly of the Liverpool and Manchester Railway, mentions in a pamphlet dated October 6, 1834, "The Emperor of Russia has obtained a model of the Locomotive Engine, and at the present moment he has a professional agent investigating the Rail-roads in the north."

Eventually Nicholas I authorized the first line in Russia on April 27, 1836. Franz von Gerstner, who was born in Prague in 1795, was in Russia collecting information about railway prospects there, and in 1836 obtained the sanction for and surveyed the St. Petersburg to Pavlovsk line. Gerstner procured all his material for construction in England, and the first three locomotives were ordered from Timothy Hackworth, of Stockton and Darlington Railway fame, the firm of Robert Stephenson and Taylor and Co.

By order of the Emperor a set of instruments consisting of 11 trumpets and a trombone were arranged on the locomotive to give warning of the approach of the train...

The St. Petersburg line was opened for horse traction on October 30, 1836, because Hackworth's engine had not arrived, and the same day the following year saw the grand opening for a train drawn by a locomotive for the first time in Russian history. The engine was duly consecrated first. As Mr. Young states:

Water was obtained from a neighbouring bog or "stole" in a golden censer, and sanctified by immersions of a golden cross amid the chanting of choristers and intonations of priests, while a hundred lighted tapers were held round it. This was followed by the invocation of special blessings upon the Tsar and Imperial Family, and fervent supplications that on all occasions of travel by the new mode just inaugurated they might be well and safely conveyed. Then came the due Administration of the Ordinance by one priest hearing the holy censer, while a second, operating with a huge brush and dipping in the censer, dashed each wheel with the sign of the cross, with final copious showers all over the engine, of which John Hackworth was an involuntary partaker.

Locomotives were used only when over 40 passengers were to be carried. The trains stopped only at principal stations; platform wagons were open for the transport of passengers seated in their own carriages...



COURT AND SOCIAL

COURT CIRCULAR

BALMORAL CASTLE

August 18: The Prince of Wales this morning visited the Lochaber Mountain Rescue Team on Ben Nevis, Fort William.

His Royal Highness, attended by Lieutenant Colonel Ben Anderson, travelled in an aircraft of The Queen's Flight.

The Princess Royal will deliver the New Service Lecture in Salisbury Cathedral on October 7.

The Duke of Kent, a member of the Honourable Artillery Company, will attend a reception at Hampton Court Palace on October 6 as part of the company's 450th anniversary celebrations.

Today's royal engagement

Queen Elizabeth the Queen Mother will visit Orkney and, as Patron of the Friends of St Magnus Cathedral, will receive a tapestry for the cathedral from the King of Norway at noon.

Latest wills

Sir Edward Yeade, of London SW, Governor of Hong Kong, who played a decisive role in the negotiations for its return to China in 1997, and was formerly ambassador to China, left estate valued at £98,768 net.

Mrs Clarice Mary Gordon, of Shepperton, London, left estate valued at £16,343 net.

Mr Frederick Thomas O'Brian, of Bletby, Leicestershire, left estate valued at £465,939 net.

Forthcoming marriages

Mr J.A. Dick and Miss J.V. Moberly. The engagement is announced between John, younger son of Mr and Mrs J.E. Dick, of Baidon, Weymouth, Dorset, and Jenny, daughter of Sir Patrick and Lady Moberly, of 38 Lingfield Road, Wimbledon.

Mr F.J.A. Finlay and Miss C. Tomkinson. The engagement is announced between Fabian, son of Mr and Mrs Honour Judge John Finlay, QC, and the late Mrs Jane Finlay, CBE, and Claudia, daughter of Mr John Tomkinson, CBE, and Mrs Tomkinson.

Mr C. Hume and Miss M.E.M. O'Leary. The engagement is announced between Colin, son of Mr and Mrs James Hume, of Berwick-upon-Tweed, Northumberland, and Mary, only daughter of the late Mr Douglas P. O'Leary, of Mrs G.L. O'Leary, of Chalfont St Peter, Buckinghamshire.

Mr W.P. Leigh and Mrs N.O. Skinner. The engagement is announced between William, elder son of Mr and Mrs Patrick Leigh, of Greenhurst, Cottingham, High Herts, and Nancy, youngest daughter of the late Mr and Mrs Patrick Leigh, of Greenhurst, Cottingham, High Herts.

Mr S.I. McGrath and Miss R.G. Irons. The engagement is announced between Simon, youngest son of Dr and Mrs Patrick McGrath, of Crowthorne, Berkshire, and Rosanna, daughter of Mr and Mrs Marjorie Irons, of Chorleywood, Hertfordshire.

Mr K. Marthaler and Miss J.S. Dodd. The engagement is announced between Kurt, younger son of Mr and Mrs Christian Marthaler, of Burgdorf, Bern, Switzerland, and Joanne, only daughter of Mr and Mrs John Dodd, of Sunningdale, Berkshire.

Mr G. Michelson and Miss A. Piotrowska. The engagement is announced between Guy, son of Mr and Mrs Cliff Michelson, of Reigate, Surrey, and Agnieszka, daughter of Mr and Mrs Eugeniusz Piotrowski, of Sopot, Poland.

Mr J. O'Connell and Miss E.A.M. McLeod. The engagement is announced between Jacob, son of Mr and Mrs O.I. O'Connell, of 14 Jalan Semerak, Singapore, and Fiona, daughter of Mr and Mrs N. McLeod, of 17 Abchurch Lane, London EC4A 3DF.

Mr P.J.C. Reynolds and Miss P.A. Toptani. The engagement is announced between Paul, younger son of Mr and Mrs Martin J.H. Reynolds, of 17 Abchurch Lane, London EC4A 3DF, and Philippa Ann, daughter of Mr and Mrs Sal Toptani, of Arden House, East Horsley, Surrey.

Mr C. Young and Miss A.L. Holland. The engagement is announced between Christopher, son of the late Mr F.A. Young, and Mrs Sheila Young, of Tichmarsh, Sussex, and Antonia Lucy, daughter of Mr Michael Holland, of Broad Oak, Sussex, and Mrs Helen Holland, of Cuckfield, Sussex.



These two ornate Tudor drinking vessels have been bought by the British Museum, with a grant from the National Heritage Memorial Fund. On the left is a tin-glazed earthenware Malling jug, dated 1581, and the other is made of Venetian glass with silver mounts. (Photograph: John Rogers)

Birthdays today

Professor Quentin Bell, art historian, 77; Commandant Daphne Blundell, former director, WRNS, 71; Sir Lionel Brett, former Nigerian judge, 76; Mr A. Calder-Marshall, author, 79; Mr Michael Cocks (life peer), former MP, 58; Mr K.H.M. Dixon, chairman, Rowntree Macintosh, 58; the Right Rev Dr Gerald Ellison, former Bishop of London, 77; Lord Ennals, 65; Air Vice-Marshal J.R. Gordon-Finlayson, 73; Sir William Harris, surveyor and company director, 77; Mrs Justice Heilbrunn, 73; Mr E.S. Howard, former Chief Master of the Supreme Court, 75; Mr Richard Ingrams, former editor, *Private Eye*, 50; Mr A.G.L. Ives, hospital administrator, 83; Mr Edward Rayne, chairman, H. and M. Rayne, 65; Sir Philip Rogers, civil servant, 73; Mr G.W. von Mallinckrodt, executive chairman, Schroders, 57; Surgeon Vice-Admiral Sir James Watt, 73.

Reception

English-Speaking Union. A reception was held last night at Dartmouth House for foreign students attending the 1987 English Language Summer School organized by the English-Speaking Union, the BBC and the International House. The guests were received by Lady Hawley, chairman of the organizing committee, Mr Richard Head, Director-General of the ESU, and Mr David Hicks, deputy director-general.

Marriages

Mr J. Emberson and Miss C.M. Champion. The marriage took place on Saturday, August 15, at St Mary's, Callow, Herefordshire, between Mr John Emberson, only son of Mr and Mrs Gordon Emberson, of Grays, Essex, and Miss Catherine Champion, second daughter of Mr and Mrs John Champion, of Farmore, Dersley, the Rev Trevor Jones officiated.

The bride, who was given in marriage by her father, was attended by Miss Rosalind Hills. Mr Paul Fox was best man.

A reception was held at The Pengeley Hotel and the honeymoon is being spent in Mauritius.

Flight Lieutenant T.R. Price and Miss C.A. Hills. The marriage took place on Saturday, August 15, 1987, at the Church of St John the Divine, Richmond, Surrey, by the Rev J.M. and Mrs Hiles, of Holm Park, West Yorkshire.

The bride, who was given in marriage by her father, was attended by her sister, Mrs Michael Fogarty, Miss Jane McDowall and Miss Fiona McDowall. Mr Mark Royle was best man.

The reception was held at Digby Stuart College, SW15.

Anniversaries

BIRTHS: John Dryden, poet laureate 1670-89, Northampton, 1631; John Flamsteed, first astronomer royal 1675-1719, Denby, Derbyshire, 1646; James Nasmyth, inventor of the steam hammer, Edinburgh, 1808; Charles Doughty, traveller in Arabia, Leiston, Suffolk, 1843; Orville Wright, pioneer of aviation, Dayton, Ohio, 1871; Georges Enesco, violinist and composer, Livorno, Romania, 1881; Gabrielle (Coco) Chanel, fashion designer, 1883.

DEATHS: Augustus, first Roman emperor, 27 BC-14 AD; Nola, near Naples, 14 AD; Blaise Pascal, philosopher, Paris, 1662; George Smith, archaeologist, Aleppo, Syria, 1876; Richard Burdon Haldane, 1st Viscount Haldane, creator of the Territorial Army, Clon, Tayside, 1928; Sergei Diaghilev, impresario, Venice, 1929; Sir Henry Wood, conductor of the Proms, 1895-1944, Hitchin, Hertfordshire, 1944; Subhas Chandra Bose, Indian nationalist, 1945; Groucho Marx, Santa Monica, California, 1977.

Knighthood for judge

The Queen has approved that Lord Justice MacDermott be sworn in as a Privy Counsellor and that a knighthood be conferred on him on his appointment as a Lord Justice of the Northern Ireland Court of Appeal.

OBITUARY

MR BERNARD FAGG

Discoverer of Nigeria's Nok culture

Mr Bernard Fagg, MBE, FSA, who died at Oxford on August 14, at the age of 71, was Curator of the Pitt Rivers Museum, Oxford, from 1963 to 1975. In the world of archaeology he was well known for his discovery of the Nok culture of northern Nigeria.

Bernard Evelyn Baller Fagg was born in London on December 8, 1915. He was educated at Dulwich College and at Downing College, Cambridge, where he read Classics, archaeology and anthropology. He was captain of the college boat club (1936-8), president of the Amalgamated Clubs (1938-9), and a member of Hawks' Club.

After taking his degree he completed the Colonial Service course and became a cadet in the Nigerian Administrative Service. On the outbreak of war he enlisted in the First Field Company, West African Engineers, and served in the East African Campaign. Always indefatigable and resourceful as an archaeologist, Fagg used army leave in East Africa to work with Louis and May Leakey through whom he met Mary Catherine Davidson. They married in 1942.

He was recalled to Nigeria in 1943, first to serve as ADC to governor Sir Bernard Bourdillon in Lagos, then to go to Jos with an administrative department formed to promote the production of tin which was urgently required by the Allies following the Japanese occupation of Singapore and the Malay Peninsula.

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This proposal was given effect in Pier Nervi's design, in co-operation with Powell and Moya, for a new Pitt Rivers Museum to be located in Banbury Road, near the university parks.

Its architectural features are well described in *Unbuilt Oxford* (1983), where the author, Howard Colvin, writes that Fagg's project was "perhaps the last chance for the university to build in the twentieth century something that would take its place with the Divinity School, the Radcliffe Library and the Ashmolean Museum as a major work of European architecture."

The university, however, lacked the necessary money; there was internal dissension and no opportune benefactor was discovered in the time allowed by the university authorities.

Fagg, under great pressure, suffered, in May 1968, during a crucial fund-raising meeting, the severe stroke which confined him thereafter to his wheelchair. With characteristic courage and humour he asked for "injury time" but this was not permitted, and in the end he accepted Colvin's tribute in *Unbuilt Oxford* as an "honourable burial."

Despite his disability, Fagg contributed significantly before and after his retirement in 1975. He added to his numerous scientific publications a book on the Nok terracottas in 1977, and until the end was engaged with his wife and family in the preparation for publication of detailed records of Nigerian prehistory.

As fellow of Linacre College, he delighted throughout his time in Oxford to contribute to the life of this important new graduate college.

With his rowing experience, he was particularly supportive of the college Boat Club, to which he donated a four, of which the college has made good use in regattas. He was also an enthusiastic and tireless supporter of the project to restore the Oxford College barges.

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WEDNESDAY PAGE

I'm not that interested in the high-achieving woman. She will usually get there anyway, providing she has health and strength'

A Labour government would make Jo Richardson Britain's first Minister for Women. But what kind of women does she think she would be ministering for? Libby Purves reports

Jo Richardson, they warned me, is a very formidable lady. Tough. One former lobby correspondent went so far as to describe her as "terrifying". I strove to take all this with a pinch of salt. After all, men love to assert that women with power are unnaturally tough and loud and heartless: and power, or at least the shadow of it, is certainly beginning to cling around Jo Richardson. If Labour should win the next election, her power would suddenly become very real: she would head the country's first ever Ministry for Women.

In the event, I found her in a subdued, friendly and reflective frame of mind, working alone through the recesses in the gothic gloom of a semi-deserted House of Commons. She is slightly formidable to meet: a strong-looking woman of 63, who looks at you piercingly through horn-rimmed glasses, and has a stubborn set to her mouth when she stops smiling. She dresses conventionally, but without any anxious preoccupation: you could not imagine her plumping out dress-bows at night with tissue-paper the way the Prime Minister does. "I wish Mrs Thatcher's mask would sometimes slip. Even a ladder in her tight," she murmurs with a rare, rather endearing flash of bitchiness.

Miss Richardson looks, in short, like everyone's spinster aunt. A kind aunt, the sort who would knit you something, but

also the sort whose sheer force of personality would ensure that you then wore it. (She does, in fact, knit, and "wished that she dared" bring her knitting into the House of Commons). I liked her straight away, but could quite see why the lobby correspondent had felt terror. And, on reflection, the gift of inspiring awe is one which she is going to need if Labour wins the next election: the position of Britain's first ever Minister for Women, balancing between the demands of a dozen vociferous women's lobbies and exerting influence inside as many reluctant government departments, is going to be no job for a shrinking violet.

Jo Richardson is a seasoned warhorse of politics: she may not have won her parliamentary seat until she was 50 but she had worked in local government and in the Labour Party for three decades, and fought four hard battles in unenviable seats. Although she would like to see more women in Parliament, she is not a fan of the campaigning 300 Group. "They seem to think politics is all about procedure and public speaking. They underestimate the time and sheer graft of being involved in a party."

She joined Labour straight after the war; she got a job as secretary to the Labour MP Ian Mikardo, and has been a party worker ever since. It was not her first ambition: she had a "highly romantic" desire to be a newspaper reporter, but the war thwarted it. Similarly, she had a brief period of yearning for the



Jo Richardson: in 13 years her name has rarely appeared in a newspaper without the word 'fight' near it

stage. Journalism and acting are both, I suggested, ways in which basically shy people cover their identities and adopt a safe disguise: so, she agreed, is politics. "I am actually very shy. That may be why you say people find me tough."

In her 13 years as an MP, her name has rarely appeared in a newspaper without the word "fight" somewhere near it: apart from the abortion campaign (not her favourite issue) she won a significant strengthening of the

laws on wife-battering, and has lobbied and picketed with passion on women's and family issues. She is not one of the extreme, mystical tendency of feminists, the much-debated "wimmin": nor is she a Hampstead intellectual socialist. The heartland of her feminism is among the poorer women of her own constituency in Barking. We come back to the image of an aunt of formidable, pragmatic common sense. Despite the party image-makers' current preoccupation with attracting successful women

to Labour, the problems of the high-flying, nanny-employing classes are not Miss Richardson's most burning concern. "I'm not all that interested in the high-achieving woman. She will usually get there anyway, providing she has health and strength."

"I'm concerned about all the women, with expertise and wisdom, who never get to first base. They're poor, they've got kids. They're struggling to hold on to a low-paid, part-time job; their lives are drudgery — and there are mil-

lions of them. Most of them never have a moment even to listen to music, to go to a film, to think: some of my constituents are women who hardly have time to breathe. I just want the government to create some support for them. They have a lot to offer."

Her support for the rights of lesbians in child custody cases, for workplace creches, nurseries, and NHS abortions, have laid her open to charges of disregarding the importance of the family: it is a charge she hotly denies.

"I am in favour of families. But the conventional family — man with wholly dependent wife and children — is only 5 per cent of the population. Wives earn, and a great many are affected by divorce. A family these days can be made up of different sorts of people. If government has a role to play, it is to ensure that members of a family can feel a certain independence from each other, as their own person."

She has remained her own person in the surest way available to her generation: she never married. Her memories of her own family life as a child, in Newcastle and Southend, are happy enough: "I had one brother and one sister. My father was a draper, a commercial traveller who went off selling ribbons and things. He was a very religious man, a Methodist, and a Liberal — he stood once, in Darlington. We all went to church three times on Sundays from babyhood. My mother was always a very nice, decent, strong woman, but she seemed to come into her own after he died. I was very close to her. We were friends. She died in 1958, and I still miss her."

On her own spinsterhood, she says candidly: "I do sometimes look with envy at contentedly married people. But I didn't want housewifery... and although I've always had men friends, and still have, I was so absorbed in

politics that perhaps the opportunity never arose. Or perhaps nobody ever asked me. That's what I said. "Without domestic preoccupations of her own, she finds that constituents problems haunt her. "I try not to let them. But I wake up at night thinking of some women's struggles."

Her Ministry for Women would certainly set sparks flying. It would be based in the Cabinet Office, and have regional units ("friendly places") and departments inside other ministries, monitoring and reporting and generally — her word — "interfering" with policy from the point of view of what women want (although she is only too aware that even within the Labour Party, there are many different views on precisely what that might be. If women seemed embarrassingly to want, for instance, to hang child murderers, she would rather persuade them otherwise). Under the proposed system, not only Housing, Health, Transport and Employment would feel the iron hand of the Women's Ministry, but also such traditionally manly areas as Defence, Industry and the Foreign Office. I sketched a scenario in which, for instance, the Women's Ministry disapproved of a friendly nation's attitude to the human rights of women citizens: would the FO be pressed about this? "Oh yes. Certainly."

Mischievously, I proposed another scenario: in which the victorious Neil Kinnock became grandly prime ministerial and said to his new Ministry, "Run along girls, we've got some more important things to sort out first". Jo Richardson was amused. "Well, Neil genuinely is committed to listen to women, and would generally fight on my side. But yes, I can envisage that situation. Men don't listen enough to women. They do say there are more important things. But I would most certainly fight my corner. Oh yes."

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Can intensive and expensive interior design courses equip students for business success?

With an unprecedented boom in glossy magazines dedicated to the refurbishment and renovation of every kind of residence (which are devoured so lustily that they have been described as "the pornography of the Eighties"), there is no doubt that we have become a nation of armchair interior designers. Women who might never have given a moment's thought to the question of Venetian versus Roman blinds or the relative merits of rag-rolling and marbling 10 years ago, now wish to inhabit chic, "designed" homes.

As a career, interior decorating has great allure, it can usually be organised in a flourishing. However, a penchant for meandering in and out of Fimliston shops on a leisurely pilgrimage for the consummate chintz, or the knack of tracking down the perfect light-switch, will not furnish you with the appropriate qualifications to undertake the task of designing the interior of anyone's home but your own. Although, as Amanda Inchbald of the Inchbald School of Design (founded in 1960) explains, "there are people who set themselves up without any training at all". The Inchbald is still the benchmark by which interior design courses are measured and it offers the only private one-year course available in the United Kingdom, as well as 10-week or shorter courses.

Most of the one-year students are women in their early twenties, but "bored Sloanes" are weeded out by a strict selection procedure. Some of the most committed students prove to be "women planning a new career, in their mid-thirties or early forties, who are also running a home, possibly commuting. I don't know how they manage. Perhaps motherhood is an ideal preparation for all the hard work."

Intensive and expensive (a



Enriqueta in her Bath drawing room: business know-how means more than a way with colour

Designing women

one-year course costs £5,757 plus VAT; 10 weeks cost £1,435, plus registration fees), the courses include business elements such as balancing the books. "I'm trying to prepare students for the cold, cold world out there," explains David Prestige, the director of design studies. The diploma, issued if the required standard is reached, is no passport to riches. Miss Inchbald recalls that last year, one star student was offered a "job" by a leading design practice with the proviso that she was unpaid; another's starting salary was £4,000 per year. "I tell them to take it, whatever the pay, just to get a foot in the door."

The short courses have a smaller percentage of students intending to pursue a full-time design career. "Some just come to learn how to do up their houses — more pro-

fessionally and save money." They will all pick up tricks of the trade and finishing touches such as disguising unsightly radiators, the subtleties of soft furnishings and expert lighting techniques. It is unlikely that you would find bare bulbs dangling from the Inchbald graduate's ceiling.

Enriqueta, a design consultant, founded her business empire in 1972, co-ordinating people's interiors from the back of a van. She has now opened her own school in Bath, offering a three-week course for novices or established interior designers who wish to learn more about the business aspects of their career. This, she insists, "is even more important than having a clever way with colour. Learning how to reject cowboy con-

tractors and charge adequately for your services can be the key to a designer's success. Too few 'cost in' their own time, charging only for materials. Then they wonder why they don't make any money."

For the most part, the women prepared to invest £1,229 (plus the cost of accommodation in Bath) for the courses are in their thirties. (This summer's course, however, was broken up into three one-week units which could be taken separately, to allow for children's school holidays). "I expected lots of dabblers but so far, everyone's been in deadly earnest."

An Enriqueta diploma confirms only that a student attended the course, which features a punishing schedule with 30 lectures, a design project and visits to historic buildings. They will also learn

about what can be achieved on a shoestring budget, by "cheating" with paint finishes, and so on. "It is an exhausting schedule. But they seem to go home fired up. I think the course might prove a bit of a marriage-wrecker. Some husbands pack their wives off for three weeks of peace, then find that the woman who returns is full of enthusiasm to start her own business." To help solve the problem of trade accounts (designers are often unable to buy materials until they have a proven track record) Enriqueta offers a buying service to her students for one year after their course.

A similar facility is available to graduates of Jenny Gibbs's KLC (formerly Kensington Leisure Courses); as well as instructing students on how to create illusions (with mirrors, plants, artefacts), the one-month course concentrates on measuring and surveying rooms. "You'd be surprised to discover how many established designers can't even draw up a plan," she reveals. Not all students pay the £800 (plus VAT) fee themselves: the last intake included a YTS trainee from Wales, sponsored by her local authority. But the brochure warns that only those with the greatest determination and stamina need apply.

KLC was also, initially, the innovator of short, workshop courses in techniques such as stencilling and marbling. "What we aim to do," explains Miss Gibbs, "is instil in the average woman that she, too, can have a co-ordinated look in her home — and learn to create those effects for other people. We want to dispel the image once and for all that to be interested in interior design you must either be extremely rich or frightfully smart." There is more to it than a flair for colour, a pile of House & Gardens and a stippling brush.

Josephine Fairley

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BRIEFLY

A round-up of news, views and information

Fathers on call

Elusive expectant fathers now have no excuse to miss the big moment. British Telecom Mobile Telephones can offer peace of mind with a temporary radio-paging service (£5 a day, £15 a week or £45 for a month if they recommend hiring in two weeks before the baby is due), which alerts the prospective father anywhere in the UK to phone home to make a dash for the hospital. Telecom's spokesman Kevin Taylor (presently awaiting just such a call himself) reveals that, for a little extra, "fathers can rent one which can flash a message — like 'you're too late, it's a boy'." For more details call 0800 222666.

Good bear guide

International arctophiles (teddy bear fanatics, to the rest of us) are now prepared to pay up to £8,800 for teddy bears produced at the beginning of the century. Few people remain immune to teddy's charms, and the compilers of a new UK *Teddy Bear Guide* would like to hear from shops, museums, manufacturers, repairers and sup-

pliers of bear components for their quintessential ursine opus, to be published in October. "We've always been a nation of bear lovers," Glenn Jackman, the guide's editor, explains. "In 1912, two million bears were sold in Britain alone." Alas, for anyone who hopes that the old toy-cupboard may provide a fortune, few remain in sufficiently immaculate condition to command big money. "Those that are, were probably loved from afar." For a listing or more information, contact Huggles, PO Box 290, Brighton BN2 1DR (0273 697974).

Quote me...



"Children really can't go on blaming their parents for things. Mostly parents try their hardest and then I reckon it's up to the children to have the responsibility to disentangle themselves. All I hope about my children is that they like me as a pal after the mother part of things isn't needed any more."

Mavis Nicholson

Award applause

The 800-strong group Women in Management believes that following a spate of awards for successful women, it is time for the companies who gave them a break to be acknowledged. So they have launched an award, sponsored by American Express, for employers who offer women on their staff truly equal opportunities. Valerie Boakes, WIM's former chairman and a director of Whitworth's Sugars, conceived the scheme "to highlight those companies who are practising what we preached — and to remind the rest that we still have a long way to go." Women wishing to nominate their employers can obtain entry forms from WIM at 64 Marryat Road, London SW19 (01-946 1238).

Small wonders

While corset makers anticipate a post-Madonna boom, the inaugural exhibition at Exeter's Rougemont House Museum of Costume and Lace this Saturday is offering a timely display of original underpinnings. Such fashion familiars as bustles, net petticoats, waspies and the ubiquitous shoulder-pads are all on display in the museum's new Castle Street premises, along with the bust-bodie, designed to give a monobosom effect. Sharn Matthews, the curator, believes that the exhibition "should make women visitors eternally grateful for the unprecedented comfort of their 1987 undies".

Save your energy and stay at home

It took me about a minute and a half to plan our family holiday this year. No mounds of brochures, ferry timetables or gruesome insurance documents this time: we are staying at home. We are going to eat beefburgers and chips every day for a fortnight; we are going to have scripted arguments about who left the soap in the bath, and choreographed fights about whose turn it is to clean out the hamster. I have finally faced up to an unpalatable truth: namely, that eating chips, arguing and fighting is all children really want to do anyway; so why take them hundreds of miles, at great expense, to do so?

I have also realized after many years of coexistence that children are both immune to

culture, and utterly conservative. The adult version of our last summer holiday is of fascinating places and interesting people. So what do the children write on their postcards home?

"Dear Nanna, I was sick on the boat. The camp-site has a funny toilet with just a hole. We saw 25 Rolls-Royces in Cannes. I hope the hamster isn't dead."

In vain we point out the magnificent views on the long haul south. Who cares about vineyards, fields of sunflowers, vast dried-up river beds, strange rock formations (all with accompanying parental explanation)? What is really absorbing is the odd behaviour of a fly on Sophie's sandal. "This could be the oldest squeak in the entire world," we yell. "Look, it's rubbing its

back legs over its ears," comes the excited reply from the back seat.

Castles, gorges, museums, open air theatres come and go. Candyfloss remains, along with television in someone's caravan and mangy looking cats: these are reported on and become a permanent and shaming record of our children's upbringing.

Last week a trip to London bit the dust in much the same way. This was our smallest daughter's first "proper" train ride, but what was she really

interested in? The fact that her sister was taking up ever so slightly more than half of the seat, of course. In the National Gallery, with the artistic delights of the world before us, what were we looking for? "That one with the head chopped off — you know — all blood coming out..." Well, we found Anne Boleyn about to be beheaded and a very tasteful arrangement of John the Baptist's head on a plate. But no, the children were sure that in the one they had in mind, the head had rolled away somewhere and what we were seeking was more of an empty kind of neck. The attendants were perplexed. In desperation we tried the vast selection of postcards. Ah, at last. But what's this? Only the sample copy remains, glued to an empty pigeonhole. Postcards

of Renoirs, Vermeers, Michel-angelos are stacked untouched. Could it be that the entire stock of empty necks is in the hands of juveniles, pinned to bedroom walls throughout the land, vying with My Little Pony stickers for pride of place? The thought is disconcerting.

On to the sights of the metropolis — all explained and made interesting by our carefully chosen library books. A fascinating day, we think. In the evening sun in Trafalgar Square, it is time to write dutiful postcards. "Dear Nanna, We are in London and all these pigeons sat on my head and ate my sandwiches and we tried to see the painting without a head but the pigeons are best of all love Sophie." So much for culture.

FIRST PERSON

Jennifer Cousins

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TELEVISION AND RADIO

Compiled by Peter Davalle
and Jane Rackham

BBC1

- 6.00 *Casualty* AM.
6.35 *Edgar Kennedy in Fool*
Coverage (b/w). 6.55 *Weather*.
7.00 *Breakfast Time* with Frank
Bough, Sally Magnusson, Jeremy
Foxman and Pamela
Anstrang. Includes national
and international news at 7.00,
7.30, 8.00, and 8.30; regional
news and travel reports at
7.15, 7.45 and 8.15; weather at
7.25, 7.55 and 8.25.
8.35 *The Pink Panther Show*.
Cartoons (r). 8.55 *Regional news*
and weather.
9.00 *News and weather*. 9.05
Children's BBC Magazine
programme introduced by
Simon Pegg, starts with Charlie
Brown cartoon (r). 9.30
Headbeat Tony Hart, Joanna Kirk
and Zippo and Company do
some adding and subtracting (r).
10.00 *News and weather*. 10.05
Neighbours (r). 10.25 *Play School*
with guest Andrew Scrimshaw
(r). Followed by *The Persians* (r).
10.55 *Five To Eleven*. The
pupils of Twyford Church of
England High School.
11.00 *News and weather*. 11.05
Zorro's Fighting Legion (b/w).
Part five of the children's
adventure serial. 11.35 *Video*
Active. Guidance for video-
makers (r).
12.00 *News and weather*. 12.05
Deaf. Where there's a will, JR
will find a way (r). 12.15
Regional News and weather.
1.00 *One O'Clock News* with Philip
Hayton. 1.25 *Neighbours*. Shane
destroys his little black book
and Midge starts knitting.
1.50 *Film: Stage Fright* (1950, b/w).
Alfred Hitchcock directs Marlene
Dietrich, Richard Todd and
Alastair Sim in this theatrical
thriller about a musical com-
edy star whose husband is murdered.
3.35 *Bugs Bunny*. 3.45 *Gardeners'*
Cartoon Line. New series for
gardeners. Phone in your
gardening problems to the green-

BBC2

- 6.55 *Open University: Education*—
Taking the Initiative. Ends at 7.20.
9.00 *Casualty*. 1.20 *The Plumpies* (r).
1.35 *Casualty*.
3.00 *News and weather*, followed
by *Only a Game?* McIlveney continues the story
of Scottish football.
3.55 *News and weather*, followed
by *Regional News and Weather*.
4.00 *Film: Anselm's Tale*. A Tour
(1938, b/w). Lucille Ball stars as
the scatterbrained actress
whose countrywide publicity tour
results in comic disaster.
Directed by Lew Landers.
5.05 *Collier's Hell*.
5.20 *One Village in China*. Last of
three films about the Chinese
countryside (r).
6.00 *Film: Love Me Tender* (1956,
b/w). Elvis Presley makes his film
debut in this story of brotherly
conflict during the last days of the
Civil War. With Robert Paget.
Directed by Robert D. Webb.
7.30 *Open Space*. An exploration of
the arguments for and against the
ordination of women.
8.00 *QED: The Invisible Killer*.
Investigation into the problems the
Montgomerys are

- experiencing with their cattle as a
result of chemical pollution
caused by the incineration of
municipal or hazardous waste
in the area (Casualty).
8.30 *Wildlife Showcases*. Hours in
the life of the Great Barrier Reef
as recorded by Australian
cameramen, Ben Cropp. (Casualty).
9.00 *International Athletics*.
Coverage of the Weltklasse
meeting in Zurich.
9.30 *Screenplay Firsts: See You at*
Wayback Frankie Walsh. Mike
Herman's comedy short about an
arrogant supporter of Hull City
FC, whose proposed wedding
date clashes with his team playing
in the Cup semi-finals.
10.00 *Elkie Brooks*. First part of a
concert recorded at the NEC,
Birmingham.
10.40 *Newsnight*. 11.25
Weather.
11.30 *International Athletics*. Further
coverage of the Weltklasse
meeting in Zurich. Plus a
report on the Pan American
games in Indianapolis.
12.10 *Open University: Energy from*
waste 12.35 *Genes*—goals and
supergoals. Ends at 1.05.

ITV/LONDON

- 6.00 *TV-am* presented by Caroline
Righton and Richard Kays. News
at 6.00 and 6.30; financial
news at 6.55; sport at 6.40; and
entertainment at 6.50.
7.00 *Good Morning Britain*
introduced by Kay Burley and
Richard Kays. News at 7.00,
7.30, 8.00 and 8.30; cartoon at
7.25; sport at 7.40; pop
music at 7.55.
8.35 *Weekend* with Timmy Mallett
and Michaela Strachan.
9.25 *Thames News headlines*.
9.30 *Which Way?* 10.30 *University*
Challenge. University of Bradford
v University of Exeter. 11.00
The Giddy Game Show (r). 11.10
Alto (r).
11.25 *Thames News headlines*.
11.30 *Tomorrow Talking*. Sixth
formers talk about their hopes
and fears.
12.00 *The Suburbs*.
12.30 *ITN News*. 12.50 *Thames*
News.
1.00 *A Country Practice*. Medical
drama series.
2.00 *Password*. Word association
game hosted by Gordon Burns.
2.30 *Dining in France*.
Georges Blanc's restaurant in
Vonnas (r).
3.00 *Take the High Road*.
3.25 *Thames News headlines*. 3.30
Sons and Daughters.
4.00 *Thomas the Tank Engine and*
Friends. Narrated by Ringo Starr
(r). 4.10 *Bill the Minder* meets
a British cleaning lady. 4.20
Video and Chips examines
machines that make music. With
guests Paul Hardcastle and Bill
Biller. 4.30 *Desperate*. 4.40
Hold Tight Guests at Alton are
Cliff Richard, Total Contrast and
The Man from Delmonte. 5.15
Adventures. Adventure serial with
Oliver Tobias. (Part one)
5.45 *News (Oracle)*.
6.00 *Thames News*.
6.25 *What's It Worth*. Consumer
advice with Penny Junor and
David Stafford.

CHANNEL 4

- 2.15 *Channel 4 Racing* from York
includes the Great Yorkshire
Stakes (2.30), Totipot (3.10);
Scottish Equitable Gimcrack
Stakes (3.45) and Andy Capp
Handicap (4.15). Race
commentary is Graham
Goodie.
4.30 *Countdown*. Today's
challenger is John Brooks from
Chatterbury, Kent.
5.00 *Cartoon*. Cartoon introduced by
Ray Allen and Lord Charles.
5.30 *Dream of Jeanne*. Vintage
American sitcom series starring
Barbara Eden as the
mischievous Jeanne and Larry
Hagman as the long-suffering
astronaut, Major Tony Nelson.
6.00 *My World and Welcome to It*.
Film and animation based on the
works of the American
humorist, James Thurber.
6.30 *The Dragon Has Two Tongues*.
Part ten of the series on the
history of Wales and the Welsh
presented by Wynford Vaughan-
Thomas and Gwyn Williams.
7.00 *Channel 4 News* with Peter
Sissons and Nicholas Owen.

A lunatic reflection

TELEVISION
CHOICE

● The opening of the short
story by the Urdu writer
Saadat Hassan Mantu, on
which *Partition* (Channel
4, 10.10 pm) is based, provides
a good summary: "After the
partition of the country, it
occurred to the respective
governments of India and
Pakistan that inmates of lu-
natic asylums, like prisoners,
should also be transferred to
Pakistan, and Hindu and Sikh
lunatics in Pakistan asylums
should be sent to India".
Mantu's story is colloquial,
droll and dead-pan, about the
lunacy of the partition of
1947: the lunatics sensibly
conclude that the whole idea is
quite mad. Tariq Ali and Ken
McMillen's adaptation, to
mark the fortieth anniversary
of partition, is an ambitious
affair, which replaces the
deceptively casual air of the
original with a severe formal-
ity. The film is shot on
enclosed studio sets as a series
of carefully composed con-
trasts between the starkness of
the asylum and the ritualized
institutions of conference and
dinner tables, where talk is
about the nature of power.
What the British like to excuse
as ironies of history, the
Indians take to be epi-
thems for imperial strat-
egy. Ideas dominate *Partition*.
The asylum becomes a neat
reverse mirror for the seeming
order of the political order,
and, for emphasis, the same
people play both lunatics and
rulers. The film is shot in long
takes, either with a slowly
moving camera (usually
involving a move to the left,
for those interested in signifi-
cance) or via reflections (which
offer a series of re-
verses to mirror the thematic
development). The general air
of disorientation is a result of
McMillen's wanting to create
a mildly hallucinatory feel.
Conversations go full circle

Saeed Jaffrey and Roshan Seth who play lunatic asylum
inmates in *Partition* (Channel 4, 10.10pm)

and start to repeat themselves.
Sometimes the script declares
itself awkwardly: "All power is
defenceless". Although there is
surface elegance, this is not
conventional viewing, and not
easy. In spite of a striking
combination of colour and
monochrome sequences, lit to
achieve maximum facility,
the style belongs not to tele-
vision, but to the minimalist
of theatrical cinema. *Parti-
tion* is a deliberately con-
trived work, and it
demonstrates, by default, how
unexperimental television
drama has become.

● This year one of the world's
most exclusive and powerful
clubs, though less so than it
was, celebrates its bi-
centenary. Members interviewed
here look smug with reason:
the chances of you or I
(providing you're not a
woman) joining the MCC
before 2020 are almost nil. For
those resistant to the charms
of cricket, 200 Not Out (BBC

1, 9.30 pm) will do little to
engage them: a sketchy history
of the MCC and its home at
Lord's, some fashionable dra-
matic reconstruction a few
scratchy snapshots of Hobbs in
action and lots of recent
golden moments at Lord's,
and anecdotes. This nostalgic
scrapbook makes brief men-
tion of the sticky moments:
bodyline. South Africa, and
Yorkshiremen. Boycott and
Close grit their teeth, and
Trueman is conspicuous by
his absence. Even those who
know a bit about the game will
be stumped by Tony Greig's
contribution: "At the end of
the day, the Establishment
went down the course ab-
solutely oblivious or free of
anyone encroaching on their
little nestegg, as it were." Only
John Arlott's final words —
"an inherent rightness about
the place" — gets close to what
Lord's might be about. A
proper memoir by that keen
cricketer Harold Pinter would
have done the trick.

Chris Petit

Getting under their skins

RADIO
CHOICE

● Listening to Alexander
Walker guiding me through
the private and public lives of
Elizabeth Taylor in *Film Star*
(Radio 4, 12.25pm), I kept
hearing the distinct echo of an
accident, not dissimilar in
content, mood and rhythm,
performing a similar function
in respect of another celebrity.
It was not, however, until
Walker reached Taylor's
harrowing session with her
psychiatrist in a scene from
Suddenly Last Summer that I
identified the echo: it was that
of Dr Anthony Clare. Prove
this for yourself this morning
because Dr Clare puts the
comedian Ken Dodd in *The*
Psychiatrist's Chair on Radio
4, at 9.05. Alexander Walker,
though talking of Elizabeth
Taylor and not to her and not
claiming for himself the pro-
fessional psychological skills
that Dr Clare is demonstrat-
ing, none the less probes pretty
deeply beneath the familiar
layers of the film star's real life
and reel life, although, un-

Elizabeth Taylor: Film Star,
Radio 4, 12.25pm

characteristically, this intelli-
gent film critic and cinema
historian resorts to a publicity
man's jargon ("a woman who
explodes like a charge of
neurotic dynamite packed
into a mountain of blocked
desires") when he tries to
define her acting style.
Though the phrase is not his,
he makes good use of the
description "serial polyandry"
when talking about the
actress's penchant for
collecting husbands and,
reluctant to abandon the

theme, he recalls that when he
once called on Taylor (into her
sixth marriage, as the wife of a
US senator-farmer) she sur-
prised him by talking about
the rotation of crops, not the
rotation of husbands. It is
Elizabeth Taylor's history of
ill health that draws from
Alexander Walker one of
many perceptive comments
about her: near-death contrib-
uted to making her seem larger
than life.
● Mark Tully's continuing
examination of 40 years of
Indian independence, *From*
Raj to Rajiv (Radio 4,
11.00am), has proved to me
that Tully fully merits the
front cover treatment that
Radio Times gave him last
week. I doubt if any other BBC
correspondent (with the pos-
sible exception of Charles
Wheeler when he was based in
Washington) has ever become
more clearly identified in the
public's mind with the coun-
try from which he reports. We
must exclude Kate Adie
because she is a globe-trotter.
But there is the same charisma
about her as about Tully.

Peter Davalle

Prof Gwyn Alf Williams and the late Wynford Vaughan-
Thomas (*The Dragon Has Two Tongues*, C4, 6.30pm)

- BBC1** Wales 5.30pm-6.00
The Finest 11.25-12.00 News
and weather. 12.05-12.30 Re-
peating Scotland. **NORTHERN** IRE-
LAND 5.30pm-6.00 Today's Sport
The 12.05-12.30 News
and weather. **EMERALD** 6.30pm-
7.00 Regional news and weather.
ANGLIA As London ex-
cept 12.05-12.30pm
Gardens for All 12.30-1.00 News
and weather. **WILTSHIRE** 12.30pm-
1.00 News and weather.
BORDER As London
except 12.05-12.30pm
Young Doctors 6.00-6.30 Lookaround
12.30-1.00 News and weather.
CENTRAL As London ex-
cept 12.05-12.30pm
The 12.05-12.30 News
and weather. 1.15-1.45 Night Rider
6.00-6.30 News 10.30pm
Hobart Williams 1.05pm Film: The Hill
1.35pm Drama 6.30 News 7.00
1.35pm Drama 6.30 News 7.00
CHANNEL As London ex-
cept 12.05-12.30pm
Taste of the South 12.05-12.30pm
1.25pm News 1.55-2.00pm News
and weather. 2.00-2.30pm News
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Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1732.2 (-31.8)FT-SE 100
2224.8 (-34.8)Bargains
31528 (34559)USM (Datastream)
205.69 (-3.57)

THE POUND

US dollar
1.6145 (+0.0230)W. German mark
2.9788 (-0.0091)Trade-weighted
72.6 (same)De Beers
increases
dividend

De Beers, the world's premier diamond group, is raising its interim dividend from 20 cents to 27.5 cents a share after better-than-expected results.

Attributable earnings rose from \$261 million (\$87 million) to \$293 million and earnings on an equity-accounted basis rose up from \$425 million to \$589 million.

The share price rose 20p to 920p yesterday.

Tempos, page 20

GFSA ahead

Gold Fields of South Africa, in which Consolidated Gold Fields Ltd. has a 38 per cent interest, is raising its interim dividend from 105 cents to 120 cents a share, making 185 cents (160 cents) for the year ended June. Attributable profits rose from \$260.5 million (\$79 million) to \$300.9 million, on higher income from gold-related investments.

\$37m US sale

Grand Metropolitan's US arm is to sell Diversified Products Corporation to an Alabama company for \$37.5 million (\$23.5 million). The deal brings to \$240 million the amount GrandMet has raised by the sale of subsidiaries of Liggett that do not fit into the group's strategy.

Rentokil gains

Interim profits to June at Rentokil, the environmental services and property care group, were up from \$13.1 million to \$16.5 million. The interim dividend was raised by 17 per cent to 1.2p.

Tempos, page 20

SUMMARY

STOCK MARKETS

New York	2888.35 (-51.22)
Dow Jones	2888.35 (-51.22)
Nikkei Dow	25344.34 (-34.54)
Hong Kong	3604.87 (-5.79)
Amsterdam	2108.2 (-1.8)
Sydney	2108.2 (-1.8)
Frankfurt	2059.2 (-1.9)
Brussels	5408.8 (+4.4)
Paris	4111.8 (-1.1)
Zurich	595.00 (-6.60)
London	1732.2 (-31.8)
FT 30	2224.8 (-34.8)

Closing prices Page 23
Recent issues Page 25

MAIN PRICE CHANGES

RISER:	
Spring Ram	496p (+13p)
LWT Holdings	895p (+11p)
Storehouse	395p (+12p)
Black Arrow	670p (+13p)
Standard Chart	785p (+35p)
BOC Group	318p (+23p)
FALLS:	
ICI	1485p (-22p)
Lucas	720p (-14p)
GKN	381p (-13p)
Hawker Siddeley	550p (-14p)
Beecham Group	540p (-15p)
Tunley & Newall	228p (-19p)
Taylor Woodrow	458p (-17p)
British Aerospace	474p (-18p)
Jaguar	951p (-24p)
TV South	870p (-16p)
J. Merzies	435p (-23p)
Shell	1383p (-22p)
Wpp Group	815p (-25p)
Widened	185p (-27p)

Prices are as at 4pm

INTEREST RATES

London Bank Base:	10%
3-month interbank 16%:	10.1%
3-month eligible bills:	9.95-10%
buying rate	
US: Prime Rate 8 1/4%	
Federal Funds 6 1/4%	
3-month Treasury bills 6.09-6.01%	
3-year bonds 8 1/2-9 1/2%	

CURRENCIES

London:	New York:
\$1.6145	\$1.6185
DM2.9788	DM2.9840
SwF2.4686	SwF1.5270
FF9.9744	FF1.1580
Yen236.03	Yen146.10
Index 72.6	Index 102.9
SDR 10.792870	

GOLD

London Fixing:	
AM \$454.90 pm \$457.50	
close \$457.50-458.00 (\$283.50-284.00)	
New York:	
Comex \$459.80-460.30	

NORTH SEA OIL

Brent (Sep) pm \$18.70 bbl (\$18.87)
* Denotes latest trading price

Stock Market	Foreign Exch	25
Wall Street	Traded Opts	25
Commodities	Unk. Treas	24
Cash	Unk. Treas	24
Temp	USM Prices	24
Money Mkts	Share Prices	23

Standard loses
£224 millionCity relieved that no
cash call is planned

By Richard Thomson, Banking Correspondent

Standard Chartered Group yesterday announced a £224 million pre-tax loss for the half year but insisted that there would be no rights issue to help restore its capital base.

The City, which had been bracing itself for a cash call of up to £500 million, greeted the news with relief and the shares put on 33p to 773p after a 54p fall on Monday.

The loss arose after higher-than-expected bad debt provisions, including £400 million for Third World loans, and a sluggish trading performance.

Sir Peter Graham, the chairman, said that the results were disappointing and that the bank would need to raise about £300 million through asset sales to restore its capital strength to more acceptable levels. "We have an ample supply of family silver and we will sell businesses that are not central to our core operations."

He would not say, however, what Standard's core operations were and added that all parts of the group would be considered before any sales were made. He said that he

hoped the strengthening of the bank's balance sheet would be completed during 1988.

The recent sale of Stanbic, the South African associate company, which raised £155 million was too late to be included in the current figures.

The loss for the six months to June 30 compares with a £131 million profit over the same period last year. At the

Comment

same time, the group's trading profit remained almost unchanged at £185 million, and even before accounting for the exceptional provision, pre-tax profits were down to £105 million.

The poor performance owed much to the unexpectedly high provisions required in North America and Malaysia. The bank had originally anticipated that provisions across the group would fall this year.

But it has had to boost bad debt cover for Union Bancorp and United Bank of Arizona, its US subsidiaries, by a total of £28 million, while the Canadian operation required

provisions of £13 million. The result was a drop from £32 million in profits from North America to a loss of £3.6 million this time.

In Britain, profits declined by £22 million to £47.1 million after the group's treasury operations, including foreign exchange and deposit dealing, failed to produce much profit in difficult markets. The result was also depressed by the non-receipt of some £10 million of interest so far unpaid by Brazil due to its debt moratorium.

The exceptional bad debt provision leaves Standard with cover of 29 per cent against £1.7 billion in problem loans to Third World countries and Europe.

But shareholders' funds have dropped from £1.2 billion to £860 million, leaving the group's capital resources seriously depleted. Its equity-to-asset ratio now stands at 3 per cent, compared with 4.4 per cent at Lloyd's, which is the lowest of the big four banks.

The results depressed Standard's earnings per share from 45.1p to a loss of 17.9p after the exceptional bad debt provisions. The interim dividend is unchanged at 12.5p.

Pay rises
still above
rate of
inflation

By David Young

Wage increases are still running above the 4.4 per cent rate of inflation, according to new figures issued by the Confederation of British Industry.

However, the CBI figures show that wage increases in the manufacturing industries at 5.3 per cent during June are still running below the national average of 8 per cent.

In the private sector, the average wage rise during the first half of this year was 6.3 per cent. The largest average rise was in the financial sector at 7 per cent.

The CBI reports that the inability of companies to increase product prices is still a widespread downward pressure on pay rates, with 40 per cent of companies quoting it during pay talks.

Just 11 per cent of companies increased holiday entitlement as part of annual pay talks compared with 20 per cent previously. Only 2 per cent of companies have been offering cuts in the working week, while more than 30 per cent of companies are now linking pay increases to agreements on productivity.

Mr Richard Price, the CBI director of employment affairs, said that concentration on a single figure for pay settlements could be misleading. "A wide range of settlements is being reported. Eleven per cent are over 6.5 per cent but 30 per cent are at 4.5 per cent or below. This spread shows that companies are seeking to tailor reward to their particular circumstances," he said.

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Treasury in black
for third month

By David Smith, Economics Correspondent

Government borrowing was negative in July, the third successive month in which there has been a net repayment by the public sector.

However, the figures, which included upward revisions to borrowing estimates in earlier months, were regarded as disappointing in the City.

The public sector borrowing requirement was minus £365 million last month, after a June repayment of £618 million.

Cumulative borrowing in the first four months of the financial year was £714 million, compared with £194 billion in the corresponding period of last year.

But, after adjusting for privatization proceeds, which last month totalled £600 million, mainly from the BAA share sale, borrowing is running ahead of last year.

In the first four months of the current financial year, borrowing excluding privatization was £3.6 billion, compared with £3 billion in the

corresponding period of last year.

The main feature of the figures was an upward revision of £630 million in the PSBR for the April-June period.

The upward revision led to a mark-down of gilt-edged stocks and Government bonds ended the day about half a point down.

The economy grew strongly in the second quarter, official figures showed. Gross domestic product, based on output data, was 4 per cent up on a year earlier.

The figures suggest that the economy is growing at a faster pace than the Treasury predicted in the Budget in March, when it forecast a GDP rise of 3 per cent this year.

The output-based measure rose by 0.9 per cent in the second quarter.

Manufacturing and services both grew by about 1.5 per cent, with distribution activity up by 2 per cent.

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Back-seat driver: a confident Sir John Egan forecasts "the baby-boomers are reaching their prime Jaguar-buying age"

Jaguar slows down to £45.7m

By Daniel Ward, Motor Industry Correspondent

Jaguar yesterday announced a pre-tax profit of £45.7 million for the first half of 1987, disappointing analysts who had expected a profit of more than £50 million, compared with £67.4 million for the first six months of 1986.

Sir John Egan, the chairman, said the company had laid down a foundation for significant growth in profits in 1988 and thereafter but conceded that full-year profits for 1987 will be below the 1986 level of £120.8 million. He said output this year would reach 49,000 cars, 18 per cent higher than last year, and in 1988 production should exceed 56,000 cars.

The lower than expected profits were blamed on launch costs for the new XJ6 model being £6 million higher than

planned and a more than doubling of the depreciation charge to £25.1 million. The dividend for the first six months was raised 10 per cent to 3.7p a share compared with 9.5p for the last full year. The disruption to North American sales of launching the new XJ6 model in May resulted in a drop in US sales turnover to £243 million compared with £279.5 million.

Four years after Jaguar was privatized it is still anxious to become an equal terms with Mercedes, its main competitor. Sir John talks of investing 5 per cent of sales (£50 million) annually in research and development which from October will be taking place in a new £50 million engineering centre at Whitley, Coventry, West Midlands.

Much of the plant installed to launch the XJ6 last year was bought when the company had little cash and modest ambitions. Instead of hoping to build 60,000 cars a year by the early 1990s it has now set a target of 80,000, with an ambitious eye on 100,000. Some £100 million a year will be invested in new plant for the next six years to improve quality and provide much of the planned 10-15 per cent improvement in productivity.

A further £350 million for product development will pay to rest the valid criticism that Jaguar is a one-car company. By 1992, in addition to the launch of a top-of-the-range V12 engine version of the XJ6 and convertible XJS coupé, there will be a successor to the E-Type sports car.

The car, codenamed XJ41 will help push up sports car sales to one quarter of Jaguar's output.

Success with a sports car means selling well in America. Last year as European sales hiccuped with the switch to the new XJ6 model, America accounted for 69 per cent of Jaguar's sales though this is expected to fall to 55 per cent in 1988. Sir John said confidently: "The number of people in the world who are able to afford our cars is increasing by 10 per cent a year, the baby boomers are reaching their prime Jaguar-buying age."

Jaguar's low pricing, particularly in America, underscores the company's prospects.

Tempos, page 20

Bid looms
at Hill
Samuel

By Richard Thomson

Banking Correspondent

The shares of Hill Samuel, the merchant banking group, were suspended on the stock market yesterday at 763p after rising sharply.

The bank gave no reasons for the suspension, but it is believed to be related to takeover negotiations with Union Bank of Switzerland which are expected to be made public later this week.

There were suggestions yesterday, however, that a rival bidder may have put in an offer, possibly Credit Suisse.

Expectations are that UBS will pitch its bid at around 800p a share, valuing Hill Samuel at around £740 million.

The UBS bid came to light in July when Mr Christopher Castleman resigned as chief executive of Hill Samuel in protest at the board's decision to support the takeover.

Mr Castleman wanted the group to remain independent. Since then, negotiations have continued, although no formal bid has been made.

Equiticorp plans Peat bid

By Joe Joseph

The uneasy truce between Guinness Peat Group and Equiticorp, the New Zealand investment company which has built up a 29.7 per cent stake in the merchant bank, snapped yesterday when Equiticorp revealed its plans to bid for Guinness Peat.

In a letter to the Guinness Peat board yesterday, Mr Alan Hawkins, the Australian corporate raider who controls Equiticorp, said: "We are contemplating acquiring further shares in GPG, with the consequence that our group will be required to make a full

bid for GPG. We expect the price of such a bid will be no higher than 110p per share. We would like to discuss this possibility with you later this week."

Guinness Peat's shares were trading at 103p last night but closed above the suggested bid price at 112p. Equiticorp would be forced to make a full bid for the bank if it built its stake to 30 per cent or more.

Mr Alastair Morton, Guinness Peat's chairman, dismissed the approach as "unwelcome and not worthy

of discussion. The price indicated was in the view of the board totally unacceptable." He added that Guinness Peat yesterday asked Mr Hawkins and Mr Grant Adams, the chairman of Capitalcorp International, a subsidiary of Equiticorp, to resign as directors of Guinness Peat.

An Equiticorp spokesman said he was surprised at Mr Morton's "emotional reaction". He said the letter to Guinness Peat was intended to be confidential and that Equiticorp was astonished to see its details published.

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STOCK MARKET

Early Wall Street fall takes its toll

By Michael Clark

Share prices in London were looking decidedly off colour at the close of business yesterday after news of a sharp fall in early trading on Wall Street.

The Dow Jones Industrial average was down nearly 62 points at one stage, having enjoyed a record-breaking run earlier this week. The drop came as a shock to investors in the City who had been hoping to take a lead from New York's new confidence.

Prices in London closed at their lowest levels of the day, with the FT-SE 100 ending 34.8 down at 2,224.8 - for a two-day deficit of 70.6. The FT index of 30 shares finished 31.8 down at 1,732.2.

The session started on a flat note and showed few signs of being able to lift itself with most institutional investors choosing to remain on the sidelines, ahead of tomorrow's money supply and bank lending figures. The latest figures for the public sector borrowing requirement failed to live

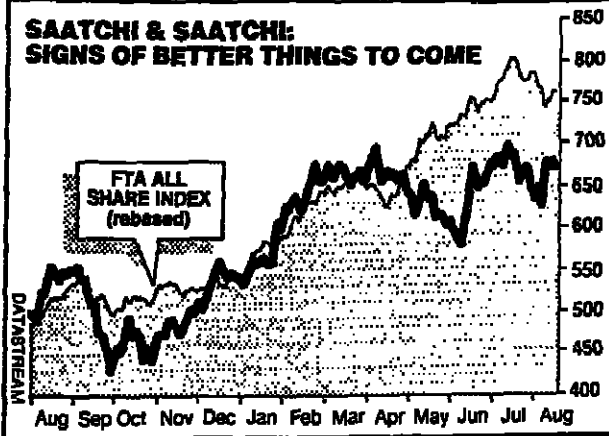
up to expectations and only heightened worries about the economy. As a result, turnover was down to a trickle with most leading shares being allowed to drift on lack of support.

The growing rights issue queue is also giving cause for concern, with fund managers worried that it could produce too much of a strain on their remaining cash resources.

Government securities remained dull after a subdued start by the pound on the foreign exchange. It recovered later in the day but still closed with losses of more than 2% at the longer end.

Double-figure losses were commonplace among blue chips. ICI tumbled 29p to £14.88; British Aerospace, 15p to 475p; and Jaguar, 23p to 562p, after disappointing figures which prompted US selling.

BPCC, the huge printing group headed by Mr Robert



Maxwell, slipped 1p to 342p. Next month Mr Maxwell and the board are to fly to Tokyo as the guests of Nikko Securities, the Japanese investment house, where they will give a presentation to 160 fund managers. BPCC is now one of Britain's top 50 companies and is sitting on more than £600 million in cash after its recent rights issue.

Mr Maxwell has plans for an ADR quote for BPCC and is not ruling out the possibility of a listing in Tokyo.

Greenwich Resources expanded its international mining portfolio by moving into Australian gold mining through the purchase of 1.75 million shares in United Goldfields Corp. This gives it a 17.86 per cent stake, which in turn takes it into a promising Paddygold gold mine in Western Australia. Greenwich was unchanged at 391p.

There was no shortage of activity in the financial sector. Dealers were able to breathe a sigh of relief after Standard Chartered confirmed it had no intention of launching a rights issue to increase provisions for bad debt. Interim figures from the group yesterday revealed a pre-tax loss of £224.2 million compared with a

lower than the rest of the market, losing 20p at 646p. The shares have, however, started to attract support from several leading brokers after a mediocre performance this year, which has seen them consistently underperform the rest of the market.

Analysts' worries about Saatchi stemmed from its £300 million acquisition of Ted Bates, the US advertising agency, in May last year which catapulted the group to the number one spot in the advertising world.

Saatchi has been plagued with problems - including the losses of huge contracts in the US and defections of key staff since the purchase of Ted Bates.

But it now looks as if the Saatchi share price is destined for better things. Last week Mr Andrew Mills and Mr Brian Sturgess, analysts with County NatWest, produced a "buy" circular on Saatchi, discounting talk of a possible rights issue. They think the shares, on a prospective p/e of 14, look cheap.

Meanwhile, Saatchi has also been attracting support on Wall Street with Drexel Burnham Lambert, the New York investment house, reported to be a big buyer of the shares in order to convert them into ADR form. Merrill Lynch, better known on Wall Street as the "thundering herd", has also become a big fan of Saatchi and believes the price is likely to improve sharply over the next few months. It expects a big increase in earnings from the

US, where advertising income is expected to soar in the run-up to next year's presidential election.

Blue Arrow, Britain's largest employment agency, which has just had its £75-a-share offer for the US group Manpower rejected as inadequate, fell 6p to 173p. Mr Tony Berry, Blue Arrow chairman, who is in New York, is said to be considering a higher offer.

There were setbacks for some of the recent takeover favourites which have been enjoying speculative support, including the trio that BTR, the industrial conglomerate, is reckoned to have had its eye on. Falls were seen in Hawker Siddeley, 17p to 347p; GKN, 18p to 389p; and Lucas Industries, 11p to 723p. Fading bid hopes also clipped 11p from Costain at 349p, while continued fears about a £107.6 million law suit from Chase Manhattan Bank left Turner & Newall 17p lower at 238p.

Chase is suing because it has found asbestos at its headquarters in New York. The share price has fallen 67p in the past week.

There was renewed selective support for the independent television companies. Anglia slipped 4p to 476p; LWT (Holdings), 11p to 895p; Thames Television, 3p to 517p; and Ulster TV, 9p to 133p.

TRADITIONAL OPTIONS

First Dealings August 17 Last Dealings August 28 Last Declaration November 19 For Settlement November 30
Call options were taken out on: 18/08/87 between Brewery's, British Land, Scottish & Newcastle, TSB, Top Value, Tesco, Harris Quayside, Rascals, Property, Aqueductum, A. Aran Energy, NEI, Martin Ford, Astra, Greenwich Res., Penland
Put: Broad Street, Concord Energy, Cadbury.

Standard Chartered PLC

INTERIM STATEMENT

The Standard Chartered Group profit before taxation and exceptional items for the half-year to 30th June 1987 is \$105 million.

Summary of Results	6 months ended 30.6.87	6 months ended 30.6.86	12 months ended 31.12.86
Trading profit before charge for bad and doubtful debts	\$m 185	\$m 181	\$m 394
Profit before exceptional items	105	131	254
Exceptional items (loss)	(329)	-	-
Profit before tax (profit/loss)	(224)	131	254
Earnings (profit/loss)	(279)	70	151
Earnings per share (profit/loss):			
Before exceptional items	34.1p	45.1p	97.0p
After exceptional items	(179.1p)	45.1p	97.0p
Dividends per share	12.5p	12.5p	35.0p

In announcing the interim results, the Chairman, Sir Peter Graham, said: "The Group profit (before taxation and exceptional items) for the half-year to 30th June, 1987, amounted to \$105 million, and compares with \$131 million for the same period last year. The net result (after exceptional items and taxation) is a loss of \$224 million, compared with a profit of \$254 million for the comparable period last year. The Directors have declared an interim dividend of 12.5p per share, which is the same as last year."

Although the Group enjoyed relatively buoyant trading conditions, the results have been adversely affected by exchange rate movements and the heavy charge for commercial bad and doubtful debts, to which has to be added the exceptional charge for cross-border exposure. The relative strength of sterling as compared with its level a year ago reduced pre-tax profit by \$11 million.

Although we had previously expected a reduction in the specific charge for loan losses, this was increased to \$74 million (from \$52 million). This charge included \$28 million for the United Bankcorp Group, \$16 million for Malaysia and \$13 million for Canada. We have also made a significant addition to the general provision for bad and doubtful debts.

The larger units which made a much improved contribution at the pre-tax level this half-year include Chartered Trust, the Group Treasury in London, and the businesses in Hong Kong and Singapore. In addition, there was an exceptional profit of \$71 million from the disposal of real estate in Tokyo.

We have reviewed the adequacy of provisions held against exposure to countries experiencing payment problems on their foreign debt obligations, and have determined that a substantial additional charge should be made as an exception to the Profit & Loss account. Thirty-four countries are involved and our exposure to them (excluding short term

trade finance and bank lines which are performing satisfactorily) amounted to \$2,379 million at 30th June, made up as follows:

12 countries in Latin America	\$ millions 944
21 countries in Europe, Africa, and Asia	744
South Africa	1,688
	691
	2,379

After a detailed review, we have decided that provisions should be increased from \$115 million to \$215 million, thus requiring a charge in the half-year of \$400 million.

On a Group-wide basis total provisions held, expressed as a percentage of period-end advances, amounted to 4.8%, as compared with 2.8% at 31st December, 1986. Following the exceptional change in respect of cross-border assets, shareholders' funds have been reduced to \$890 million. However, the adverse impact on capital ratios is lessened by the large amounts of non-equity capital raised in recent years. The Group's permanent capital amounts to \$1,946 million, and total capital resources to \$2,558 million. The primary capital ratio currently stands at 5.2%.

As already announced, since 30th June terms have been agreed for the disposal of the Group's remaining 39% shareholding in Standard Bank Investment Corporation of South Africa (SBIC). In the half-year ended 30th June the contribution to Group earnings from the associate in South Africa was \$16 million, and the investment was carried in the Group balance sheet at a book value of \$194 million at that date, both items being translated at the commercial rate of exchange.

The terms on which the investment is being sold represent an acceptable value in rand terms, in comparison with the market price and asset backing of the shares. The proceeds will be repatriated partly through the financial rand and partly through the commercial rand. It is estimated that they will amount to approximately \$163 million, and will be received by the year-end. Since the sale is at a price well above the "base cost" for UK tax purposes some UK tax liabilities will arise. After taking these into account, and the fact that part of the proceeds of sale will be received in financial rand, the result will be to reduce reserves by approximately \$60 million, which will be accounted for as an extraordinary loss in the second half-year. The tax liabilities arising on the sale will be considerably less than the tax relief which we expect to obtain on the exceptional charge for cross-border exposure; \$35 million of such relief has been accounted for in the first half-year. Although the sale at below book value will reduce reserves, the effect on capital adequacy will be beneficial, since the sale will release capital invested in an associated company to become freely available capital funds.

The capital ratios of the Group have been adversely affected by the large charge for cross-border debts and further measures will be taken to repair them. Consideration is being given to disposals where significant value exists, and it is not proposed to make public statements on individual situations until agreements are concluded. The Directors do not envisage calling on shareholders for new capital to meet these circumstances.

NOTES

1. The charge for bad and doubtful debts (other than the exceptional charge for cross-border debts) comprises:

	6 months ended 30.6.87	6 months ended 30.6.86	12 months ended 31.12.86
Specific	\$m 74.1	\$m 52.4	\$m 182.7
General	29.1	15.0	1.5
	103.2	67.4	184.2

*After reallocation of \$71.2 million from general to specific provisions

2. Regional analysis of profit before tax (after allocation of central expenses)

	6 months ended 30.6.87	6 months ended 30.6.86	12 months ended 31.12.86
United Kingdom	\$m 47.2	\$m 60.0	\$m 107.6
Asia Pacific	37.2	3.7	9.9
Tropical Africa	20.9	18.7	47.5
Middle East and South Asia	3.3	5.5	17.7
Europe	(3.9)	5.1	7.3
North America	(3.6)	32.3	65.8
South Africa	16.0	26.8	36.4
Central financing	(13.3)	(15.3)	(21.7)
	104.7	131.0	254.0
Exceptional items	(328.9)	-	-
Profit before tax (profit/loss)	(224.2)	131.0	254.0

3. Tax

The charge for tax, which reflects the estimated effective rate for the year, is based on a UK corporation tax rate of 35% (1986-36.25%) and company tax rate of 30%.

	6 months ended 30.6.87	6 months ended 30.6.86	12 months ended 31.12.86
Company & subsidiaries	\$m (37.9)	\$m (71.1)	\$m (85.8)
Associated companies	(7.4)	(4.7)	(10.5)
Exceptional items	35.0	-	-
Charge for cross-border debts	(37.9)	-	-
Disposal of premises	(48.2)	(66.6)	(96.3)
Total tax charge	(88.6)	(82.4)	(92.6)
Profit after tax (profit/loss)	(312.8)	49.0	161.4
Minority interests	(6.3)	(4.2)	(6.6)
Earnings (profit/loss)	(319.1)	44.8	154.8
Extraordinary items (profit/loss)	6.6	(5.3)	(8.7)
Attributable to members of the Company (profit/loss)	(312.5)	39.5	146.1
Dividends	(19.5)	(19.5)	(54.5)
Amount transferred to/(from) reserves	(291.6)	45.4	87.8
Earnings per share (profit/loss)	(179.1p)	45.1p	97.0p
Dividends per share	12.5p	12.5p	35.0p

4. Extraordinary items

Extraordinary items comprise: Profit on sale of trade investments

Share of extraordinary profits arising in associated company

5. Dividends

The interim dividend of 12.5p per share will be paid on 2nd October, 1987 to shareholders on the register on 4th September, 1987.

6. The financial information included herein for the twelve months ended 31st December, 1986 is based on the full Accounts for 1986 which have been filed with the Registrar of Companies, and on which the Auditors gave an unqualified report.

Standard Chartered

A COPY OF THE PRESS RELEASE IS AVAILABLE FROM THE SECRETARY, STANDARD CHARTERED PLC, 36 BISHOPSGATE, LONDON EC4N 3DF

TEMPUS

Jaguar on the right road

It is obviously too much to ask Jaguar to get it right all at once. First-half volumes were 7 per cent ahead, but operating margins were severely hit, falling from 14.2 per cent to 8.3 per cent.

The excuse was the 66 per cent higher than expected launch costs for the new XJ6 saloon and heavier depreciation and - research - and development charges.

Nevertheless, the model change-over is leading to a one-off 10 per cent-plus productivity boost. Moreover, future volume growth of between 10 and 15 per cent is expected.

The weaker dollar did not help, as the US is Jaguar's largest single market, accounting for 69 per cent of 1986 volume. To mitigate the currency effect, Jaguar has a policy of taking out forward cover.

The XJ6 accounts for 80 per cent of Jaguar's sales and demand so far suggests it is another winner.

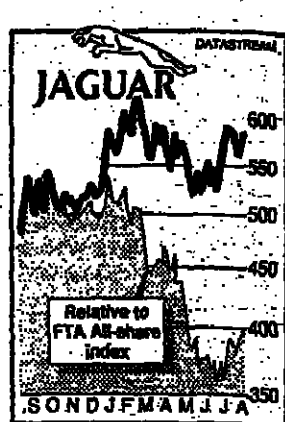
Research and development spending and investment in plant and machinery is being stepped up. An investment programme of this kind is the only thing which will secure Jaguar a place alongside the big names in the industry whose product excellence matches their profitability.

As yet it is not entirely clear whether Jaguar will be able to stand the extra burden of this drive.

The second half should show a marked improvement in profitability, although 1987 profits now look unlikely to match last year's £120.8 million.

The shares have made reasonable advances in real terms although they have lagged the market recently.

They are worth holding as the group is still "running in." It will be worth waiting to see the real power behind Jaguar's new financial livery.



SAATCHI & SAATCHI: SIGNS OF BETTER THINGS TO COME

FT ALL SHARE INDEX (rebased)

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Mountleigh adviser attacks City Panel

By Lawrence Lever

Phillips & Drew, adviser to the Mountleigh property group, claimed yesterday that the Takeover Panel was wrong to force Mountleigh into the open last Thursday over its potential bid for Sir Terence Courant's Storehouse empire.

Mr James Hyslop, of Phillips & Drew, said Mountleigh had not caused the takeover speculation and was not therefore required under the Takeover Code to make any public announcement.

"We do not believe that we were required to make any statement," he said. "We do not feel that we were the cause of all the takeover speculation. In fact, the speculation was under way for several days before we considered the (Storehouse) project."

He said the panel was adopting a different approach to its rules and that "one year

ago" Mountleigh would not have had to make any statement.

Mountleigh's announcement that it was considering making a bid for Storehouse followed about six weeks of takeover speculation about Storehouse.

Mountleigh, primarily a property-dealing group, was not mentioned as a possible suitor until August 2.

The Panel insisted on Mountleigh declaring its interest in Storehouse under rules in the Takeover Code which are designed to prevent a false market developing in a company's shares.

Rule 2.2 of the code obliges a potential bidder to make a statement where the target company is the subject of speculation, or an upward price movement, and "there are reasonable grounds for

concluding that it is the potential offeror's actions (whether through inadequate security, purchasing of offeree company shares or otherwise) which have led to the situation."

About 10 days before Mountleigh made the announcement, the Panel had taken the unusual step of reminding all the companies involved in the takeover speculation of these rules. The Panel contacted Mountleigh directly then.

It is now investigating why it took Mountleigh this length of time to declare its intentions.

Mr Hyslop said Phillips & Drew had only approached the Panel last Thursday to clarify "what it was thinking."

A spokesman for the Panel said it would not conduct its investigation or respond to Phillips through the Press.

IN BRIEF

Australian newspaper closes

Melbourne (AFP) — *Business Daily*, Australia's first new national daily newspaper in 23 years, has closed just more than six weeks after it was first published on July 6, Mr Michael Gill, the editor, said yesterday.

The newspaper was a joint venture 40 per cent owned by the Herald and Weekly Times newspaper group, owned by Mr Rupert Murdoch, and 60 per cent controlled by 35 staff members. H&WT provided Aus\$6 million (£2.67 million) to start the paper.

Media observers said the market for business newspapers was saturated.

Weir orders

The pumps division of the Weir Group of Glasgow has won contracts totalling more than £700,000, from Kenya Power and Lighting Company to supply equipment for two geothermal power projects at Eburru and Olkaria.

Copper falls

Bougainville Copper, the copper-gold deposit mine in Papua New Guinea in which CRA, the Australian resources group, has a 53.6 per cent stake, reported net profit for the six months to end-June down from 39.8 million kina (£27.8 million) to 28.9 million kina after lower sales of copper concentrates and less favourable exchange rates.

Impala profit

Impala Platinum Holdings, a major South African producer of platinum group metals, blamed tax charges which rose by 150.3 per cent for a less-than-expected profit, despite a rise in metal sales of 51.3 per cent to R1.27 billion (£380 million). The outcome was a net profit of R275.3 million against R192.7 million.

Publisher buy

Butterworth, the legal publisher owned by Reed International, is buying Professional Books, a privately-owned Oxfordshire publisher which sells £1.6 million worth of legal works a year.

Maxwell's Dutch auction

Merger talks between BPCC chairman Robert Maxwell and Elsevier, the second-largest publisher of newspapers and journals in the Netherlands, may not be going all his own way, Maxwell's advisers failed to discover that Elsevier was already in merger talks with another leading British publishing and paper group — Reed International — until the great man himself, accompanied by his son Kevin, met the chairman and deputy chairman of the Dutch firm, Messrs Pierre Vinken and Allard Jiskoot, last Thursday for preliminary talks. In the midst of the Treadwell Bay Sailing Club ball the other evening, Peter Davis, Reed's amiable and very able new chief executive, told me he has been in talks with Elsevier for some time and that Maxwell had discovered that fact after telephoning him at his holiday cottage in the picturesque Anglesey resort late on Thursday. "I think he had a few problems trying to find my number in Treadwell," Davis chuckled. Clearly relaxed about the situation, keen sailor Davis will be continuing his family holiday until the end of August and will tomorrow be acting as officer of the day for the sailing club's ladies race. "What will happen now?" "We shall see," says Davis — "who happens to be half Dutch — with a confident smile.

Silver tongued

When Sir Peter Graham, senior deputy chairman of Standard Chartered, told jour-

Fall in shares may hamper FKI deal

By Michael Tate

Mr Tony Gartland, chairman of FKI Electricals, is expected to clear the first hurdle in his ambitious £413 million plan to take control at Babcock International, the British engineering group, when he faces his shareholders today.

He could, however, be in for a rough ride. The FKI share price has fallen remorselessly to sit 16p below its rights issue price, and institutional shareholders have been disgruntled about the Babcock deal.

Fund managers investing in smaller companies are said to be unhappy about seeing their investments in a dynamic electrical company swapped for a holding in a somewhat sleepy engineer.

Separate votes will be taken to approve the offer and the accompanying £90 million rights issue, and although Mr

Russell Edey of NM Rothschild, the financial adviser to FKI, said yesterday he envisaged "no problem at all," Mr Gartland may have to be at his most persuasive. His own 16.6 per cent share stake could be crucial.

It looks increasingly likely that FKI will extend the list of recent rights issue flops. The company has been caught by the sharp fall in the stock market.

The share price closed at 166p yesterday, leaving the price of the new shares high and dry at 182p, and it looks as if the underwriters will be left with most of the issue.

Since it also looks probable that many accepting Babcock holders will opt for the cash alternative, the market is threatened with a substantial overhang of FKI stock.

Helene buys for £4.8m

Helene of London, the fashionwear manufacturer, is making two acquisitions for an initial consideration of almost £4.8 million and raising £3.24 million net via a one for six rights issue at 48p a share.

The company also announced a boardroom reshuffle, with two directors retiring, including Mr Montague Passes, who co-founded the company in 1946. Five new directors have been appointed.

The flurry of activity made little impression on the company's shares which fluctuated between 75p and 77p. They have risen from 27p last November when a potential takeover fell through.

Helene is buying two private fabrics companies, paying a combination of £2.6 million cash and issuing 2.7 million new shares to the vendors. Further payments up to a maximum of 2.9 million shares will depend on profits.

B&C in £45m Country sale

By Joe Joseph

Mr John Gunn's British & Commonwealth Holdings has sold its interests in Country and New Town Properties for about £45 million as part of its plan to develop a wholly-owned property division under its financial services umbrella.

B&C is selling its 44 per cent stake in CNTP for £39.3 million cash to Pennant Holdings, a quoted Australian investment holding company.

It is also selling its related 30 per cent holding in Country and New Town Properties BV, the Dutch company which owns CNTP's international property interests, to CNTP

for £5.85 million cash. If CNTP was not completed the deal by October 1, Pennant will buy the stake on the same terms.

Mr Charles Cary-Elwes, a B&C director, said: "We intend to build a significant property investment and development division over which we have direct control. The funds raised from the sale of the CNTP group interests will be used in furthering this objective."

B&C is also bidding to take over its fellow finance group Mercantile House.

Pennant, in line with the City's Takeover Code, will



Broader Horizon: Crichton-Miller (left) and Muckleston

Rank operators sold to Horizon

By Derek Harris, Industrial Editor

Horizon Travel, the Bass subsidiary, has bought the Rank Organization's Wings, Blue Sky and OSL package holidays operations, lifting its market share in foreign holidays from 12 per cent to 16 per cent.

This is a vital move for Horizon as Thomson Holidays and the International Leisure Group between them have seized more than half the market.

It was not disclosed how much the deal was worth but Rank originally bought Wings and OSL for £14.5 million. Blue Sky was acquired later from British Caledonian when little cash was believed to have changed hands.

Rank has sold because of the squeeze in the price war on medium-sized operators. This arises from the big increases in capacity, particularly by Thomson and Mr Harry Goodman's ILG, including Intasun.

There was enough high-season demand last year for middle-size operators to sell out after the big operators had cleared their shelves. But this year Thomson, ILG and Horizon have been selling high-

season holidays up to the last minute.

Mr Angus Crichton-Miller, head of Rank's leisure division, said: "In the past two years at Wings-OSL-Blue Sky we achieved good growth and cut losses satisfactorily. We expected to make money this year."

He disclosed that before the deal with Horizon there had been discussions with other "middle-ground" operators. They have been under similar pressures because of the greater capacity in the market.

The deal leaves Rank still with a key stake in the holidays' business through Butlins — whose holiday world centres are being substantially upgraded — Haven caravans and Blue Line waterways.

The acquisition for Horizon is a quantum leap, said Mr Bob Muckleston, its chief executive. Instead of a tough struggle to improve its position as third in the market, Horizon should now be able to compete in crucial volume terms, particularly as a season-only brokerage operation also comes with the Rank deal.

APPOINTMENTS

New board members for BSR

BSR: Mr Rex Thorne becomes an executive director and Mr Harry Harrison a non-executive director.

Alitalia: Mr Carlo Bassotti becomes European regional director.

Robert M Douglas: Dr RA Paine becomes group chief executive and joins the board.

British Gas: Mr David Brooks becomes the East Midlands regional deputy chairman. Mr John Allan West Midlands regional deputy chairman and Mr Simon Kirk Eastern regional deputy chairman.

Wallcovering Manufacturers Association: Mr Chris Hinks has been elected president and Mr Ron Shakesheff vice president.

Tate & Lyle Distribution Services: Mr Stephen Henwood becomes divisional managing director.

Bowden Dyble Hayes & Partners: Mr Clive Timmins becomes business development director.

Elswick: Mr Neil Eades joins the board.

Jarvis Mr Harvey Bard and Mr Martin Reuben become directors. Mr Bard also becomes executive chairman.

Hoare Govett: Mr Bernard John Leaver becomes a director.

Holco Trading Company: Mr C Morris is made chairman and Mr M Metcalfe managing director.

Penny & Giles: Mr Fred Howse and Mr Keith Hillman join the board of Penny & Giles Confective Plastics. Mr Peter Kirby becomes manufacturing director of Penny & Giles Studio Equipment. Mr Neil Parke is elected manufacturing director of Penny & Giles Inductive Technology.

Harris Queensway: Mr John Hambleton is made group property director from September 1.

Infotron Systems: Mr John Lavin becomes vice president, international.

Brown & Tawse: Mr Gilbert Black becomes a non-executive director.

Lawson Mardon: Mr RJ Lawson has been named production director, William Thyne.

COMMENT Kenneth Fleet

Who will raise this drooping Standard?

It is a measure of how panic-prone the banking sector has become when the Standard Chartered share price could rise so sharply even after some truly awful interim results. It jumped more than 20p to 773p in relief that there was to be no rights issue. Such movements underline just how speculatively the shares are priced.

Sadly, the central message of yesterday's figures is that Standard has become a bank without direction. In the year since the Lloyds bid was defeated, the suspicion has spread that the bank was drifting. Yesterday, Sir Peter Graham, the chairman, warily refused even to say what the bank's core businesses were, while Michael McWilliam, the group managing director who led the successful defence against Lloyds with dour Scottish determination and guile, could give no convincing outline of the group's strategy.

The board wants to raise £300 million from disposals, although on some calculations the bank needs considerably more than that to restore battered capital ratios to acceptable levels. Stanbic, which was a core business, has been sold, so perhaps even the profitable Union Bancorp, arguably the most successful of British acquisitions of American banks, could be on the sales list. So could Chartered Trust, the British finance house, although it is fast becoming one of the main pillars of Standard's ambitions in this country. Whatever is sold, Standard's obvious desperation to raise capital is likely to reduce its chances of receiving the best prices.

It all goes to show how lucky Lloyds was in failing in its bid for Standard despite its best efforts. Thus are reputations sometimes preserved! At

the same time the Standard board has to ask itself "what price freedom?" The three musketeers who came to the bank's rescue are in a critical if not controlling position. Sir Yue-Kong Pao, with 15 per cent of the equity, and Robert Holmes à Court, with 15 per cent, are both deputy chairmen, while Tan Sri Khoo Teck Puat is thought still to hold 7.5 per cent. For the time being, Standard is effectively protected from a bid by the Bank of England inquiry into actions during the Lloyds bid, but Sir Peter says this may be completed well before Christmas. For its part, the Bank must be concerned with Standard's condition.

Even with the Bank's shield withdrawn, it is an interesting question who might want to buy a bank with a serious identity problem, a severe shortage of capital and some of the most volatile and low quality earnings of any large British bank. Perhaps Roland "Tiny" Rowland and Lonrho, who have been well served by Standard? More seriously, even if the Bank of England wanted to find a buyer to take Standard out of its misery it would have trouble persuading the few banks still with strong enough capital ratios to have a go. Unless, of course, the Royal Bank of Scotland felt inclined to reverse the historical process.

As long as Standard's future is still clouded by the presence of its big shareholders, it is hard to see the way out. Their motives and intentions are as opaque as ever and their presence has been no help to the bank except to keep its shares at a speculative level. Perhaps their long-anticipated carve-up of the group will now begin; perhaps not. The one thing they cannot do is allow Standard to continue to drift.

Rules should apply to all

Phillips & Drew would be quite wrong to suppose that the announcement of its customer Mountleigh's possible bid for Storehouse at the Takeover Panel's prompting was unnecessary. Section 2.2d of the Takeover Code, which deals with speculation prior to a formal bid approach, is clear. Since Mountleigh was not an obvious suitor but had been buying shares and was mentioned as a likely bidder more than a fortnight ago, it is plain that "there are reasonable grounds" for thinking that its activities fuelled speculation. Indeed, it would be hard to justify P&D's delay in responding. The implications of the Panel's action were spelt out in this column nine days before Mountleigh's Tony Clegg reluctantly came forward.

It is, nonetheless, hard not to feel some sympathy for P&D, a house which tries to act decently. While the Storehouse situation was exceptional in the variety and strength of rumours, it is clear that the rule has been more often honoured in the breach than in observance.

Jimmy Gulliver suffered its effects when he countered intense speculation by saying he was not about to bid for Guinness. He was forced to stay his hand for a crucial three months. That should have been a powerful public precedent. But when a would-be bidder builds up a purposeful share stake and is named in speculation before he is ready to approach the intended victim or bid, the instinct is to go to ground.

In the present case, Woolworth, and particularly Sears, built up stakes in Storehouse that appeared to be bigger than Mountleigh's and were rumoured as bidders before Mountleigh. Sears is thought to be contemplating the tactics of waiting for a bid and then counterbidding. Its silence, in the circumstances, is quite as strong as Mr Gulliver's Guinness denial and should have the same timing implications if the Code is to be fair and to be obeyed in future cases. We must assume that the rumoured bidders who have remained silent have been competently advised and are therefore taking strategic stakes to bargain over a break-up of Storehouse and will not bid or counterbid.

In the post-Guinness era, advisers surely understand that the takeover rules are to protect investors and are not club rules for practitioners which can be disregarded by tacit common consent.

This advertisement is issued in compliance with the requirements of the Council of The Stock Exchange. Application has been made to the Council of The Stock Exchange for the grant of permission to deal in the whole of the issued share capital of Paul Michael Leisurewear PLC in the Unlisted Securities Market. It is emphasised that no application has been made for these securities to be admitted to listing.

PAUL MICHAEL LEISUREWEAR PLC

(Incorporated in England - No. 457867)

Introduction and Rights Offer of 10,266,988 new Ordinary Shares of 5p each at 65p per share by Jacobson Townsley & Co on behalf of certain of the vendors of Alec Berman & Son Limited Hanover Grand Boutique Limited and Euro-Asia Trading Company Limited

Authorised	Share Capital	Issued and to be issued fully paid
£2,750,000	Ordinary Shares of 5p each	£2,074,480

The business includes the manufacture and distribution of footwear; the importation, wholesaling and exporting of designer knitwear for men and women; the manufacture and distribution of ladies coats; and the retail sale of high class clothing and ancillary products through a group of retail outlets situated in the United Kingdom and Continental Europe catering principally for Japanese tourists.

Particulars relating to Paul Michael Leisurewear PLC are available in the Exel Unlisted Securities Market Service and copies of such particulars may be obtained during usual business hours on any weekday (Saturdays and Bank Holidays excepted) up to and including 3rd September, 1987, from:

JACOBSON TOWNSLEY & CO
MEMBERS OF THE STOCK EXCHANGE
The Quadrant, 4 Clifton Street, London, EC2A 4BT
19th August, 1987

THE TIMES CITY DIARY

Trap for the big cheese

If you are a director of a leading British merchant bank, in the habit of breathing down underlings' necks and unashamedly rifling through their in-trays — you had better be on your guard. I hear that preachers in one such respectable City institution have tampered with an innocent-looking pile of papers, strategically placing a particularly vicious mouse-trap in its midst. Staff throughout the mist-infested building — which must unfortunately remain anonymous for the time being, for fear of ruining the prank — are now said to be agog, waiting for the probing fingers to attempt to take the bait. Stay tuned...

vestment manager added: "And I lost £224 million of it today." Standard Chartered yesterday announced that it had made pretax losses of £224.1 million in the first six months of this year, against profits of £131 million during the same period last year.

Bright spark

Let's hope that Sir Denis Rooke, 63-year-old chairman of British Gas, doesn't suffer from jet lag. Next month he is off to New York to extol the virtues of British Gas shares to the Americans. That is on Monday. On the Tuesday an early flight will take him to Toronto to do the same for the Canadians. Then on the Wednesday he flies to Tokyo — losing a day over the International Date Line — to arrive late on Thursday with little time to freshen up before going through his routine for the Japanese. And, despite the gruelling schedule, he plans to be back at his desk the following Monday for business as usual.



"He's a yucky — he's young and he makes me sick"

Quick Silverman

Even though the price paid by former Moss Bros chief executive Manny Silverman for the prestigious Norman Hartnell couture business hasn't yet been revealed, it seems that the ever-shrewd one-time tailor has bought a bargain. What is known is that he bought the assets, name and on-going business of the Bruton Street firm, without any of its £950,000 debts. David Morgan of accountants Spicer & Pegler, administrator to the sale, tells me that other prospective purchasers were prepared to pay more but needed more time to arrange the finance. "I would have been happier if we hadn't had to rush it so much," he says. But Morgan and his lawyers Lovell White & King should nevertheless be congratulated for completing the transaction within just five weeks — it means that there is still time to bring out Hartnell's winter couture and ready-to-wear collections. "I have given the designers the go-ahead and the collections should be ready within a few weeks," says Silverman.

Taking stock

The City merry-go-round of stockbrokers on the move seems to be speeding up again. Andrew Melrose, a building sector analyst in his mid-30s, is leaving Kleinwort Greaveson for Warburg Securities, on a reputed six-figure salary. He will strengthen the existing analytical team comprising dynamic duo Stephen Brook and Philip Raper.

Carol Leonard

FOREIGN EXCHANGE

STERLING SPOT AND FUTURE RATES

Currency	Rate
British pound sterling	100 = 100
Swiss franc	100 = 136.03
German mark	100 = 20.48
French franc	100 = 6.55
Dutch guilder	100 = 3.76
Italian lira	100 = 20.36
Spanish peseta	100 = 166.64
Portuguese escudo	100 = 20.48
Belgian franc	100 = 20.36
Austrian schilling	100 = 13.76
Japanese yen	100 = 360.00
Chinese yuan	100 = 2.00
Indian rupee	100 = 4.76
Pakistani rupee	100 = 4.76
Sri Lankan rupee	100 = 4.76
Malayan dollar	100 = 2.00
Singapore dollar	100 = 2.00
Philippine peso	100 = 4.76
Indonesian rupiah	100 = 200.00
Thai baht	100 = 20.00
Siamese baht	100 = 20.00
Laotian kip	100 = 20.00
Vietnamese dong	100 = 20.00
Cambodian riel	100 = 20.00
Myanmar kyat	100 = 20.00
Burmese kyat	100 = 20.00
Siamese baht	100 = 20.00
Laotian kip	100 = 20.00
Vietnamese dong	100 = 20.00
Cambodian riel	100 = 20.00
Myanmar kyat	100 = 20.00
Burmese kyat	100 = 20.00

Exchange rates as of 10:15 a.m. London time.

OTHER STERLING RATES

INVESTMENT TRUSTS

THE CITY
0898 500 191
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BROADSYSTEM

LONDON TRADED OPTIONS

Series	Call	Put	Series	Call	Put
Allied Lyons (415)	390 20 37 45 14 15	420 20 37 45 14 15	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35
British Airways (158)	150 33 33 33 33 33	150 33 33 33 33 33	Deacons cont.	360 15 24 35 35	360 15 24 35 35

MONEY & GOLD

Series	Call	Put	Series	Call	Put
Deacons cont.	360 15 24 35 35	360 15 24 35 35	Deacons cont.	360 15 24 35 35	360 15 24 35 35
Deacons cont.	360 15 24 35 35	360 15 24 35 35	Deacons cont.	360 15 24 35 35	360 15 24 35 35
Deacons cont.	360 15 24 35 35	360 15 24 35 35	Deacons cont.	360 15 24 35 35	360 15 24 35 35
Deacons cont.	360 15 24 35 35	360 15 24 35 35	Deacons cont.	360 15 24 35 35	360 15 24 35 35
Deacons cont.	360 15 24 35 35	360 15 24 35 35	Deacons cont.	360 15 24 35 35	360 15 24 35 35
Deacons cont.	360 15 24 35 35	360 15 24 35 35	Deacons cont.	360 15 24 35 35	360 15 24 35 35
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CREATIVE & MEDIA COMMUNIQUE



SINGAPORE BROADCASTING CORPORATION

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Your application should reach the Corporation on or before 31 Aug 1987. Shortlisted candidates are required to sit for an aptitude test.

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London Based Circa £40K

Our client is a well-respected public company, whose diverse interests include importing, wholesaling and distributing toys, gifts, hardware and other related products.

They currently seek a Main Board Executive, initially to supervise, advise, expand, control and stimulate business from major buyers for several of their autonomous companies. In the slightly longer term, however, to undertake the role of Divisional Chief Executive. Key responsibilities would include strategic planning and implementation, as well as "hands-on" day-to-day management in order to achieve bottom-line objectives.

The successful candidate must be a "Trader" by inclination, and have a strong background at Director level, in at least one of the relevant product areas. They must be capable of quickly gaining credibility with the rest of the management team, as well as city institutions.

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Candidates wishing to apply for the above position should contact Janet Jones at

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London W1V 5AH
Telephone 01-734 6652 (Agg)

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES	day's range	close	1 month	3 months
N York	1.5800-1.5150	1.5140	0.43-0.40 prem	1.22-1.17 prem
Montreal	2.1275-2.1025	2.1025	0.15-0.00 prem	0.48-0.35 prem
Amst/den	3.5400-3.5375	3.5375	1.11 prem	1.11 prem
Brussels	61.73-61.35	61.35	1.11 prem	1.11 prem
Cyprus	11.4300-11.4284	11.4284	1.11 prem	1.11 prem
Frankfurt	1.1100-1.1100	1.1100	1.11 prem	1.11 prem
Geneva	2.0700-2.0694	2.0694	1.11 prem	1.11 prem
London	2.0700-2.0694	2.0694	1.11 prem	1.11 prem
Madrid	2.0700-2.0694	2.0694	1.11 prem	1.11 prem
Paris	2.0700-2.0694	2.0694	1.11 prem	1.11 prem
Stockholm	2.0700-2.0694	2.0694	1.11 prem	1.11 prem
Switzerland	2.0700-2.0694	2.0694	1.11 prem	1.11 prem
Tokyo	2.0700-2.0694	2.0694	1.11 prem	1.11 prem
Zurich	2.0700-2.0694	2.0694	1.11 prem	1.11 prem

OTHER STERLING RATES

day's range	close	1 month	3 months
Argentina austral	3.3500-3.3517	1.4300-1.4300	2.1300-2.1040
Australia dollar	2.2575-2.2584	0.2540-0.2550	0.2540-0.2550
Bahian dinar	0.0000-0.0000	0.0000-0.0000	0.0000-0.0000
Brazil cruzeiro	75.4000-75.4000	0.7114-0.7119	0.7114-0.7119
Cyprus pound	0.7840-0.7840	1.3512-1.3517	1.3512-1.3517
Poland zloty	7.1875-7.1875	4.4000-4.4000	4.4000-4.4000
Greece drachma	224.75-224.75	6.7500-6.7500	6.7500-6.7500
Hong Kong dollar	12.5474-12.5474	7.1500-7.1500	7.1500-7.1500
India rupee	0.4545-0.4545	1.5350-1.5350	1.5350-1.5350
Kuwait dinar	4.0721-4.0721	2.0500-2.0500	2.0500-2.0500
Malaysia dollar	2.0700-2.0694	1.11 prem	1.11 prem
New Zealand dollar	2.0700-2.0694	1.11 prem	1.11 prem
Saudi Arabia riyal	3.3750-3.3750	1.11 prem	1.11 prem
Singapore dollar	1.1100-1.1100	1.11 prem	1.11 prem
South Africa rand	5.1750-5.1750	1.11 prem	1.11 prem
US dollar	1.5140-1.5140	1.11 prem	1.11 prem
Lloyds Bank	1.5140-1.5140	1.11 prem	1.11 prem

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Est Vol
Dec 87	99.27	99.27	99.27	99.27	1795
Mar 88	99.27	99.27	99.27	99.27	1795
Jun 88	99.27	99.27	99.27	99.27	1795
Dec 88	99.27	99.27	99.27	99.27	1795
Mar 89	99.27	99.27	99.27	99.27	1795
Jun 89	99.27	99.27	99.27	99.27	1795
Dec 89	99.27	99.27	99.27	99.27	1795
Mar 90	99.27	99.27	99.27	99.27	1795
Jun 90	99.27	99.27	99.27	99.27	1795
Dec 90	99.27	99.27	99.27	99.27	1795

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Norfolk Cap N/P	155
Ratcliffe N/P	155
Stanley AG N/P	155
Wellman N/P	155

BASE LENDING RATES

ABN	9.50%
Adam & Company	10.00%
BCCI	10.00%
Consolidated Crds	10.00%
Co-operative Bank	10.00%
C. Hoare & Co	10.00%
Hong Kong & Shanghai	10.00%
Lloyds Bank	10.00%
Nat West Bank	10.00%
Royal Bank of Scotland	10.00%
TSB	10.00%
Citibank NA	10.00%

THE CITY EXCHANGE

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0898 500 192 ACTIVE SHARES*
0898 500 193 ACTIVE USM A-C
0898 500 194 ACTIVE USM D-N
0898 500 195 ACTIVE USM O-Z
0898 500 196 POPULAR SHARES REPORT
0898 500 197 NEW ISSUES/FORTHCOMING EVENTS
0898 500 198 COMPANY NEWS REPORT
0898 500 199 THE CITY EXCHANGE DIRECTORY

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● Strategies for Unit Trusts growth 0898 700 192
● Ways to pay less tax 0898 700 193
● How to make your pensions grow 0898 700 194
● Bring your mortgage costs down 0898 700 195
● Make the best of your savings 0898 700 196

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Inco operates with LBC Radio & Investors Bulletin

0898 500 194 Special Report

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If you are unable to attend, tel: 0763-48741 ext. 200.

MEDIA AND MARKETING

Clip the coupon
— sell the book

The book trade is worried about stagnant sales. Voices are being raised in favour of a collective marketing initiative which could, however, make things worse.

The latest Euromonitor survey indicates a slight decline in the proportion of people buying books (only 30 per cent of those questioned had bought one during the previous month, compared with 32 per cent in 1986). Another recent report, commissioned by the Booksellers Association, says that between 1980 and 1984 the share of consumer expenditure devoted to books fell from 0.35 to 0.334 per cent.

The trade paper *Publishing News* has called for the setting-up by the Booksellers Association and Publishers Association of a joint body to organize the generic promotion of books, presumably with some such slogan as Read a Book Day. The scheme is funded by some booksellers who want it to be funded by a small levy on the price of every book.

Given that the BA report already referred to identified high prices as a main obstacle to bigger sales, there is something perverse about this notion. In any case it is doubtful whether generic advertising would be any use in a market where every title is a different product.

What would surely be far more effective would be an improvement in the marketing brainpower of individual firms on both sides of the industry. UK publishers and booksellers still neglect techniques tried and tested in other consumer goods industries — for example the money-off coupon. Britain's Net Book Agreement prohibits booksellers from cutting prices of new books. But there is nothing to stop a publisher distributing coupons redeemable against purchases of specified titles.

Publishers could also give away free samples. The first

OPINION
Philip Kleinman

chapter of a new novel could be mailed to people responding to an ad. Sales could be further boosted by having competitions for book buyers. In promoting packaged goods, an increasingly used technique is what the Americans call cause-related marketing: that is, linking sales of a brand to support for a charity. Again, there's nothing to stop a publisher offering to give, say, 50p to Oxfam for every copy sold of a new book.

Booksellers could, without breaking the resale price maintenance rules, offer customers free or cut-price items such as ball pens or run their own competitions.

One company about to try to prove that sales methods successful in other fields can work for books is The Network Club, a book club being launched at the end of this month. It is the brainchild of Colin Rose, boss of Uni-Vita, which has grown fast through multi-level marketing of its Micro Diet slimming food.

Multi-level marketing means salespeople earn commission on sales made by other people they recruit and also on those made by their recruits' recruits. "Business members" of The Network Club will not sell books but will get 20 per cent commission on books bought direct from the club by their first-level recruits, 4 per cent on second- and third-level recruits, and 3 per cent on fourth- and fifth-level recruits.

Robert Shreeve, the former Sphere Books executive who runs the club, already has 4,000 "business members", rising to go and expects first-year turnover to top £1 million. If nothing else, Network is bound to get the rest of the book trade thinking harder about how to sell.

Philip Kleinman is editor of the newsletter *Marketing Breakthroughs* and author of *The Saatchi & Saatchi Story*, to be published by Weidenfeld & Nicolson in October.

Sally Dugan reports on
hi-tech developments
that promise as big
a revolution in print
as we have already
seen on television

Three cows and a bull dance in a field, singing in time to a butter jingle... a black and white figure sprouts a red nose. Effects like this may be part of the wallpaper for television viewers, but they are also potent advertisements for the creative potential of the Quantel Paintbox, a personal little machine called Harry.

David Hockney's televised dabblings with the Paintbox — a video "painting" system operated with a light-sensitive pen — brought a previously modest behind-the-scenes tool firmly to the fore. But Harry, launched as a plug-in companion just over a year ago, is the real workhorse in digital editing — and Quantel's competitors are after his blood. With ever slicker computer animation in demand for top-class advertising and corporate videos, the race is on for the same effect at half the price.

Like the Paintbox, Harry is designed to be as unmachine-like as possible, performing operations normally requiring great blocks of switches at the guir of an electronic pen. Video clips can be stored, manipulated, even lengthened — by the creation of entirely new frames — without loss of quality. Images can be dissolved, carved up electronically and stacked one on top of the other. Used in conjunction with another Quantel machine known as Encore, the whole picture can be flipped and tumbled, which explains why even the *Nine O'Clock News* now appears as if from out of space.

But a complete package costs nearly half a million pounds, potentially crippling for the growing number of post-production facilities houses that service the advertising and corporate video industry. Just to keep abreast of new technology, they have to recoup the cost of every new purchase within six months, and hourly rates are charged accordingly. Rushes, in Old Compton Street, London — which produced special effects for the award-winning *Honeywell* commercial — quotes a going rate of around £400 an hour for use of its Quantel-based digital editing suite.



Supernova: Gary Lucas (left) and Michael Kemp with the machine that has cut the high cost of computer graphics

Enter Spaceward Microsystems, a young company founded originally by two Cambridge graduates, Mike Kemp and Gary Lucas, to manufacture and market audio equipment. Its Supernova, the cheapest version of which sells for around £27,000, competes directly with the Quantel Paintbox. And the company has opened talks for a marriage of convenience with Abekas Video Systems.

'People went on the
principle that if it costs
a lot it must be okay'

which produces a machine with similar capabilities to Harry.

Quantel has some 500 systems installed worldwide, Spaceward only half that number. It is opening offices in New York and Tokyo. "We don't necessarily want to be first in the market — we'd rather be second, when the price comes down," says Spaceward's 32-year-old managing director, John Hinchliffe. "We'll be able to get hold of pre-production memory chips and keep as close as possible to new technology."

The company has a sales and demonstration base in Soho, but its

heart is in Cambridgeshire. "There are lots of companies in Cambridge that have grown up on the back of Sinclair Research and Acorn, so we can subcontract the manufacturing and concentrate on R & D," says Hinchliffe.

Spaceward has installations at Spanish television, Mitsubishi in Japan and all over the UK and Europe. When Carlton Television opened a facilities house in a converted church in St John's Wood, the graphics head, Patrick Treloar, set up shop with a Supernova and a Cubicomp 3D Picture maker in preference to Quantel. "It's like a Hoover — everybody knows the Quantel name," he says. "Before, people went on the principle that if it costs a lot it must be okay. But as smaller systems become more powerful, they are beginning to be educated away from that way of thinking."

Anglia, Yorkshire and BBC East used Supernovas for their election results graphics. And the title for the Mike Yarwood Christmas Show, with tumbling metal coins bearing the imprint of his various impersonations, also used one. Not to mention numerous advertisements, advertisers having discovered that it is cheaper to produce look-alike effects on a screen than in a studio. The mounds of

mashed potato used in place of melting ice-cream in food commercials can now be consigned to history.

Japanese and American manufacturers are also, inevitably, in the Paintbox stakes. American-owned Ampex claims its AVA-3 Graphics Paint System comes "as close to real art as video can get". Its publicity brochure features a screen-drawn Mona Lisa, with the emphasis on

'We'd rather be second
in the market, when the
price comes down'

artistic rather than technical capabilities. Ownership confers automatically on the user the status of "artist", complete with "palette" offering a mere 16 million colours.

Meanwhile, having reinvented the paintbrush successfully for the video age, Martin Holbrook — the designer who helped to develop the Paintbox — has left Quantel's Newbury headquarters for a Covent Garden studio and is confidently predicting a graphics revolution in print parallel to that in television.

© Times Newspapers Ltd 1987

Paper
savers

Why our old
newsprint
never dies, but
simply fades away

While most people use yesterday's newspapers for packing goods and lighting bonfires, librarians are battling with the problems of their preservation.

As a preliminary to this week's International Federation of Library Associations Conference, a three-day symposium was organized by the British Library's Eve Johansson.

"We collect newspapers like the rest of the library collects books," she said of the newspaper archive where every edition of the world's newspapers from the 17th century to yesterday is kept on 18 miles of shelving or 250,000 reels of microfilm.

"The problem is the amount of newspapers and the cheap paper used, which makes them brittle. Their size makes them volumes self-destructive. So libraries have resorted to microfilming on a large scale."

The BL, the world's leading integrated film archive of printed news, sells microfilm around the world and expects to make £500,000 profit this year. "What came up most strongly at the symposium," Johansson said, "was the need for a decent international record of the micro-filming that's been done to prevent duplication."

Some countries film and then destroy their papers. The library disapproves of that partly because no one is sure how long microfilm will last. The originals are also needed for the reproduction of illustrations and research into design development.

So although the first recorded use of microfilm was in 1870, the British Library will continue to wrap its newspapers in acid-free paper, stacked horizontally to exclude air, and use them as infrequently as possible.

Simon Tait

response
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MEDIA AND MARKETING

On a fling and a prayer

As the style magazine

Blitz celebrates its seventh anniversary. David Housham talks to its founder about the struggle for success

Many thousands of devoted readers of *Blitz* magazine are about to have their loyalty rewarded with a free packet of designer condoms. Some luckier ones will receive ritz presents such as compact disc players simply for returning a coupon in the September issue.

Lavishing £30,000 worth of gifts on its readership as it celebrates its seventh year of existence and fastest issue so far is not standard publishing practice, but then few episodes in *Blitz*'s history have conformed to magazine conventions.

It was launched in 1980 from a room in St Hilda's College, Oxford University, belonging to Carey Labovitch. It is now the flagship of a small publishing company, Jigsaw Publications, which occupies a ramshackle office building in Soho.

Labovitch runs the company, which employs 16 people, and also contract-publishes complimentary in-store magazines for HMV record stores and produces a successful and innovative magazine distribution guide for newsagents.

In 1980, says Labovitch, "at the height of the economic depression, there was a dearth of magazines for



Trend-setting Carey Labovitch, proprietor of *Blitz*: 'Publishing is a male-dominated business. It hardens you'

my age group. There was the music press for the boys and magazines about how to apply make-up for girls. I was interested in more films, fashion, photography and design."

Blitz has been the least trendy (though no less influential) of the trio of "style" magazines, which in recent years have had an enormous impact, not only among the relatively modest numbers of their 18 to 35-year-old readers, but particu-

larly in Fleet Street and the creative departments of advertising agencies.

Labovitch emphasizes that unlike its rivals, *The Face* and *i-D*, she and her partner Simon Tesler started *Blitz* with no experience or resources; their aim was to attract young, inexperienced writers and photographers to cover the activities of their contemporaries in the music, fashion and design worlds.

She recounts selling advertising from the college call-box, getting unprecedented national distribution by boldly approaching the head offices of W.H. Smith and John Menzies, and learning as she and Tesler went along about production by talking to their printers.

She and Tesler decided to keep the magazine going when they left university. With the help of friends who gave them free accommodation, a bank which gave them a

£2,000 overdraft and eager contributors who gave their services free, they quickly built *Blitz* up from a bi-monthly with a 5,000 circulation to a monthly selling 15,000 copies by the end of 1983.

Labovitch made the crucial contribution to *Blitz*'s commercial success by touring advertising agencies and trying to attract the advertisers who were using the rock music papers, at a time when the other style magazines were not chasing ads.

She says: "Year on year, our advertising revenue has increased by 200 per cent." *Blitz* currently has a circulation of 45,000 in this country, with an additional 15,000 copies sold overseas.

At the age of 27, and with a half-share in a £1.5 million-plus business, I wondered if Labovitch had any regrets about the numerous turned-down job offers and the fun-filled social life she has sacrificed for her dedication to *Blitz*.

"All my friends with jobs in the City or advertising have been having a good time, and I've been like a 40-year-old trying to run a company. Publishing is a male-dominated business and I've had so many put-downs from men who had never encountered a young woman before, and couldn't believe I could do what had never been previously done. It hardens you."

"It will be a few years before we out-grow our readers," says Labovitch, "but there may be a point when style magazines won't be popular any more. Anything can happen, which is why we decided, in 1984, to become a publishing house and not a one-title publisher."

BYLINES

The dummy runners

One of the three projects announced by publisher Robert Maxwell, shortly after the closure last month of the *London Daily News*, is further advanced than the others. Maxwell surprised all comers by stating his intention to produce a mid-market daily, a new London evening newspaper and a London freesheet by spring next year.

This week a team of seven is pasting up a dummy of a *USA Today*-style mid-market colour broadsheet for national distribution. In overall charge of the project is *Daily Mirror* editor Mike Molloy. Day-to-day editorial control is under Pat Pilton, former deputy editor of the *LDN*.

Informed view

ITV's Oracle teletext service claims more people now watch it than its long-time rival, BBC's Ceefax. NOP's Teletext Audience Survey, January to June 1987, reveals 3.6 million adults consult the Oracle every day, 24 per cent up since the audience was last measured six months previously. Oracle attributes its success to its popular editorial style and to the growing penetration of households in Britain by teletext.

Oracle's fastest-rising audience is for its financial information.

Travel hopefully

There was a solidly British feel to the launch last week of the first edition of the new and self-explanatory American monthly magazine, *Condé Nast's Traveler*. Its editor-in-chief is the former editor of *The Sunday Times* and *The Times*, Harold Evans. Under him are two members of his original three man insight team at *The Sunday Times*. Consulting editor is a former golden boy of Fleet Street, Clive Irving, and London editor is Ron Hall, former editor of the *Sunday Times Magazine*. The magazine expects sales of about half a million a month.

Sits. Vac.

Without anyone really noticing, three leading journalistic positions at the BBC have become vacant. Only this week former *Newsnight* editor Richard Tait took over as editor-in-chief of Channel 4 News. There are openings at the top on *Today*, where the arrival of John Birt, the zealous reforming new Deputy Director General, has meant promotion for editor Jenny Abramsky to editor, News and Current Affairs, Radio, and on *Panorama*,

from where current editor David Dickinson moves on to take charge of special projects for the BBC. Birt has made his distaste for existing BBC practices so clear that few candidates may feel able to put themselves forward for jobs in the hot seat. But the BBC is committed to making appointments to these posts from within.

Late verdict

With a number of ITV stations starting, or about to start, night-time television transmissions, Central was amazed (along with Yorkshire) to receive a letter from the IBA advising them that their agreement to run a late-night service ran only until December 31. When Central protested, pointing out that this could seriously affect their New Year's Eve transmissions, the IBA lamely backed down, telling the Midlands company that there was now "no reasonable prospect of withholding permission".

The IBA says it was a technical misunderstanding over schedules, but others see it as a misplaced piece of empire protection.

Briefly...

Richard Peel has been appointed Head of Publicity and Public Relations at the BBC's newly established News and Current Affairs Directorate, the fiefdom of Ron Neil, former *Breakfast* Time editor. Robert Gaccone Jr. is hoping to raise the money to keep afloat his American publication, *Spin*, after his more famous father Bob, publisher of *Penthouse*, pulled the plug on this *Rolling Stone* clone earlier this month. Magazine publishing gets ever more specialist: *Professional Landscaper*, *Polo Express*, *Oriental Combat Arts* and *Land Rover* Owner are among the new arrivals...

A TV pirate's platform for debate

"No new taxes, no cable fees, no satellite dishes costing thousands of pounds," boasts Sealand Television, aspiring offshore broadcaster.

But despite the brazen appeal to free market values, Sealand, which proposes to broadcast entertainment programmes to a potential audience of nine million Home Counties viewers, is not quite what the Government had in mind when it called for partial deregulation of the airwaves.

Sealand plans to launch Channel 5 in October, transmitting (from 5pm to 2am each day) from two disused anti-aircraft platforms seven miles off the Essex coast, which it claims forms "a legally constituted and sovereign state" outside territorial waters. In September 1967, Sealand was occupied by "Prince" Roy Bates, a former army major, who declared sovereignty and gave Sealand its own constitution.

Plans to launch Sealand Television from a station off the Essex coast may be sailing into deep water

Wallace Kemper, Sealand's chairman, remains vague when pressed on specific programme plans. "We'll be showing films, music videos, request shows and sports events. There will be 20 films a month, most of them features made in the 1980s, most of them bought from Hollywood."

But the combined forces of the Department of Trade and Industry and the Wireless and Telegraphy Act 1949 may yet thwart Sealand's ambitions. On October 1, British territorial waters will be extended

to 12 miles, "and as an unlicensed station, Channel 5 will be breaking the law", a DTI spokesman says. "We've spent around half of the £3 million allocated for start-up costs," Kemper says. Initial funding has come from the Foundation for Administrative Research - a trust owned by Kemper's children. The trust's other interests include a Dallas-based outfit called, somewhat improbably, Ewing Oil.

Once up and running, the station will rely on advertising revenue with a 30-second prime-time slot costing £10,000.

According to Tim Drysdale, television controller at J. Walter Thompson, "We won't touch them until we're certain they're legal, and we've got a clearer idea of likely audience size."

Neil Watson

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To assist the UNHCR Representative in London.

The successful candidate will have a good educational background, fluent French, at least 5 years secretarial experience, fast accurate shorthand and typing and ability to work with minimum of supervision.

Knowledge of word processing and some experience of administrative work and/or counselling an advantage.

Applications in writing with c.v. by 28 August 1987.

U.N.H.C.R.,
36 Westminster Palace Gardens,
Artillery Row, London SW1P 1RR.

SECRETARY

wanted for partner in American law firm. Graduate with legal experience preferred, speeds 60/120 with some audio. Not less than 2 years WP experience (cross training given).

Salary £10,500-£11,000 a/w with STL, BUPA and subsidised restaurant. 4 weeks holiday.

Apply in writing with full CV to
Box J85.

EXPERIENCED
SECRETARY

Technical Consultancy Firm requires lively secretary to help run the soon to be refurbished offices in Holborn.

WP/shorthand skills essential. Experience in audio/copy preferred. Prospects and salary excellent.

Please write to:
ITAL,
9 Kingsway, London WC2B 6XF
enclosing CV
(No agencies)

Personnel
Secretary

London W1

CBS Records are one of the UK's leading record companies with many of our artists regularly featuring in the charts. Due to an internal promotion, our Personnel Department which is located at CBS Head Office in London's West End currently has a vacancy for a first class Senior Secretary.

Probably aged in your mid to late 20's you will need excellent shorthand and typing skills plus significant experience of working at a senior management level. Your organisational and interpersonal ability will be complemented by the confidentiality and diplomacy this role naturally demands. A working knowledge of V.P.'s and P.C.'s will prove a distinct advantage as would experience of working within a Personnel Department.

In return we are offering an attractive salary plus a generous range of benefits which include a substantial discount on company products.

This is a high profile secretarial role in a busy sometimes hectic office. If you feel you match up to our demanding standards please write inclosing a detailed CV to Phyllis Morgan, Personnel Manager, CBS Records, 17/19 Soho Square, London W1

THATS SHOWBIZ!
£11,000

An exceptional WP secretary with at least 5 years experience at Director level with the confidence and personality to assist V.P. of a major company within the entertainment industry. Daily international liaison. European language an advantage. WP/Audio (No Shd) Typing 60+.

MAKING MUSIC
£10,250 + PERKS

A born organiser with excellent secretarial skills (100/60), an outgoing and confident personality plus an awareness of current pop music to assist the Managing Director of this major record label. Age 21+. Well educated. 5 weeks holiday and great perks.

HEIGHT OF FASHION
£11,000

Stimulating, creative environment for fashion conscious secretary with a flair for organisation. Assist M.D. of the enormously successful organisation specialising in current trends of fashion and design. Speeds 100/60. Age 24+.

Handle
Recruitment
10 New Bond St, London W1
01-493 1184

MARKET YOURSELF
c.£12,000 + Exc Bank Bens

A prestigious merchant bank in EC2 has a busy expanding marketing department responsible for promoting the Unit Trusts. An increase in the volume of business has sparked off an exciting opportunity to work for a Director and Assistant Director. You will develop this new role by providing full secretarial support as well as extensive client liaison, assisting with presentations and organising road shows. If you have plenty of energy, a keen desire for involvement, good secretarial skills (SH/Audio/TP) and are in your mid 20's, please call 588 3535.

Crone Corkill
RECRUITMENT CONSULTANTS

WANTED!

Bright young secretaries
If you have just left college or are disillusioned with your first job why not break into the exciting world of television, publishing or design? We have several terrific opportunities for people with good secretarial skills and a realistic attitude.
Call us now for friendly career advice.

JUDY FISHER
ASSOCIATES
01-493 0238
Recruitment Consultants

SECRETARY/PA

Required for fast growing publishing company based in EC1. Age required 18+. Good typing with audio skills essential. Ability to work under pressure. Salary negotiable.

Interested?
Call Judith Hanton 01 250 0646

PERSONAL ASSISTANT/
EXECUTIVE SECRETARY

Required for proprietor of an international consultancy company specialising in property and finance. Applicants should have excellent typing skills (120 wpm) and a sound knowledge of bookkeeping. Duties include liaising with the company's contacts with clients, dealing with PAYE, making high level arrangements and organising the life of the Managing Director. The successful applicant should be thoroughly methodical and accurate. The office is centrally located in Kensington. Hours 9-5 Salary and perks negotiable on the basis of the applicant who should be 25+.
Written applications only to the Managing Director,
N UK, 29 Kensington Square, London, W8.

KNIGHTSBRIDGE RECEPTIONIST

Super job vacancy in a busy and very successful Estate Agency in the 'village'. Must be well spoken and able to work a frantic switchboard. Typing skills required are accuracy and minimum 60 wpm. A sense of humour and ability to work under pressure are essential. Salary in the region of £8,000 per year, with reviews and bonus schemes.

Ring Maurice Cowin or Vicky Robinson now, on 01-584 6106.

TRAINEE CONSULTANT

Highly ambitious, energetic achiever required within well established secretarial recruitment consultancy based in the City. The ideal candidate will be well sound with a fundamental understanding of the recruitment process and a strong desire for success to qualify for this extremely demanding and rewarding career. Participation in our fully computerised system. Personal qualities sought are loyalty, honesty and dependability to ensure the continued success of our hardworking close knit team. Call Diane Soames on 377 8777.

01-481 4481

D

PUBLISHING
£9,000

PROFITABLE

Westminster House, 12
ADUN W1 Tel: 01-
West End of London

WEST YOUR CAR

ADVEN
SECRETARY

FILM DISTRIBUTION
c. £12,000

01 499

GROSVENOR

WORLD EXPLOR

Please write with CV
Chief of Staff, Operations
The Power House, Alpha
Road Street, London SW1

FASHION CO
YOUNG SECRETARY
£10,750 + PERKS

For more details write
Vanessa Goddard 721
Kingsland Pers Coll

DIRECTOR'S SECRETARY
c.£11,000

Telephone Markham
George's St. London
01-499 5448

MEDIA COMMUNICATIONS
GROUP

To £8,000 + BENEFITS

George's St. London
01-499 5448

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

DRAKE PERSONNEL

The People People

PUBLISHING
£9,000

This well established renowned publishing house requires an assistant to the person who runs the show. Weekly publications of magazines and the opportunity for promotion is available in the future. All that is required is good shorthand and typing for this rare break.
Call Susan Gallienne on 01-734 0911.

PERSONNEL
ENTHUSIAST
£11,000

Assist the personnel director and personnel manager at this remarkable association. Use your skills, shorthand and typing in all aspects of recruitment and training. This large organisation need you if you are bright and enthusiastic. Smart offices, lovely location - parks and shops.
Call Judy Lewis on 01-834 0388.

ITALIAN FLAIR

Join the international up-market menswear Italian fashion house and get totally involved in every aspect of the industry. Plenty of responsibility and involvement plus excellent prospects for you if you are ready to take on this challenge. A self-starter who wants to use their initiative is a must. If you have good typing.
Call Jo Nicholls on 01-629 4031.

CAREER IN
ADVERTISING
£9,000

Consolidating your secretarial skills and within the year progress into an executive position with this rather dynamic advertising company. Your good education, savoir faire, typing skills and desire for success will be your passport into this exciting job in this glamorous industry.
Call Gillian Phillips on 01-831 0666.

FRONT-LINE
£9,000

This young and highly successful property group are in need of a true front line receptionist. Obviously grooming and speech play an important part but your natural ability to deal with ease with their clients and colleagues is essential.
Call Kirsty Easton on 01-734 0911.

INTERNATIONAL
MARKETING
£12,000

International sales and marketing for famous hotel and leisure group urgently need a competent, bright PA for their Director. A high level of involvement and client liaison with plenty of scope for progression. Excellent perks: include free lunch, discounts in hotels.
Call Sonia Braslavsky on 01-734 0911.

FREE G & T's

This famous wine and spirit company needs your recently acquired secretarial skills to organise 3 dashing young managers. Enjoy the dynamism of the environment and of course the super perks! They're a really social crowd, you will not only enjoy your job but also your door to a whole new social life.
Call Margaret Winsnes on 01-831 0666.

PROPERTY
TYCOON
£12,000

Can you handle the responsibility of running the new London office of this up-market property firm? Your varied, busy day, controlling the plush, prestigious office will frequently involve liaison with VIP's. Capable now on your excellent shorthand/typing/WP skills, to earn 12k.
Call Liz Bloom on 01-834 0388.

PEOPLE PERSON
£9,000

Join this fun young recruitment company and use your excellent communication skills to deal with eager applicants and frenzied clients! Based on reception, your good presentation, speaking voice and knowledge of typing will reflect your company's professional image. An interest in recruitment helps!
Call Mary Forster on 01-734 0911.

SWEDISH
OPPORTUNITY
£13,000+

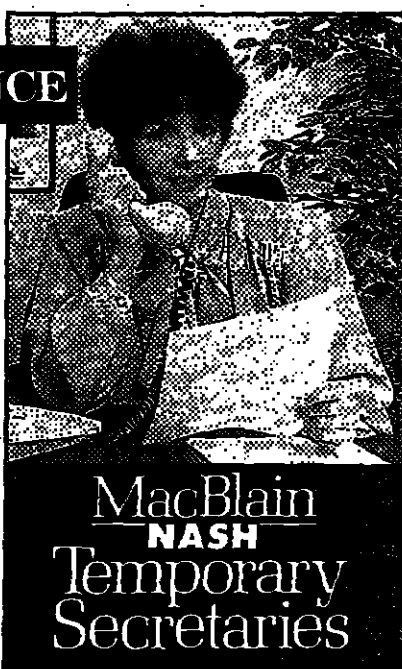
Top notch PA required as right hand person for the two top people in this dynamic Swedish-run Management consultancy. International co-ordination, as much responsibility as you can take and unlimited prospects. If you have good shorthand or audio and WP skills and excellent organisational ability.
Call Sue Lintern on 01-834 0388.

Be seen with the right company

PROFITABLE EXPERIENCE

By coming to MacBlain Nash you can profit from your experience, and cash in on ours. As one of London's leading temporary agencies for top level secretaries we can offer you a wide range of senior assignments. We pay the full market rate and, in addition, offer a non-contributory holiday pay scheme and free word processor cross training. It'll be a profitable experience for you when you call 01-439 0601.

Carrington House, 130 Regent Street, LONDON W1 Tel: 01-439 0601 (Entrance in Regent Place above Iberia Airways)



Office Administrator to £15,000
You are responsible and self-motivated. Your secretarial skills and shorthand are good. You like to organise and liaise with a small set up where your contribution is significant. You would also find a background of buying and selling attractive.
01-589 8807
JOYCE GUINNESS
RECRUITMENT CONSULTANTS
21 St James Place, Regent Square SW1

Secretary with Fluent French
£11 Art Salary
You are well educated with good shorthand typing and oral skills. You are a team player and can take on a variety of tasks. You are 25 and could be a graduate with some experience.
01-589 8807
JOYCE GUINNESS
RECRUITMENT CONSULTANTS
21 St James Place, Regent Square SW1

College Leaver
Some French
English mother tongue you will enjoy the up-market aspects of working in the Mayfair office of this Chairman of Group of Co's. Your secretarial typing is accurate rather than basic and your shorthand French useful. You will learn WP and the frequent client contact will be stimulating and add to your confidence. Non-smoker.
01-589 8807
JOYCE GUINNESS
RECRUITMENT CONSULTANTS
21 St James Place, Regent Square SW1

PA/Admin Assistant
£12,000 package
Rapidly growing Management Consultants in Grand New SW1. You will be responsible for the day to day running of the office. You won't need shorthand but must be a team player. You will be responsible for the day to day running of the office. You won't need shorthand but must be a team player. You will be responsible for the day to day running of the office. You won't need shorthand but must be a team player.
01-589 8807
JOYCE GUINNESS
RECRUITMENT CONSULTANTS
21 St James Place, Regent Square SW1

SECRETARY
TO FINANCIAL CONTROLLER
INTERNATIONAL RECORD COMPANY

An experienced Secretary is required to work for the Financial Controller of our International Popular Music Division. In addition to providing a full secretarial back-up, duties will include the administration of a staff free product scheme, ordering headed stationery for the Division and the processing of invoices for signature. Candidates should possess excellent typing, shorthand and WP skills (preferably the Philips 5020, although cross-training is available), first-class English grammar, and the ability to communicate effectively at all levels. We offer an attractive salary and benefits, which include annual bonus, LVS, 5 weeks' holiday and free product. If you are 25-30 years old and feel you possess the necessary qualities to fill this position, please write enclosing an up-to-date CV and day-time telephone number to: Joy Hamlyn, Personnel Officer, Polygram International Limited, 45 Berkeley Square, London W1X 5DB.

polyGram

INVEST YOUR CAREER IN



ADVENT
PA/SECRETARY - VICTORIA
Experienced PA/Secretary is required to look after two of our investment managers. Good typing/shorthand required (50/100). Word processing experience essential (IBM PC). Arrange diary, travel, mileage, bills, be reliable, outgoing and self-motivated. 4 weeks preferred but not essential. Would suit someone in mid-thirties, who would enjoy working as part of a small, friendly secretarial team, in busy venture capital company based near St James' Park in Victoria. Hours: 9am - 5.30pm. Holidays: 4 weeks. Salary: £20,500 neg. Apply in writing with CV to: Naomi Smith, Advent Limited, 25 Buckingham Gate, London SW1E 8LD. Closing date for applications Friday 29 August 1987. (NO AGENCIES)

SECRETARY/
ADMINISTRATIVE ASSISTANT
for Architectural Practice

We are a busy firm of landscape architects, at present 17 strong, based in a lively open-plan office in Kingston upon Thames and require a bright, motivated person to take over the above role. This is a responsible position involving typing, word processing and a wide range of administrative duties. First class typing skills - with particular attention to layout and experience of a Personal Computer or Word Processor is essential plus numeracy and the ability to handle a variety of administrative tasks including analysis of time sheets for job costing, invoicing and stock control, telephone reception. The position is permanent and has arisen due to our present Secretary leaving to have a family. Salary according to age and experience. Please apply in writing enclosing CV to:
Maureen Day
Administrative Manager
John Kelsey Associates
53 Eden Street
Kingston upon Thames
Surrey KT1 1BW

FILM DISTRIBUTION
c. £12,000

The European Chairman and Managing Director of an international film distribution company need a highly competent secretary with Director level experience who is fully familiar with modern office technology. You will need to be a highly organised, a good organiser, have excellent SH/typing skills, be able to hold the fort well when the MD is abroad, and enjoy working in a small involved team atmosphere. Age 25+.
Please telephone us to discuss this interesting opportunity further.
01 499 6566

The GROSVENOR
Bureau

WORLD EXPLORER

needs Personal Assistant for 2 year assignment. Typing and shorthand essential. Languages especially Spanish an advantage. Must be able to swim well and comfortable with outrageous sense of humour. Adventure travel and hard work guaranteed. Aged 20-42 preferred with mature outlook. Able to mingle with nationalities worldwide from Caribbean to King. Remunerative modest for job with a difference. Present incumbent returning to tropical desert island in late September.

Please write with CV to:
Chief of Staff, Operation Raleigh,
The Power House, Alpha Place,
Flood Street, London SW3 5SZ.

FASHION CO
YOUNG SECRETARY
£10,750 + PERKS

West End Fashion Co seek a bright young enthusiastic Secretary with rusty SH and good organisational skills to work for their Financial Director. Although financial it does not involve masses of figures - they have a WP and PC - which training will be given on. Extremely good working conditions in friendly young environment. For more details ring Vanessa Goddard 734 7823 Kingsland Pers Cons

DIRECTOR'S SECRETARY
£11,000

Small friendly property company in Victoria require an efficient and organised secretary for the Development Director and Development Surveyor with experience at a similar level. Skills 50/70, audio, WP. Must be well presented with the commitment to work as part of a team. Very varied work with lots of client contact. If you have all the necessary qualifications please write with C.V. to Miss Paddock, English & Overseas Properties Ltd., 2 Grosvenor Gardens, London, SW1W 0DA.

MEDIA COMMUNICATIONS
GROUP

College leaver working as assistant secretary for Chief Executive. Good audio and WP skills (minimum 55 wpm), well presented 'O' level applicant.
Telephone Maureen Freer
Hamilton Personnel Ltd. 33 St. George's St, London W1.
01-499 5406

Visa Vis
to £10,500

Have you ever moved abroad to work? The visas, the travel arrangements, finding accommodation... Now imagine organising everything for up to one hundred people, and you begin to visualise this administrative role. Influential in international finance, this company 'lends' and 'borrows' top employees between offices worldwide. The personnel team ensures these moves go smoothly. With a cool head for admin and energy to sustain the pace, good typing (shorthand useful) and aged 21-34, call 01-493 5787.

GORDON-YATES

BI-LINGUAL SECRETARIES
(ENGLISH/FRENCH)

PR OPPORTUNITY £12,000.
Join the team who are promoting Britain's most exciting new venture. They play a vital role in keeping the project in the public eye and need a secretary to liaise with the Press and organise presentations.
PERSONNEL £12,000.
They also need a secretary with good communication skills to assist the personnel team and run their large temporary staff.
01 493 2545

SECRETARIAL
SELECTIONADVERTISING, FLEET STREET
Senior Secretary/
P.A.

Leading financial advertising agency requires Senior Secretary/ P.A. to Managing Director. Lively personality with mature outlook and a sense of humour that won't wilt under pressure. Well spoken, well presented with good secretarial skills and W.P.
Age 25-35, salary c. £13,000 p.a.
Replies with C.V.s to:
Mrs J. Harley
Streets Financial Advertising Ltd.,
Winchmore House,
12-15 Fetter Lane,
London EC4A 1BR

SOMEONE NEEDED

To work 11.00 am to 1.00 pm (Sat), alternate days and weekends in lively, amusing and interesting office of private Members Club for Artists in Chelsea.
Salary £8,750 - £10,000.
Any taken should ring 332 0973 in office hours.

SECRETARY

Required for small design company in Mayfair. IBM WP experience necessary. Salary negotiable.
Please telephone Barbara Wyatt
01 493 7995.

What are my strengths?

Not many secretaries know their strengths, or come to that, their weaknesses. Even fewer know how to relate them to their present position. That's why we're here. To help

you find the career that suits you most and to show you the best way to present yourself to suitable employers. Why not ring us now to arrange a confidential discussion on your future.

Carrera RECRUITMENT ADVISERS
35 PICCADILLY, LONDON W1V 9PB TEL: 01-439 3233

Another One
Bites the Dust...

How far have you come in secretarial recruitment? At the top of your profession, perhaps? Working for a major once highly respected company? If so, you will know enough to acknowledge the importance of staff turnover as a critical indicator of company (and management) performance. What causes high staff turnover? Why is it that some companies go 34 years without losing anyone, while others lose scores of their people in just one year? To discuss this and other eternal mysteries (like how a settled workforce creates growth and a consequent need to recruit more consultants), call Richard Grace on 01-493 5787.

GORDON-YATES

FLUENT FRENCH/
GOOD SPANISH
PA - £14,000

The President of this prestigious investment bank in W.1, requires an exceptional bi-lingual Personal Assistant to provide first-class secretarial support. Your board-level experience, fluency in French and good knowledge of Spanish will enable you to organise world-wide travel arrangements and complex itineraries, liaise internationally both with overseas offices and clients as well as provide secretarial back-up. Confidence and commitment are what it takes to ensure that this highly pressured job is executed to perfection. Excellent presentation and skills including French and English shorthand (90+/60/WP) essential. Age 30+. Please call 434 4512.

Crone Corkill
RECRUITMENT CONSULTANTS

SEC/ADMIN ASSISTANT
£12,000

To work at Director level in small expanding company in City. Interesting position with lots of client liaising assisting with exhibitions, etc. No SH but good copy, WP and 'A' levels needed. Age 25+.
Call Sylvia on 638 1102.

SHOWROOM
MANAGER

Professional well presented person is required for the day to day running of our West End showroom. Responsibilities to include reception duties, administration and product demonstration. The ideal candidate will be smart in appearance and show an intelligent approach to the job. Previous reception or secretarial experience would be beneficial but not essential. Salary c.£10,000
For further information please telephone 01 588 8136.

RECEPTIONIST
REQUIRED M/F

For top London club, morning or evenings. Very good salary.
Please contact Mark Passingham
01 499 0363

£10,700+

West End solicitor requires very experienced legal audio secretary. WP, fax/telex and conveying experience essential. Reply to BOX 649.

VIDEO
PROMPTING CO

Needs to recruit freelance prompting people (primary given) to operate on conference and TV. Good typing essential, language skills. Must be prepared to work long hours and be willing to travel within the UK and abroad.
Tel 01 379 7352

SECRETARY/
PERSON FRIDAY

Required for Mayfair commercial office. Good typing essential but we can train on WP, telex, etc if necessary. Excellent terms and conditions. Start immediately.
Call Ellen on 499 0321 for details and appointment.

SECRETARY/
RECEPTIONIST

Required for well established firm of Estate Agents.
Salary £5,000 - £10,000 per annum according to experience.
Tel: Friend & Falcke
01 730 0054

SECRETARY/PA

We are an International Company with a small office in Chiswick, West London. We are looking for someone with an outgoing and pleasant personality and with the following requirements, to join our busy team:
● ability to work under pressure and on own initiative
● computer and WP
● telex
● good telephone manner
● shorthand and knowledge of French an advantage
● age 20+
We offer you 4 weeks holiday p.a., free lunches, pleasant comfortable working conditions and good salary is negotiable according to experience.
If you are interested, please send your CV to:
Aquamarine (London) Ltd.,
1 Devonshire Gardens, London W4 3TW.

SECRETARY

Small video production company needs a secretary/office manager aged around 25-35. Shorthand, accurate typing and word processing. Bright, friendly, open plan office near Tottenham Court Road underground. Hours 9.30-5.30. Salary £9,000. Holidays 4 weeks. Phone Vincent Joyce, 637 0667 (No agency producers or agencies)

JOHN RAM & PARTNERS

Rapidly growing small firm of West End Accountants require experienced word processor for new Wang system. Salary in excess of £9000.
Tel: Muriel Frost
631 5232

DRAKE
PERSONNEL

THAT'S ENTERTAINMENT!!!
£10,000+Benefits Galore
Assist the M.D. of this video/feature film company. Organise his business activities, coordinate telephone transactions with his clients. Your charm and efficient manner will be put to the test and excellent shorthand and typing enables you to integrate within an exciting and fluctuating career prospect. For an excellent career prospect.
Call Dawn Taylor on 01-846 9463.
Be seen with the right company

BILINGUAL
GERMAN

Please 25-40 with banking/finance background. SH in both languages to highest level and excellent command of German. Excellent career prospects. Salary £9,000 - £10,000. Call 499 0321 for details and appointment.

SUPERVISING
SECRETARY

To control WP and reception areas (staff 2 to 3) and provide good secretarial services including shorthand. Applicant must be mature and well presented. CV to Dawn Taylor, 120 Old Street, London EC1A 3DS.

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

PA PLUS

£16,000 +

Experienced Senior Sec is required to assist a family business. Excellent position at top level. Salary with one year exp. Must be well presented & flexible as you will have the chance to travel abroad. Use your secretarial skills to the full. This is a superb opportunity to climb the ladder to success!

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

PROPERTY

£10,250

Senior sec is required to assist the Commercial Manager of this friendly Property Co. Ability to raise & monitor mail-shots essential. Ideal position for a good communicator who is detail oriented & self motivated. Good sec skills & 'O' Level educ. in return for excellent package.

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

ADVERTISING

£10,500

Join the advertising world of design & advertising. This is a large City based Advertising group where your own skills will really be tested to their utmost. 9.30 start & 4 hrs holiday. Super job with a difference.

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

CITY SEC

£11,000

An interesting opportunity for an experienced SH Sec to work within this large City Co. for one of their SH Partners. You will be dealing with many built matters as well as a variety of other duties. Excellent skills & a mature personality will be rewarded with a £11,000 p.a.

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

DESIGN

£11,500

You will love this position of this challenging role as a SH Sec for a busy Design Co. Our client requires a mature person who has worked at this level to become fully involved. Duties include preparing documents & drawings. The job is a real challenge for someone with a zest for life!

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

BUSY BEE!

£10,000

Yes, this is a fast and furious environment! Three dynamic young partners of the Estate Agents are looking for a good all-round Sec. - duties will also include admin & general office work. The right applicant will enjoy working in a small friendly Co. with varied & busy work.

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

TRAVEL P.A.

£10,500 + Bens

A friendly travel company require a confident P.A. to become fully involved in their training programme. Make use of all your skills to support the director and his team. Excellent salary & benefits are the key to success in the exciting & challenging position. Exc. travel bene!

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

ADMIN STAR

£9,500 ++

Do you want to be one step ahead? An ideal opportunity has arisen to join this Youth Company as the Personal Secretary to the Managing Director. The business is well established & the admin & personal responsibilities are essential. This position provides a wide variety of tasks, plus full involvement.

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

HI-TECH SEC

£10,000 + Bens

We require a Sales Administrator to work within this Hi-Tech Healthcare Co. with S/H an advantage. Extremely varied position with excellent benefits including - free life ins. membership to Sports Club, BUPA + Pension.

CITY: 01 481 2345
WEST END: 01 481 2264
VICTORIA: 01 834 7707

abbatt

JOBS YOU'D DIE FOR

£12,000

Exaggeration? Maybe. But the jobs that Amanda has got are demanding dedication and a cool head.

You'll be in the West End, in the fast lane world of fashion, advertising or the media.

So, if you're looking for responsibility and a job you'll love, call Amanda today. She won't ask you to die right away. She'll probably just suggest you come down to Covent Garden for a chat.

Amanda
Barrington
(01) 879 7007
She's funny, because you are.

DRAKE PERSONNEL
TRAVEL, LEISURE, MARKETING
£7,500

He's charming, approachable and Commercial Director responsible for the marketing to airlines, hotels, resorts etc on behalf of this enormous travel company. All absorbing position offering plenty of involvement whilst utilising your shrewd secretarial expertise. For a fun position within a well known organisation, call Drake on 01-623 1224.

Be seen with the right company

ATLAS
Bilingual Division
GERMAN PA
£9,000

Become the bi-lingual PA to an Executive Manager who frequently travels for the specialist travel company. A responsible position for competent secretarial skills including S/H in both languages. Enfield Tel: 835 1583 (Emp Agt).

£15,000 + MORTGAGE
Most interesting post for bilingual PA (English/German) for a leading Senior Executive City Bank. His responsibilities encompass Personnel and Administration for the Bank. Varied role for PA with skills 100/75 (English) - German shorthand an advantage. Bonuses, etc. 430 1551/2653
Dulcie Simpson Apps

EXECUTIVE SECRETARY/ OFFICE ADMINISTRATOR
We are an American Computer Graphics Company, the world leader in our field and growing fast. We are looking for an Executive Secretary/Office Administrator to provide first-class secretarial support to the Group Managing Director, with some support for the Company Secretary and North European Sales Manager.

You will be a key member of a small, highly professional team. You will need to be outgoing, self-motivated and capable of working under considerable pressure. You will take responsibility for:

- the smooth running of the European Headquarters in Kensington;
- organising and attending conferences and meetings;
- extensive travel arrangements;
- frequent contact with U.S. head office, European subsidiaries and distributors.

110 wpm+ shorthand, 65 wpm typing. Knowledge of French or German would be useful, but not necessary. This is not a technical position and we are not looking for technical knowledge. The right candidate will have opportunities for getting involved in marketing activities.

Salary up to £12,000
Please apply in confidence with your CV to:

Sara Roworth
Summagraphics Ltd, 140 Watlington Road, London SW7 4EA

20-25 £10,000 + free lunches
As well as being PA/Secretary to 2 young executives at the small representative office of a major international bank, you will also handle general office admin, such as ordering stationery etc. Ultra modern building in the City.

City 377 8600
West End 439 7001

SECRETARIES PLUS
The International Consultants

DIRECTOR'S PA
£11,000 + BUPA
Small friendly financial institution require efficient and organised PA to assist Director. Good secretarial skills including WP. Must be well presented with the commitment to work as part of a team. Very varied work and lots of client contact. Knowledge of finance an advantage but not essential.

Please apply in writing with CV to:

Flora Rogers
Financial Personnel Ltd
1 Knightbridge Court
London, EC4A 5JP

SECRETARY
Long John International
Leisure Scotch Whisky
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£12,000 pa + bonus
Small bank seeking secretary to S/H. Good secretarial skills essential. Required to assist in the day to day running of the bank.

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We are recruiting the 'perfect' Sec/PA for our clients. International City Bank. The role is PA to a Managing Director with major responsibilities world wide. Excellent track record (banking/city), skills 100/75, personable, qualities - flexibility, organisational skills, professionalism. 430 1551/2653
Dulcie Simpson Apps

SECOND MEDICAL SECRETARY/RECEPTIONIST
for 2 GPs in new premises SW7. Private and NHS. Thursday and weekends free. Salary negotiable. Tel Emma between 9am and 5pm
01 373 6557

FRENCH SKI COMPANY
Join a friendly team for 7 months contract. Self holiday for 4 or 5 secretarial position. Excellent telephone manner, typing ability, interest in skiing, working knowledge of French mandatory. Salary £7000 per month + holiday. Write with CV and photo to: Touring (UK) Ltd, 1975 Dromore Road, London, SW5 1LA.

DAVID HICKS GROUP PLC
Telephone/Receptionist
£8,500 pa, private health insurance, bonus scheme, car parking, Pension S.V. 10-15.45. Aged 20-35. 01-827 4488 and 258 between 9.30-5.30.

TELEVISION PA
Trainee MKG Exec
Required for the TV Co. working on a variety of programmes. Must be able to work on a fast pace. Salary £12,000 + bonus, 5 weeks holiday. Tel: 379 0344
GALE ASSOC.

CHAMPAGNE NIGHTS c.£12,000

Work hard and play hard in the City

The dealing environment is young, spirited, tough... and very rewarding. To join this flamboyant, hard-working team of dealers in one of the leading City conglomerates, you will need a cool-head and bags of initiative. They will want you to share in their success and will give you every opportunity

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APPOINTMENTS
01-499 3531/3551

to gain a thorough grounding in this competitive business. As secretary/assistant you will liaise with clients to confirm deals, establish a database and provide research and admin. back-up. Make your mark and the champagne flows! Skills 80/50. Age 21-25. Superb banking package.

DYNAMIC DUO TO £14,000

Energetic, resourceful Entrepreneur requires first-class secretary to provide faultless back-up in superb S.W.1 office. Your varied duties will include organising prestigious fund raising events, intricate diary and travel arrangements and correspondence relating to his wide range of interests - from property development and design to charities and politics. Excellent skills (110/60/WP), meticulous attention to detail, flexibility and the ability to work on your own essential. Age 25-40. Please call 434 4512.

Crone Corkill RECRUITMENT CONSULTANTS

City Koalas

£12,000

Think big in the City. This PR company, founded upon Australian clients, is expanding successfully in the U.K. market. With dynamic leadership from the Australian MD the pace is hectic and morale is high. Providing the admin support is varied and demanding: everything from faxes and telephone calls to organising and attending seminars. With an advertising PR background and sound secretarial skills? Aged 20-30? Call 01-493 5787.

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Recruitment Consultants

media MEDIA & ADVERTISING

YOUR FIRST JOB?

We specialise in helping college leavers to find their first job in London. If you are interested in advertising, PR, design, TV, publishing or sports promotion then contact us. We will give you all the time and advice you need to choose the right first job.

Salaries: from £7,500 Skills 80/40
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Recruitment Consultants

BORN ORGANISER?

to £13,000

A leading search and selection company require a director level secretary to take on responsibility for the administrative side of the company. You need to be responsible, methodical and happy to organise 2 juniors. This job is wide open for development. Skills 100/60.

THE SKY'S THE LIMIT

£11,500 neg.

Join this young, friendly broking company and give full PA support to their super director. Lots of telephone liaison and board meetings to arrange as well as involvement on the marketing side. Wonderful office. 90/55 and WP experience needed. Age 22+.

Please telephone 01-240 3531
Early/late appointments arranged.

Elizabeth Hunt

Recruitment Consultants

18 Grosvenor Street London W1

VERY FRIENDLY, RAPIDLY EXPANDING WEST END COMPANY REQUIRE

SECRETARY/PA TO FINANCIAL DIRECTOR
Salary: c.£10,000 AAE
Shorthand essential. Some WP an advantage. Age mid 20's/30's. Smart appearance, sense of humour. VERY GOOD PROSPECTS.

RECEPTIONIST/TYPIST
Salary: c. £7,500 A.A.E.
Typing 40 w.p.m. Must be well spoken, friendly and of smart appearance.

Please write with C.V. to:
Thomson T-Line PLC
4 Park Place, London SW1A 1LP

SKI HOLIDAYS

Specialist ski/snowboard operator in Kensington seeks young, enthusiastic person with a good knowledge of skiing to join our holiday reservations team. No previous experience required but you must have an outgoing personality and enjoy working in a busy environment. Salary £7,500 depending on age and experience with excellent holiday benefits.

Call Sue Lingard on 01-938 1851

Mark Warner

COMPANY SECRETARIAL ASSISTANT/SECRETARY
An experienced secretary is required by C.H. Industrials PLC to assist their Company Secretary. Word processing experience is essential plus experienced gained within either a firm or company secretarial department of a plc. The position is both demanding and challenging and requires a flexible attitude to working at normal office hours during the day. A generous salary is offered which will be commensurate with age and experience. Please apply in writing to:

The Company Secretary
C.H. Industrials PLC
33 Cavendish Square
London W1M 5HF

EUROPEAN LEISURE INDUSTRY SECRETARY/PA TO MANAGING DIRECTOR
£10,500

Excellent typing and administration skills required for this challenging position, preferred age 25 or over. Benefits include free holiday accommodation and medical insurance.

CV to: Operations Director, Woldes Europe, Gilmore House, 57-61 Mariner Street, London WIN 7TD.

ATLAS
Bilingual Division
FRENCH SPEAKING S/H SEC
£9,500

If you are a bi-lingual S/H sec become involved in the day to day running of a busy French company. The position is both demanding and challenging and requires a flexible attitude to working at normal office hours during the day. A generous salary is offered which will be commensurate with age and experience. Please apply in writing to:

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Good at Public Relations?

PA/Secretary to senior career/management consultant in property division of prestigious firm based in Holborn. Good skills and spelling, interest in people, excellent long term prospects, good salary package, stimulating environment.

For further information please telephone or submit your c.v. to:-
Trudi A Phillips, Reuter Simkin, 26-28 Bedford Row, London WC1R 4HE.
Telephone: 01-415 6852.

REUTER SIMKIN RECRUITMENT

LANGUAGE

RECRUITMENT SERVICES LTD
PORTUGUESE PERSONNEL Bilingual admin sec for Personnel Dept City bank £10,000 + perks. Portuguese Bilingual secretary to senior travel of int group. £11,000 + perks. Spanish Bilingual secretary to Manager City bank £11,000 + perks. German Admin sec (no S/H) for Dir of W. London co. £10,000. Italian Audio sec for WC2 sales. £12,000. Call Helen O'Shea/Kerry Perkins 01 387 7822 (9am-7pm) or CV to LRS, Stroud House, 46-48 Oldbury St, NW1

SECRETARY
c.£10,000
Property Developer situated in SW1 seeks efficient secretary who enjoys taking total responsibility and working alone. Shorthand and audio skills preferred. hrs 9.30am-5.30pm.
Phone Jenny on 930 9614

SECRETARY/ASSISTANT
Required by training manager to help set up and run our new training department. Normal secretarial and WP skills plus good organisational and administrative ability. Comprehensive company benefits include BUPA, profit share scheme and free restaurant. Salary c.£10,500.
CALL JOY POPE 01 491 5371

LLOYD'S = DREARY?
Not at all, and this friendly, expanding firm of Underwriting Agents welcomes the opportunity to prove the point to an equally sociable secretary with good all-round skills (incl WP and shorthand). You will be working for two Directors in the Finance and Company Secretarial fields, and your reward will be a starting package of £13,000 min plus good benefits. Preferred aged 23-35. Please phone Christina Denny on 526 5555 for more details.

MULTILINGUAL SERVICES
GERMANY
c.£15,000 to £21,000
PA/Secretary (27-35) who can work equally well in English and German, for Austrian Managing Director. This is the German head office of a US multinational, situated near Düsseldorf. Varied secretarial support for a busy manager, including plenty of organising.

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Denny Denny Ltd, London, SW5 1LA.

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Experienced secretary required for three directors of the North American division of a well established firm of Lloyd's brokers. The duties are interesting and varied embracing the coordination of the directors' frequent overseas travel, arrangements for visiting clients as well as general secretarial support.

The ideal candidate will be mature and flexible with shorthand and audio skills, and speeds of 80/60 together with WPM experience. An insurance background would be an advantage.

An attractive salary with fringe benefits is offered. Interested applicants should apply, sending salary required, to:

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To work at Director level in small expanding company in City. Interesting position with lots of client liaison assisting with exhibitions, etc. No SH but good copy, WP and 'A' levels needed. Age 25+.

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Telephone 01-493 1182

PA BILINGUAL (GERMAN)

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Freelance bank work pro-
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senior S/H exp. Dynamic role
assisting top executive.
Excellent financial package
plus career prospects.
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DENHAM

£211,000 pa

Experienced receptionist
with 10 years experience
in a small friendly firm.
Send CV to Maggie Taggart
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Tel: 0895 834777

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HOUSES & GARDENS £11,000

This influential partner deals with some of the top
properties being sold in the south coast
country estates, farms and London mansions. As his right
hand, you'll deal with these top landowners and really
get involved. Excellent bonus. Skills 90/50 + WP
experience.

SOMETHING DIFFERENT £10,000

If you are an intelligent person able to handle people
and organise events, you'll have lots of fun with this
expanding PR company. NO SHORTHAND, but
someone who can think for themselves and take the
initiative a must. Typing 30 wpm + WP experience.
Age open.

phone 01-499 8070

87 New Bond Street London W.1.

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OLD SCHOOL?

£12,000

You need to be a secretary of the "old
school" for the MD + Director of a
substantial private City firm. As well as
considerable shorthand and typing you
will organise clients, restaurants and
meetings as well as assisting with
travel + school arrangements for
overseas staff. Age 30-40+.

City 377 8600

West End 439 7001

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The Secretarial Service

BLOOMSBURY

MATURE SECRETARY

Quiet, efficient "family style" public
property company requires capable,
responsible Secretary to assist at
all levels. S/H not essential. Age
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College Leaver: £8,000

Magazine publishing and a prestigious
advertising team... what a combination
with which to start a career! The publishing
company is well established, and the
recent publication is a dynamic innovation.
Having proved its success, the advertising
department is now expanding fast. They
need an enthusiastic, self-motivated
person to support the highly motivated team. With a
sense of humour and the determination to
succeed, your college skills (80-90) will be
honed and expanded for a career in
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c. 8,000 neg

A first class position at a major City bank level
is offered to the superior COLLEGE LEAVER
SECRETARY with excellent technical and interpersonal
skills. The role and duties are of a prestigious and
challenging environment calls for personality, initiative
and the ability to communicate at all levels.

Linda Gardiner on 01-629 9851

LAURIE & COMPANY

407 Oxford Street, London, W1R 1FG

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£13,000 +

Senior minded PA/sec
(21/24) is needed by
the Director of a City
based Venture Capital
Co. Using IBM
Multitasking and French
and German if you
have them.

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High Flying Insurance
Broker with a lot of
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clients needs a "True
PA" with immaculate
Social and Secretarial
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essential.

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This rather superb Estate
Agents has opened an
office in a very friendly
area and needs your
sparkle and enthusiasm to
run the office, deal with
clients and be more than
just a secretary. With
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Call Marget Wines on
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right company

SENIOR PA/SEC

£13,000

Challenging 50/50 role within
small upstart Property
Development Company
based in St John's Wood.
Enjoy working with maximum
initiative, minimum
supervision. Rusty
shorthand, good typing and
an excellent telephone
manner are required. Your
organisational and admin
ability will also be
appreciated.

Please ring 734 6080

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TO £11,000

Fast thinking, confident secretary
required for a major City
company. The role is of a
senior secretary, acting as
a bridge between the
Director and the staff.
The ideal candidate will
have a minimum of 10 years
experience, be a team player
and have excellent
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benefits. Call 01-408 0424.

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FOOTBALL

United faithful will accept nothing less than a victory

By Ian Ross

Manchester United will begin the long haul back to respectability in the eyes of their disillusioned supporters at an expectant Old Trafford tonight. The brief but costly summer spending spree of the manager, Alex Ferguson, has fuelled anticipation to such an extent that anything other than a first League championship success in two decades will be deemed a catastrophic failure.

Having firmly nailed his colours to the mast by declaring that he felt confident of breaking the Merseyside monopoly of the game's most coveted prize, Ferguson is well aware that an anticlimactic performance against Arsenal could have a far-reaching effect on his side's morale.

Ferguson refuses to be deterred by the disappointment of surrendering two points to Southampton at the Dell at

the weekend and remains confident his reshaped side can launch a sustained challenge in the months ahead.

"I picked Saturday's team to do the business and, but for a couple of lapses in concentration, it would have worked. I thought we were superb in the first half," he said.

With Bryan Robson, the England captain, available despite fracturing his nose on Saturday, Ferguson has, predictably, announced an unchanged line-up with Albiston and Davenport the likely substitutes.

"I am expecting this to be a very hard game for us. Arsenal will be revved up after their disappointment of last season when they lost the leadership of the first division after being beaten by us at Old Trafford," the United manager said.

Brian McClair, an £850,000 acquisition from Celtic, will be seeking his first goal in English football tonight but Ferguson moved swiftly yesterday to remove any pressure from a man whose success or failure could well shape United's destiny this season.

"I am not worried about when Brian gets his first goal. He is a striker who doesn't mind missing and that is a quality I have always looked for," Ferguson said.

The Arsenal manager, George Graham, selects from a full-strength squad for the match. The only doubt was centre half, David O'Leary, who tore fibres in his shoulder in Saturday's home defeat by Liverpool, but the Republic of Ireland international said: "It's sore but there's no real damage, and I should be OK."

Meanwhile, Ferguson still remains hopeful of signing Jean-Marie Pfaff, the Belgian goalkeeper, despite rumours emanating from West Germany which suggest his club, Bayern Munich, will demand an extravagant £250,000 transfer fee when his contract expires in November.

Terry Gibson, United's out-of-favour forward, resumed talks with Wimbledon yesterday and if personal terms can finally be agreed he should complete a £250,000 transfer within the next 48 hours.

United have accepted a £250,000 offer from the French club, St Etienne, for John Siveback and the Danish international full back is expected to open negotiations later this week.

Liverpool face the Irish Olympic team at Lansdowne Road, Dublin, this evening - their ninth visit to Eire in as many years.

Halt at Crewe

Crewe's Littlewoods Cup first leg against Shrewsbury tomorrow night has been postponed until next Tuesday because ground safety improvements at Greys Road have not been completed. The return leg at Shrewsbury has been rescheduled for September 8.

Belgium shares an English problem

Brussels (AP) - England is not the only European country suffering because of the rate at which their best footballers are being exported. Belgium, who finished an entertaining fourth at the 1986 World Cup finals in Mexico, are having to cope with a similar problem.

Today is the start of the new Belgium season, but few supporters are excited. Most of last summer's heroes are abroad again. In fact, eight of the national team are playing in foreign leagues.

It would not be easy for any country to cope with that kind of loss, but for a nation of only 10 million people it is particularly difficult. Those now abroad include Enzo Scifo (Internazionale), Frank Vercauteren (Nantes), Nico Claessen (Tottenham Hotspur), and Jean-Marie Pfaff (Bayern Munich).

Not surprisingly, the departures have affected the national team. After two successful European and World Cup campaigns in the last decade, Belgium are struggling to qualify for the 1990 European Championship finals in West Germany.

The loss of so many international players has meant that many younger players have had to develop more quickly. The transfer fees for Scifo and Vercauteren helped Anderlecht to invest in young talent which brought the club its fourth consecutive league title last season.

Anderlecht's most important acquisition is their recent signing of Paris, the Bordeaux captain, Jean Tigana, has told the national team manager, Henri Michel, that he no longer wishes to be considered for international matches.

RACING: YESTERDAY'S RESULTS

York

Going soft

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CRICKET: ENGLAND WIN INTERNATIONAL SUPPORT IN MOVE TO SPEED UP TEST MATCHES

West Indies out in the cold as ICC acts on over rates

By Ian Stafford

After many years of discussion and procrastination, the International Cricket Conference, whose annual meeting concluded last night at Lord's, has finally decided to act upon the controversial issue of slow over rates in Test matches.

Although the West Indians, who have relied on an all-pace bowling attack, have always objected to any minimum placed on the amount of overs bowled in each hour, the proposal by England, seconded by New Zealand, that at least 15 overs an hour should be bowled in Test cricket has been, in part, agreed. As from April 1, 1988, this rule will apply after being voted in by the full members of the ICC by six votes to one. Only West Indies opposed the move.

It is proposed that the new over rate will be implemented for a two or three-year "experimental" period before being passed as a permanent rule. All that remains to be done is for a Lord's sub-committee, which meets on October 7, to draw up the ruling and to decide upon the manner of penalties dealt out to those countries who fail to comply with the law.

The conference, which has been pressed for some time on

now to halt the alarming reduction of overs in an hour at Test level, therefore surprised many with this decision.

"This issue has been discussed over a number of years but nothing has been done about it. It was quite clear from the mood of the meeting that some action must be taken and there was a lot of discussion on it," Colonel John Stephenson, the Marylebone Cricket Club secretary, said.

But the West Indians' pace attack can take some comfort with the decision not to take any action over the proposal to limit the number of bouncers in Test cricket to one an over. Although the proposal by the Test Cricket Board failed, umpires will be urged to enforce the law covering intimidatory bowling. Fast bowlers can also console themselves from the rejection of an attempt to have run-ups limited to 30 yards as from 1990.

The ICC did decide, however, to set up a briefing of umpires in India before the start of the World Cup in October to ensure consistent interpretation. Pakistan once again called for the introduction of an international panel

of umpires but was asked to produce a paper on how it should be operated.

The Australian bicentenary Test match next year will be followed by an under-19 competition in the spring in which all Test-playing countries will be represented.

Five matches played by Fiji on a tour of New Zealand in 1948, which their hosts decided not to grant first-class status, have now been recognized as such, a personal triumph for Philip Snow, brother of C. P. Snow, who as vizier for the associate members, has fought vigorously for the previous judgement to be reversed. In a 26-minute debate the vote favoured Fiji by 19 votes to ten.

Investment pays

Rome (AFP) — Italian football clubs are counting the profits generated by yet another influx of imported players. The new champions Napoli, who have bought the Brazilian forward Careca to play alongside Diego Maradona, have sold 60,034 season tickets for £9,880,000. AC Milan have more than recouped their investment in the Dutch players Ruud Geulit and Marco Van Basten by selling 52,173 season tickets for £5,600,000.



Driving past final milestone: Dennis Amiss completed another run-scoring record yesterday

Jarvis strikes up a concord for Kent

By Marcus Williams

THE OVAL: Surrey (Spits) drew with Kent (7). Kevin Jarvis, the renowned Kent No. 11, and his last-wicket partner, Alan Jagdeon, batted defiantly through the final 12 overs yesterday to deprive Surrey of apparently certain victory. Kent collapsed against the spinners from 186 for four to 219 for nine and were never on terms with a target of 317 from 70 overs.

Neither batsman scored — the only run in the partnership was a wide — and though Jarvis had a couple of narrow squeaks against Medleycott, not even the presence of all the fielders around the bat and his possibly disruptive presence of Concord overhead could disrupt their concentration.

In the absence of the injured Clarke and Gray and of his secret weapon, Lynch, with a stomach upset, Greig persisted with Bullen's off spin and Medleycott's left-arm balling on Farnham for the ultimate over, but Surrey's efforts were foiled. Medleycott (a career-best six for 63 against Kent at the Oval last year) followed his 133 on Saturday with a further five wickets.

Kent had started poorly, losing both openers, and at 56 Hinks gave Medleycott a low return catch as the required rate crept up. However, the pitch was still good and though Surrey gave nothing away in the field, Tavaris, in partnership of 64 with Askew, sent Kent to a position where just 135 were needed from the final 20 overs with six wickets in hand.

However, Tavaris was bowled in the first over of the final 20, making room to cut, and though Cowdrey took 17 from a typically routine 64 he was one of three players to fall in nine balls before the last-ditch heroics.

Earlier Kent had declared at their overnight score, 132 runs behind, and in an entertaining morning Surrey scored 184.

SCORES: First innings 473 for 7 dec (10 J Richards 172, K T Medleycott 153).
Second innings:
Surrey: 184 for 7 dec (10 J Richards 172, K T Medleycott 153).
Kent: 219 for 9 dec (10 J Richards 172, K T Medleycott 153).
Extras (b 3, lb 2, nb 2) 184.
Total (6 wickets dec) 367.
FALL OF WICKETS: Surrey 1-20, 2-47, 3-105, 4-157, 5-168, 6-177, 7-219, 8-219, 9-219, 10-219, 11-219, 12-219, 13-219, 14-219, 15-219, 16-219, 17-219, 18-219, 19-219, 20-219.
Kent: 1-21, 2-47, 3-105, 4-157, 5-168, 6-177, 7-219, 8-219, 9-219, 10-219, 11-219, 12-219, 13-219, 14-219, 15-219, 16-219, 17-219, 18-219, 19-219, 20-219.

WICKETS: Medleycott 133, 135, 137, 139, 141, 143, 145, 147, 149, 151, 153, 155, 157, 159, 161, 163, 165, 167, 169, 171, 173, 175, 177, 179, 181, 183, 185, 187, 189, 191, 193, 195, 197, 199, 201, 203, 205, 207, 209, 211, 213, 215, 217, 219, 221, 223, 225, 227, 229, 231, 233, 235, 237, 239, 241, 243, 245, 247, 249, 251, 253, 255, 257, 259, 261, 263, 265, 267, 269, 271, 273, 275, 277, 279, 281, 283, 285, 287, 289, 291, 293, 295, 297, 299, 301, 303, 305, 307, 309, 311, 313, 315, 317, 319, 321, 323, 325, 327, 329, 331, 333, 335, 337, 339, 341, 343, 345, 347, 349, 351, 353, 355, 357, 359, 361, 363, 365, 367, 369, 371, 373, 375, 377, 379, 381, 383, 385, 387, 389, 391, 393, 395, 397, 399, 401, 403, 405, 407, 409, 411, 413, 415, 417, 419, 421, 423, 425, 427, 429, 431, 433, 435, 437, 439, 441, 443, 445, 447, 449, 451, 453, 455, 457, 459, 461, 463, 465, 467, 469, 471, 473, 475, 477, 479, 481, 483, 485, 487, 489, 491, 493, 495, 497, 499, 501, 503, 505, 507, 509, 511, 513, 515, 517, 519, 521, 523, 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Government opts to wait and see over hooliganism

By John Goodbody

The Government is to scrutinize police reports and this Friday's Football League inquiry into last weekend's violence at Scarborough to see if further measures are necessary to counter hooliganism. The football authorities will be under pressure to carry out more positive action, including the introduction of 50 per cent membership schemes throughout the League.

Despite a statement from Mr David Evans, the Conservative MP and chairman of Luton, that clubs, including Arsenal and Tottenham Hotspur, who do not have the identity-card scheme, will be closed down within three months, Mrs Thatcher is not yet focusing her attention on the problem.

But if Saturday's violence at Scarborough continues elsewhere, the Prime Minister may want to see the football authorities as she did several times in the year after the Heysel stadium disaster.

A spokesman for the Minister for Sport at the Department of the Environment said yesterday: "We are pleased that the Football Association acted so swiftly. But we will be looking carefully at the reports from the police and the Football League's own inquiry on Friday at Scarborough to see if more action is needed."

On Monday, the FA made away games involving Wolverhampton Wanderers all-ticket after a minority of their supporters were involved in incidents at Scarborough which led to £20,000

worth of damage and 56 arrests.

The Government will want to see written evidence from the relevant local police if the membership scheme is not implemented at all clubs by the time Colin Moynihan, the Minister for Sport, meets officials of the Football League in six weeks time.

The percentage that was agreed by both sides last February was "at least 50 per cent of each ground's capacity as determined by the conditions of the ground's Safety Certificate". But the League is now interpreting this as "50 per cent of the spectator accommodation for home supporters", a far lower percentage.

If the League clubs will not carry the agreed percentage voluntarily, and remember, it was originally proposed by Mrs Thatcher that everyone going to a match should have an identity card, then the Government may ultimately be forced to bring in legislation to enforce its compromise.

But this will depend upon the extent of the hooliganism in the forthcoming weeks, and how accommodating the League clubs are. Many clubs would have to alter the structure of their stadiums or cut their capacity attendances to meet these requirements. Understandably, they are reluctant to do so.

The League's own determination was stressed yesterday by its appointment of an anti-hooligan officer, Jack Crawford, the former assistant

Chief Constable of Merseyside. He will advise clubs on all aspects of crowd control, including introducing membership schemes and advising clubs and police how to carry out crowd control.

Dick Homden, the Wolves chairman, and Jack Harris, the vice-chairman, are planning a meeting with officials from Wolverhampton Council for urgent talks to discuss problems caused by unruly supporters.

The council own the ground and officials have warned they could withdraw financial backing from the fourth division club if the supporters repeat their behaviour at Scarborough.

Bill Clarke, the council leader, said that the town's ratepayers would not tolerate it giving backing to a club whose fans caused trouble on the terraces. He said: "We are deeply concerned about improving the image of Wolverhampton."

Gordon Jones, the chairman of Wolverhampton leisure services committee, warned that if matters were not put right the council, as landlords, "will have to impose its own restrictions to prevent further trouble."

Scarborough also decided, after a five-hour board meeting, the longest in the club's 108-year history, that in future they may have 11 a.m. kick-offs at games where it was thought there could be trouble from away supporters. Some games will be all-ticket and the club are also considering banning away supporters.

Cup row centres on NZ entry

By Barry Pickthall

The continuing wrangles over the staging of the next America's Cup took a new twist yesterday when the San Diego Yacht Club dismissed New Zealand's controversial challenge to race next year.

It said that the challenge from Auckland's Mercury Bay Boating Club, headed by Michael Fay, was the third such notice the Club had received since Dennis Conner won the Cup last February.

Dr Frederick Frye, Commodore of the San Diego club, confirmed that the British syndicate head, Graham Walker, had been first to issue a challenge, three days after Conner's Stars and Stripes scored a 4-0 victory over Kookaburra III, of Australia. According to the 100-year-old Deed of Gift governing the America's Cup competition, challenges must be dealt with in the order they are received.

Fay believed he was first with a formal challenge and could thus dictate the type of boat, date and course and called for a three-race series off San Diego next June in hi-tech yachts with a waterline of 90ft when visiting the Californian Club on July 17.

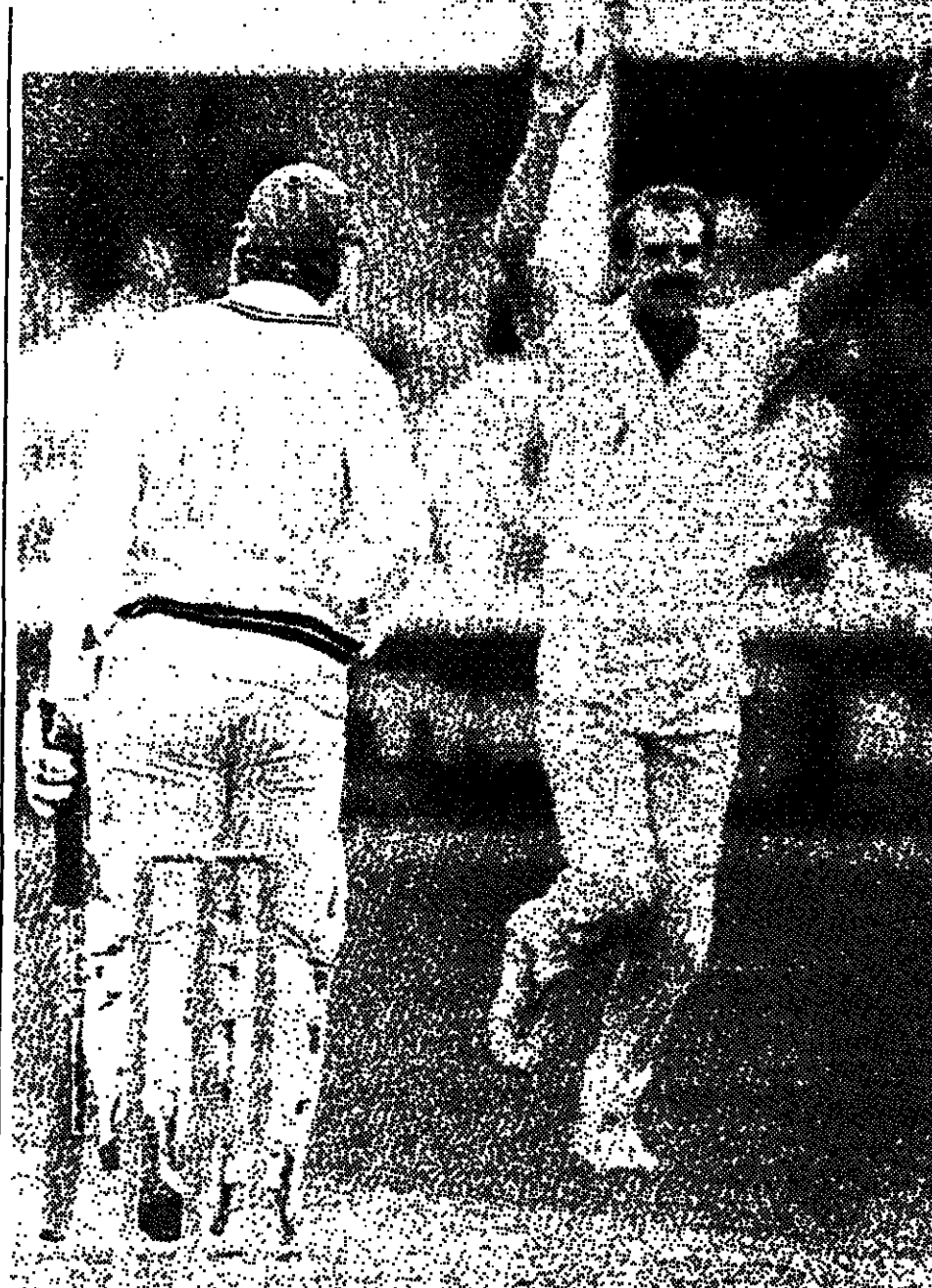
Under the Deed of Gift, challenging documents must include the vessel's owner, name, rig and principle dimensions. Yesterday, Graham Walker refused to divulge the contents of his challenge document. Frye, asked if Walker's letter was an actual challenge or merely a message of intent, said: "It was a challenge, yes."

Walker said yesterday: "I am very pleased that the San Diego Club has decided that our challenge was first. But it is they who have decided that it is legal and it must be up to them to publish the contents."

Last night, the American club appeared equally reticent to show its hand, leaving New Zealanders with the choice of either letting the matter die or calling their bluff in an expensive gamble before the New York Supreme Court.

Just why it has taken the American club five weeks to rule out the New Zealand challenge on such an obvious technicality remained unclear last night. Andrew Johns, legal advisor to Michael Fay's Mercury Bay syndicate, said yesterday: "Never once in all our conversations with San Diego was there even an intimation of a prior challenge."

Walker's challenge was made in the name of the Crusade Yacht Club set up last year as a private hospitality facility during the last Cup contest in Fremantle. The clubhouse has subsequently been sold and in order to comply with the Deed of Gift, Walker and his fellow club members must organize a regatta on the sea before next February if their challenge is to remain legal. "I hope they invite me to compete," Johns said.



Falling behind: Capel is caught by French for Saxelby's third wicket in 10 balls for no runs

Imperfect pitch makes Northants go to pieces

By John Woodcock, Cricket Correspondent

TRENT BRIDGE: Nottinghamshire (24pts) beat Northamptonshire (2) by an innings and 132 runs.

The pleasure which the Nottinghamshire committee felt at seeing their side bowl Northamptonshire out for 97 at Trent Bridge yesterday, thereby extending their lead at the head of the county championship to 32 points, was just a little tinged, I imagine, with embarrassment. Their reputation for producing underprepared pitches had been reinforced as Northamptonshire lost their last nine wickets in 26.4 overs for 51 runs.

Geoff Cook, Northamptonshire's captain, described yesterday's conditions as being "a bowler's paradise". He will not, however, be reporting the pitch as "unfit for first-class cricket". It might smack rather of sour grapes if he did. And anyway, as Nottinghamshire's main challengers, Northamptonshire themselves may have an eye on the main chance. "Championships" Cook said, "are not won on flat pitches." Northamptonshire play Worcestershire at Northampton today, so watch that space.

It was a question by now only of whether Northamptonshire could survive until lunch-time, which they managed with their last pair together. Hadlee, coming back for Saxelby, had Cook caught at short leg, and Davis gave Broad a running catch at long on off Hemmings. But Ripley is a fighter, and it was not until the second over of the afternoon that Hemmings took his fifth wicket and his 67th of the season (more than any other spinner) with something else that left the batsman looking at the pitch as though to spit on it.

At the end of May, Nottinghamshire were bottom of the championship, the weather having denied them two or three certain successes.

Yesterday's victory was their seventh success since then, three of them by an innings. Having been crucially outplayed, but if Cook was not prepared to be critical of the pitch, there is still the umpires' report to come.

The next three wickets went to Hemmings, who had reversed from round to over the wicket. Bailey, having hung on for 40 minutes, was surprised by lift and turn as he made round to play the ball into the off-side. The left-handed Wild was caught at the wicket off what to him was a leg break, and Williams made the mistake this time - he had resisted the temptation on Monday - of trying to cut a turning off break.

It is hard to think that any serious effort had been made at Trent Bridge to satisfy the Test and County Cricket Board's request that pitches should be made as fast and true as possible and reasonably durable. I am not alone, I am sure, in feeling a good deal of sympathy for Nottinghamshire that they will be without four of their leading players for the next week or in thinking that in view of their

Second Innings
G Cook c Broad b Hemmings 28
W Larkins c sub b Saxelby 30
J Bailey c Newell b Hemmings 10
J Lumb b Saxelby 10
D J Capel c French b Saxelby 0
R G Williams b Hemmings 0
D J Wild c French b Hemmings 12
T O'Brien not out 12
N G B Cook c Newell b Hadlee 7
W W Davis c Broad b Hemmings 4
A Walker c Hadlee b Hemmings 0
Extras (b 7, lb 4, nb 3) 14
Total 97

FALL OF WICKETS: 1-46, 2-58, 3-58, 4-60, 5-60, 6-60, 7-67, 8-67, 9-67, 10-67, 11-67, 12-67, 13-67, 14-67, 15-67, 16-67, 17-67, 18-67, 19-67, 20-67, 21-67, 22-67, 23-67, 24-67, 25-67, 26-67, 27-67, 28-67, 29-67, 30-67, 31-67, 32-67, 33-67, 34-67, 35-67, 36-67, 37-67, 38-67, 39-67, 40-67, 41-67, 42-67, 43-67, 44-67, 45-67, 46-67, 47-67, 48-67, 49-67, 50-67, 51-67, 52-67, 53-67, 54-67, 55-67, 56-67, 57-67, 58-67, 59-67, 60-67, 61-67, 62-67, 63-67, 64-67, 65-67, 66-67, 67-67, 68-67, 69-67, 70-67, 71-67, 72-67, 73-67, 74-67, 75-67, 76-67, 77-67, 78-67, 79-67, 80-67, 81-67, 82-67, 83-67, 84-67, 85-67, 86-67, 87-67, 88-67, 89-67, 90-67, 91-67, 92-67, 93-67, 94-67, 95-67, 96-67, 97-67, 98-67, 99-67, 100-67, 101-67, 102-67, 103-67, 104-67, 105-67, 106-67, 107-67, 108-67, 109-67, 110-67, 111-67, 112-67, 113-67, 114-67, 115-67, 116-67, 117-67, 118-67, 119-67, 120-67, 121-67, 122-67, 123-67, 124-67, 125-67, 126-67, 127-67, 128-67, 129-67, 130-67, 131-67, 132-67, 133-67, 134-67, 135-67, 136-67, 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